

America expresses 'significant concern' as Iraqi troops mass on Saudi border

## Bush says US will consider military action

By MARTIN FLETCHER in WASHINGTON and MICHAEL EVANS in LONDON

AS THOUSANDS of Iraqi troops in occupied Kuwait lined up on the Saudi Arabian border last night, President Bush alerted Nato allies that he would consider taking military action in the Gulf if the Iraqis invaded any other country in the region.

The troop movements towards Saudi Arabia, spotted by American reconnaissance satellites, were disclosed by Richard Boucher, of the US state department. He said the new development raised significant concern.

The threat of a military incursion across the border into Saudi Arabia could force President Bush's hand, leaving him no option but to take retaliatory military action, to try to safeguard the country's huge oil stocks, vital to the West.

Sources in Washington said that a number of contingencies had been discussed. New ship deployments to the Gulf were also announced yesterday.

As a sign of increasing alarm in the West over Iraqi President Saddam Hussein's military ambitions, two Royal Navy frigates were ordered immediately to the Gulf from Mombasa in Kenya and Penang in Malaysia, to join HMS York, a destroyer, and a supply ship, Oranjestad, already in Dubai.

Apart from concern in Washington over stopping President Saddam's force of more than 100,000 men entering Saudi Arabia, there was growing fear over the safety of the 30,000 US citizens in the Gulf region. Mr. Boucher's statement came as several sources said that the daily intelligence briefing which Mr. Bush receives from his national security advisers focused on a possible Iraqi incursion into Saudi Arabia.

The Pentagon said the aircraft carrier, USS Saratoga, would leave next week for the Mediterranean. The Florida-based carrier is to relieve the USS Eisenhower, which has been on a routine deployment in the Mediterranean for six months. Although there was

no acknowledged link between the Saratoga's departure, which will involve 15,000 sailors and marines, and the Iraqi invasion of Kuwait, an official said it was possible the Eisenhower would not return to the US immediately. A battle group led by USS Independence, now in the Indian Ocean, is heading towards the Gulf.

Confirmation that Mr. Bush was considering a military response to the Iraqis came in Brussels when a Nato official

said forces would be outnumbered. So far, there had been no request for military help from Saudi Arabia. Kuwait had originally appealed for military support from the West but yesterday appeared to be placing more reliance on diplomatic pressure to force the Iraqis to withdraw.

Mr. Bush had a 30-minute telephone talk with King Fahd of Saudi Arabia on Thursday night. Some members of the US Congress who attended briefings asked yesterday which of the allies would be prepared to commit military forces in the event of an attack on Saudi Arabia.

According to Pentagon officials, it would take at least 45 days to mobilise and deploy to the Middle East a force capable of confronting the Iraqis. Other Arab countries, principally Saudi Arabia, would first have to be prevailed on to make their military facilities available. "It would be a logistical nightmare. We have no infrastructure in the region," one senior US Army official said.

A Pentagon official said: "US military operations would cease every place in the world if we had to support any sizeable operation in Kuwait. The effort for directing a ground confrontation would be enormous."

The prospects of Washington mounting immediate retaliatory action were considered remote. It is assembling a significant naval force in the region - with 15 ships already there - but the aircraft carrier, USS Invincible, cannot enter the Gulf and its 80 fighter and attack aircraft would be operating at the limit of their range.

The two most immediate concerns in Washington were the fate of 14 US oil workers taken captive by the invading Iraqis - the US Embassy in Baghdad demanded to know where they had been taken - and the danger of the Iraqis moving into Saudi Arabia.

Senator Sam Nunn, chairman of the Senate armed forces committee, said he did not think the US had a military option "at the moment". But 81 per cent of Americans told a CNN survey that they would support US military intervention. "I believe our primary recourse should be to have intensive diplomatic activity," Mr Nunn said.

France said yesterday it would station two warships in the Gulf. A corvette, or small gunboat, was already in the Gulf. Another would join it.

One other military option was under consideration: halting Iraqi oil sales by blockading the export routes - pipelines through Turkey and Saudi Arabia and shipments from the Gulf. But it was recognised that such an action would require a rare display of international political resolve.

One sour note was sounded by Greece which said that the two US military bases on the Greek island of Crete, in southeastern Mediterranean, could not be used for any military move by the Americans in the Gulf. But as a demonstration that the new democratic governments in Eastern Europe were prepared to show solidarity with the West, the governments of Czechoslovakia and Poland announced that they were halting arms shipments to Iraq. Italy also called a halt to arms shipments.



Distraught Kuwaiti demonstrators with pictures of the emir outside the Iraqi embassy in west London yesterday

## Invasion response shakes Wall St

SHARE prices fell sharply on Wall Street yesterday, as news came of a sharp rise in unemployment and reports that the US is prepared to use force in the Gulf to counter further military action by Iraq.

By early afternoon in New York the Dow Jones Industrial Average was down 102.97 points at 2,761.63 in active trading. The Dow plunged almost 65 points at the start of trading on worse-than-expected unemployment figures, which confirmed fears that the US economy was heading towards recession. The Federal Reserve Board is expected to lower interest rates in due course from the present rate of 8 per cent, but it may be worried about an early move through the inflationary impact of higher oil prices.

Unemployment rose in July from 5.2 per cent to 5.5 per cent, and non-farm employment fell by 57,000 compared with a 120,000 increase. The figures follow earlier indications that the US economy was weak.

In London, the dollar fell half a penny to DM1.5929, but sterling closed up 0.3 in terms of the effective rate index at 94.2. The FTSE 100 index closed 19.9 down at 2,284.6.

A fresh wave of selling developed on Wall Street following reports that the US had told its NATO allies that it was prepared to take a tough stand in the Gulf.

The announcement, made at a meeting of senior NATO officials in Brussels to discuss Iraq's invasion of Kuwait, was the clearest indication yet that Washington might move from economic sanctions to military action against Iraq.

The prospect of wider military conflict in the Gulf has raised investors' fears of a disruption to oil supplies and further sharp price rises.

Dow tumbles, page 32  
Prices, page 37

## Tough world response may influence Saddam

By ANDREW McEWEN AND ROBIN OAKLEY

IRAQ yesterday faced a tougher and more united world response to its aggression than it could have expected, improving the chances that diplomatic pressure might stop it threatening Saudi Arabia.

James Baker, the US Secretary of State, and Eduard Shevardnadze, his Soviet counterpart, issued an unusual joint statement saying that Moscow had cut off arms supplies to Baghdad, and Washington had frozen Iraqi bank accounts. The statement demanded that other countries also stop sending arms to Iraq. Japan, West Germany and Italy joined America, Britain and France in freezing Kuwait's assets to prevent Iraq gaining control of them.

Tass, in a criticism of a former Soviet ally that would previously have been unthinkable, called Baghdad "a permanent source of tension". The Gulf states broke their silence with a strong condemnation of the invasion of Kuwait, and Egypt called on Iraq to withdraw its forces.

Douglas Hurd, the foreign

secretary, said Britain would support sanctions. The cabinet met under Sir Geoffrey Howe to consider Britain's response. Mrs Thatcher was consulted by telephone in Colorado.

Mr Hurd said Britain would press for agreement on sanctions at a European Community meeting in Rome today. He hoped this would intensify pressure on the United Nations to adopt comprehensive sanctions. Thomas Pickering, the US ambassador at the UN, said the Security Council was discussing economic and military sanctions which could be adopted within 24 hours.

King Hussein of Jordan flew to Baghdad to talk with President Saddam Hussein and announced on his return that Arab leaders would meet in Jeddah on Sunday to discuss the invasion. President Saddam is to attend.

Yesterday's moves all suggested that President Saddam may have miscalculated in assuming that the world would be too weak and divided to react effectively to his drive into Kuwait. An embargo on buying Iraqi oil was beginning to look likely.

It had seemed during the first 24 hours that Iraq's Arab neighbours would be easily intimidated. But Kuwait's partners in the Gulf Co-operation Council (GCC) condemned the invasion and demanded an immediate withdrawal.

The council - Saudi Arabia, Bahrain, Qatar, Oman, Kuwait and the United Arab Emirates - is usually much more cautious. "The GCC condemns the Iraqi attack on its sister, Kuwait, and demands an unconditional and immediate withdrawal of its troops to their positions before August 1, 1990," it said.

The American plan under discussion at the UN is based on sanctions imposed against Rhodesia in 1967 and on the 1977 UN arms embargo against South Africa. Any UN action would be taken under Chapter VII of the UN Charter, which provides for sanctions and, in extreme cases, military force.

Iraq softening, page 6

## North Sea dispute worsens

By KERRY GILL

THE North Sea oil industry dispute worsened yesterday when it was reported that more than 1,000 workers on six platforms had refused to be flown to the mainland after holding a 24-hour strike.

According to the unofficial offshore industry liaison committee, which ordered the latest wave of unrest, almost 1,300 men were staging a sit-in. Shell, the company worst hit by the strikes, said all those who had taken part in the would be flown ashore as helicopters became available, but admitted some men were sitting in. BP said some of its workers had refused to fly.

Last night the Offshore Contractors Council, which represents management, said that any worker who refused

to leave a Shell or BP platform would be dismissed.

The rolling programme of wildcat strikes had affected more than 60 platforms by early yesterday after thousands of workers were called out by the committee. Its members are fighting to improve safety and gain union recognition offshore.

Ronald McDonald, the group's chairman, said men on four Shell platforms had refused to leave in spite of requests by management. On BP's Clyde platform, 45 men refused to leave. The company said: "We sent three helicopters to the Clyde platform, but the men refused to go and the aircraft came back empty." Both companies said that oil production was not affected.

Mr McDonald said: "It shows the feeling of the men and their determination to seek real solutions to the many problems." If the men staging sit-ins were improperly treated, further strike action would be accelerated, Mr McDonald said.

Last night, Ron Brown, Labour MP for Leith, last night, gave his backing to the sit-in. He said: "I urge them not to move until the oil companies concede to their demands on safety." Petrol prices in the Irish Republic are to go up by five Irish pence a gallon from Wednesday, Des O'Malley, the industry minister, announced. The increase is not related to the Gulf crisis and further rises are expected.

## Britain basks in hottest day on record

By KEREN DAVID

THE burning question yesterday was whether it would become the hottest day yet in Britain. At 3pm the record fell, when an unmanned meteorological office station at Nailstone, near Leicester, read 37C (99F), one degree over the previous high set on August 9, 1911.

Local records tumbled across the country. Central London's record set in 1940 was broken with a reading of 35C (95F). Nottingham had its hottest day at 34.7C (94F). Cambridge botanical gardens and Barbourne, near Worcester equalled the 1911 records with readings of 36.7C (98F).

William Hill, the bookmakers, stood to lose £150,000 when the record was broken. The odds on Britain reaching

100F this year shortened from 7/1 to 5/2. One record still standing is 1976's claim to be the best summer on record, when temperatures of 89.8F were recorded on 13 consecutive days. This year is likely to rival 1989's records as the warmest year in Britain since 1659 and the sunniest since 1909.

In Barbourne, Paul Damari who runs the weather station, was delighted to equal the British record. He said: "It was very exciting when it went past Thursday's figure and equalled the record. Barbourne will go down in history now and it's great to be a part of that."

At the London Weather Centre, the central collecting point for about 100 recording stations, there was little excitement. A computer display showed a

constantly changing figure for the centre's roof temperature. There was only the smallest flicker of interest from the scientists as the display passed London's record. "We're really a bit blasé about all this," Richard Edgar, a press officer, said. "It's the press and the public who get more interested in records."

Amateur weatherman around the country reported readings even higher than 99F. Tom Nott of Welwyn Garden City, Hertfordshire, took a reading of 104F in the shade in his garden.

Weather warnings and records, where to cool off, August exodus, page 3  
As nature intended, page 14  
Country calm, page 15  
Travel, Review page 36

## Saturday Review

In touch with the people



Schedules mean nothing when the Queen Mother, 90 today, is offered a cup of tea. A profile by Alan Hamilton  
An official portrait is on page 22 of the main section

Restored to glory



Italian craftsmen have completed a remarkable art restoration exercise

Some points of departure

Is the forthcoming Channel tunnel forcing ferry companies to improve services?

## WEEKEND LIVING

When retreat is politic

Caroline Jackson, Tory MEP, on the sanity-restoring benefits of her weekend home in Oxfordshire

A passion for the spout

Teapots are so popular they have their own exhibition. And their own design eccentricities

## SPORT

Bunkering our young golfers



P.B. 'Laddie' Lucas on the young golfers with nowhere to play

## WEEKEND MONEY

Beware of the insurance

Some dog owners could face large compensation claims, even if they have insurance

H for hasty?

The rush to get H-registration cars may have cost owners dear in hire purchase payments

## INDEX

Arts	19
Birms. marriages, deaths	13
Boating	30-31
Business	32-35
Court & Social	12
Concerts	18
Crosswords	13-22
In Town	14
Leading articles	11
Letters	11
Obituary	12
Out of Town	15
Prices	37
Sale room	17
Sport	23-29
TV & Radio	20-21
Weekend Money	38-44
Weather	22

Degrees from the University of Wales College of Cardiff will appear on Monday.

\*\*\*\*\*

## COULD YOU SOLVE THIS PUZZLE AS FAST AS EINSTEIN?

Apple	28
Banana	30
Cherry	20
Pineapple	16

19 20 30

## HOW TO SOLVE THE PUZZLE

The different types of fruit have different values. Added together they give the totals shown. Work out the missing total for the left hand column.

If you can solve this puzzle, you could be eligible to join Mensa, the high IQ Society. Cut out the coupon for further details and a copy of the self-administered test. To: Mensa, FREEPOST, Wolverhampton WV2 1BR (no stamp required).

NAME

ADDRESS

POST CODE

ACTUAL HQ

**Mensa**





Relief from the heat: young swimmers keeping cool in the river Cam at Cambridge yesterday. Elsewhere in the country an ice-making machine overheated and a life-sized waxwork knight melted into a puddle

THE SUNDAY TIMES



## The best of enemies

"None of this would have happened if Wallis Simpson hadn't blown in from Baltimore," was the reaction of the Queen Mother when as Elizabeth, Duchess of York she found herself at the centre of a crisis that shook the monarchy.

Tomorrow, in The Sunday Times, Donald Zec charts the profound effect the abdication of King Edward VIII had on the lives of the young Duchess of York and Bertie, the husband she fought to protect



Also, Alastair Burnet recounts the Queen Mother's love affair with National Hunt racing

## Earl Grey of Sotheby's

A man for all seasons or all markets? Tomorrow, The Sunday Times Magazine looks at the irresistible rise of Grey Gown: poet, politician, saleroom chairman and woe of the superwealthy

## Up to your neck

Callan Pinckney gives a course of exercises to ease the lower back, stiff necks and aching shoulders

# Beat the heat tips to drivers as fire warnings go out

By KAREN DAVID

BRITAIN was inundated with heatwave advice yesterday for every activity from dish-washing to driving.

The dangers of swimming in hot weather were highlighted as police frogmen searched for a man aged 22 who drowned in a flooded opencast colliery at West Hallam, Derbyshire. The man, from Ilkeston, Derbyshire, was believed to have suffered cramps. A holiday-maker died of a suspected heart attack at Widemouth Bay, Cornwall, after helping children in trouble in the sea.

Ramblers were warned of the risks of starting fires in tinderbox conditions. Firemen in Surrey, Hampshire and Gwent fought woodland blazes which swept across dry land.

The Luton district council appealed to people to "share your bath with a tree" by throwing used water on to the roots of parched plants. A

similar appeal for dishwashing water went out at Windsor, where the castle gardens have shrivelled.

The RAC issued warnings of "homicidal tendencies" affecting motorists trapped in stifling traffic jams, and gave a ten-point list of guidelines including the use of old towels as window shades and the magic words "Be Patient".

Problems in store for motorway drivers this weekend could range from melting roads to roadside fires caused by discarded cigarette stubs, the AA said. At Heathrow airport one of the main runways was shut for several hours as newly laid tarmac failed to set.

Weaver fish bearing poisonous spikes lurked off the coast of west Wales, coastguards said. Poisonous blue-green algae contaminated a lake near Reading. There were several contenders for the day's most revolting story. The red, inch-

long worms that invaded a children's paddling pool near Cleethorpes turned out to be harmless midge larvae. The entire stock of a Liverpool chocolate shop melted.

There was hot competition for the nation's most enviable job. A front-runner was Colin Howard, who bought a thermal anorak yesterday to wear for work in the freezer room at Walls' ice-cream factory in Gloucester. Staff at Pifco's quality control department in Manchester, who are paid to test electric fans, were happy in their work. Workers at Perivale Ice in west London said people did not realise how hard it was to produce 20 tonnes of ice a day. Andrew Coughlan, the manager, said: "We are sold out and our machines have overheated."

Staff at Ertum and Mason's store in Piccadilly, central London, may feel a little hot under the collar after being told that they cannot shed their traditional black frock coats today. Coventry police were ordered to put their ties back on after an outbreak of open collars, and shorts were banned for taxi drivers in Worcester. However, at Goodwood's Richmond enclosure strict dress regulations were relaxed to allow male racers to remove their jackets.

The heatwave uncovered some strange sights: a cache of stolen antique weapons was found at Eton when the Thames's level dropped by several inches and a passer-by saw gun barrels. At Stunsted Mountfitchet castle in Essex, a life-sized waxwork knight melted into a puddle.

Firemen called to a fire in Buckley, Chyrld, were amazed to find smoke pouring from Bob Williams's electric blanket. "I just hate getting into a cold bed and use the blanket to warm the bed all year round," he said.

The heatwave was cleared of responsibility for stopping the clock of Big Ben which has been refusing to pass 5 o'clock for the past three days. Engineers yesterday pinpointed the fault as a rogue bearing and worked through the day on the troubled eastern face of the clock after it had stopped three times in 36 hours, each time about 5.15.

Alan Franks, page 10  
In Town, page 14  
Forecast, page 22  
Inspiration, Review page 36



Cooper: memories of his native California

## Friendliness glows amid loosened ties

By THOMSON PRENTICE, MEDICAL CORRESPONDENT

FOR the first time in 25 years, Professor Cary Cooper wrote shorts to his university office yesterday. The heatwave had stirred memories of his native California and prompted the thought that leisure wear might be good for British business.

The heat of the moment offered new insights into human behaviour, with psychologists predicting symptoms ranging from fatigue and frustration to an excess of friendliness. Professor Cooper is head of organisational psychology at the University of Manchester Institute of Science and Technology and a leading authority on stress in the workplace. "Hot weather encourages us to dress more informally for work, and that in turn may help us conduct our business in a more informal way," he said.

Loosening the old school tie or, better still, taking it off, could prevent executives getting too hot under the collar and make them friendlier towards their colleagues and business contacts, he said. "There should be positive results from a more relaxed attitude. Companies should be more flexible when there is a long hot spell. They could encourage people to come to work much earlier in the morning, when it's cool, and leave sooner."

"Better still, they could tell some of their staff to stay at home and work from there. It's a lot more pleasant to make your business calls from a deckchair in the garden than from behind your desk. Productivity might suffer, but in heat like this it is going to suffer anyway."

With fewer people going to work, trains, buses and motorways would be less crowded, making commuting quicker and less stressful, he said. The heat was likely to provoke anger, aggression and frustration among drivers stuck in jams, but Professor Cooper doubted the view, expressed by the RAC yesterday, that it could trigger violence in some motorists.

Peter Cook, the RAC's rescue services manager, said: "Traffic delays in stifling conditions can lead to homicidal tendencies. It is important to avoid both car and driver boiling over."

Heatwaves provoke violent outbreaks in New York and Washington, but John Bonn,



Cooper: memories of his native California

## Scientists claim tidal waves may hit Britain

By NICK NUTTALL  
TECHNOLOGY CORRESPONDENT

BRITAIN'S northeastern coastline is threatened by waves capable of devastating coastal towns and cities, three scientists have claimed. Geological studies indicate that submarine landslips have occurred in the Norwegian Sea, causing tidal waves to crash south on to the British coast, submerging ancient communities and plunging large tracts of land under floods up to 20 metres deep.

The geologists, David Smith and Alastair Lawson, of Coventry Polytechnic, and David Long, of the marine geology unit of the British Geological Survey, undertook their research as part of the European Commission's Climatology Programme. Their findings have been published in the magazine *New Scientist*.

They believe that the unstable, natural forces that cause the tsunami waves are still active in the region, and that global warming and a rise in sea levels would make the arrival of tsunami waves even more calamitous for life, buildings and land. Plans for nuclear power stations and nuclear waste sites should take the threat into account, they say.

Scientists have long been puzzled by unusual layers of sand found along the northern and eastern coastline of Scotland. The British researchers believe that the clue to their formation may lie in evidence of huge ocean bed landslips, called Storegga slides, at the southern tip of the Norwegian Sea, recently discovered by scientists at the Continental Institute in Trondheim, Norway. These landslips may have been triggered by earthquakes.

"We believe that the similarity in age between the second Storegga slide and the unusual sand layer of eastern Scotland is more than a coincidence. It seems likely that the second slide caused a tsunami wave that threw up the sand on to a wide area of the coast of northern Britain. A tsunami in the North Sea is not merely a historical curiosity. It could well happen again," the scientists say.

Unstable deposits that slip after an earthquake and cause the formation of huge waves in the ocean are still evident on many areas of northwest Europe's sea floor. Since 1983 three of northwest Europe's strongest earthquakes have been within 100 kilometres of the Storegga area.

## Measure for measure in the nervous nineties

By BILL BURROUGHS

WHENEVER the temperature rises above 90°F (32.2°C) in Britain, we reach for the record books to see how current extremes compare with those of the past. It is hard to accept that such heat is not that exceptional in southern England. What is odder is that we take for granted figures about it being well over 100°F in the sun. We make far less fuss when we are given exaggerated figures about the heat in sporting arenas such as Wimbledon and Lord's than we do over apparently much lower shade temperatures.

This confusion arises from the fact that, out in the open, the observed temperature depends on how efficiently the thermometer and its surroundings absorb the sun's rays. It is common knowledge that on a summer's day the asphalt-paved, concrete-lined canyons of big cities are far hotter than the surrounding countryside. This, however, tells us more about the locality than it does about the weather.

It is for this reason that meteorologists place rigorous standards on measuring the shade temperature. Ideally, it

should be taken in a well-ventilated specially designed shelter over open-mown grass. This is the most accurate measure of how extreme the weather is, as it effectively provides a figure for the lowest shade temperature normally found out in the open.

In England the highest possible shade temperature is probably about 100°F (38.3°C). The perfect conditions for this are when the country is covered by a static anti-cyclone which wafts hot dry air from the Continent. When combined with a dry spell so little heat is wasted on evaporating surface moisture that the mercury readily soars into the 90s in July or August.

The oft-quoted 100.5° (38.5°C) all-time British high, observed at Tunbridge Wells on July 22, 1868, is regarded with suspicion. It was recorded in the fore-runner of modern instrument shelters and hence was more susceptible to some direct heating from the sun. It is generally accepted that the hottest day for which reliable records are available was August 9, 1911, when several places recorded

figures of 97°F (36.1°C) and 98°F (36.6°C).

More recently, there has been occasion that exceeded the current heatwave. Last year, the highest figure was 93.6°F (34.2°C), and in July 1983 there were a number of days in the low 90s. But pride of place goes to 1976, which had two or three days which came within a degree of so of matching the 1911 record.

More significantly, it featured 15 consecutive days with maxima of 90°F (32.2°C) or more, which exceeds by a factor of three any other heatwave on record. The fact that it has been hotter in the past is not much consolation for those who have to work in sweltering heat and can only grumble about the greenhouse effect.



High noon: office workers enjoying a splash in the fountain in Trafalgar Square in London

## Hidden hazards of cooling-off swim

By MARK SOUSTER

WITH the death rate from drowning doubling in the heatwave, the Royal Society for the Prevention of Accidents yesterday repeated its warning to the public on swimming in potentially lethal inland waters in Britain.

The society says that while the temptation to jump into the nearest water to cool off may be irresistible, people should be aware of the dangers. So far this year 275 people have drowned in Great Britain, two-thirds in lakes, rivers, and reservoirs, according to the society. It advises people to use one of the 3,000 public swimming pools, where qualified lifeguards are on duty, or one of the 401 bathing beaches which have been designated safe by the government.

Not one of Britain's 7,000 inland water areas is a designated bathing area. It is illegal and dangerous to swim in reservoirs, which can be cold beneath the surface whatever the air temperature, and technical equipment below the waterline poses additional problems. With water levels low, the risk of a broken neck from diving into shallow areas is increased, the society says.

Other inland waters, such as quarries, canals and lakes are equally hazardous although swimming in them is at one's own peril. Dangers faced by swimmers include sudden cramp from cold waters, unexpectedly strong currents, and hidden submerged objects as well as water shallower than

expected. The majority of this year's victims have been young men, aged between 15 and 30, who may have been eating and drinking or showing off to friends by diving in to cool off. Becky Kirkwood, the development officer of the society's water safety division said yesterday.

People do not realise the difference between swimming in the controlled environment of a pool and inland waters, she said. Of those who have drowned, many have been good swimmers who have often disappeared without a struggle, she added.

Mrs Kirkwood said: "Last year 83 people drowned during June when there was a similar heatwave. People should not swim in rivers, canals, quarries and reservoirs. The price of a good summer seems to be the pointless deaths of fit, healthy young people who cannot wait to cool off. This must be stopped."

Those people who ignore the warnings may also face additional hazards from the outbreak of potentially toxic blue green algae which has affected 279 inland waters so far this summer.

The problem is most severe in the Thames, Anglia and Wessex regions where a general alert is in force. Algae can cause illnesses ranging from skin rashes and eye irritation to vomiting, diarrhoea and fever.

In Town, page 14

## Staggering the great August exodus keeps hotlines open

FOR the next three weeks the chances of finding the right civil servant, local authority official or even business contact at the end of a telephone line will be slightly less remote than is usual when Europe makes the most of the dog days of August and basks in the sun.

For the first time in the 200 years since the industrial revolution set the working habits of millions, there are signs that more people are prepared, or even ordered, to work through the summer heat. A combination of crowded roads and resorts, economic decline and the move from heavy industrial production to largely service-based economies has led some countries within the EC to encourage a greater spread of the holiday season.

In Britain, this is happening almost by default. Last year, for example, only 22 per cent of long holidays began in August compared with 26 per cent ten years earlier. At the same time, according to a survey by the English Tourist Board, the number of holidays taken outside the main four summer months rose from 17 per cent to 22 per cent. It is a trend that is expected to continue and the British Tourist Authority is pressing for further staggering of the season.

Central to the situation are school

holidays, a problem that some countries have tackled. The Netherlands has been divided into three regions, each with different school holiday dates. "It has been a marvellous success," said Henry Kol, of the Dutch embassy in London. "Everyone knows for the next three years when their schools will be on holiday and there is an unwritten rule among employers that people with young children will get first choice of their holidays."

With 1.5 million children at school in The Netherlands this means that a large proportion of the population is removed from the holiday peak at a stroke. The idea has been canvassed in Britain too, the main idea being to divide the school year into four terms.

British education authorities can choose summer holiday dates. Schools in Scotland, for example, break up as early as the beginning of July, whereas those in southern counties have often taken holidays from mid-August to September.

Other factors are playing an increasing role in changing the shape of the British summer holiday. "Until five years ago a three-week long holiday was the norm, whereas today it is five," the Institute of Directors says. "This has allowed far greater flexibility for people to choose to

take their holidays outside the main season, even though our research has shown that only 15 per cent of directors actually take their full holiday entitlement."

The gradual shut down of heavy industry has also led to the end of the traditional Wakes Weeks. The days when several hundred thousand Glaswegians for example, would board up to 50 special trains to take them "down the watter", to resorts such as Dunoon, Rothesay and Millport, leaving industrial Clydeside a desert, are over.

Ken Smith, acting director of the CBI Scotland, said that the change in Scots' holiday patterns had come about because of social and economic change north of the Border. The old industrial and manufacturing heartland of Scotland has all but disappeared. As a result, the annual Glasgow Fair two-week holiday has gone too, with employees able to stagger their holidays throughout July and August.

During the Glasgow Fair, industry would shut down for annual maintenance and repair. The shipyards, which in their prime employed about 60,000 people on the Clyde, lay still. Nowadays, three-fifths of the population are employed in service industries that have no close season and people are urged to be as flexible as

possible in taking their break, be it in Blackpool, the Isle of Man or Tenerife.

The CBI maintains that the run down in heavy industry and the switch to service industries, such as tourism, is also leading to more demand for workers to remain at their posts throughout the period. "This year, this is even more marked because of the economic downturn," a spokesman said. "Every order is vital and therefore salesmen and managers are beavering away throughout the summer with no chance of easing off at all."

The British Chamber of Commerce has also noted the trend to take holidays earlier or later. "More people seem to find working during August an attractive option with air-conditioned offices and the chance of getting on with paper work without being bothered by constantly ringing telephones."

This year, the schools in West Germany's state of North Rhine Westphalia, where Bonn is situated, were on holiday for the earliest six weeks of the period and children have gone back this week for the autumn term. This means that many civil servants are back, able to work on German reunification. It also means, since summer heat is building up, that

children are often sent home. If the temperature in the classrooms goes above 26°C it is considered too hot for them to work.

Staggering of holidays can cause serious travel delays with families from one state going home at the time that others are leaving. Last weekend, when Baden-Württemberg "crossed over" with North Rhine Westphalia, motorways were more heavily congested than ever before. The worst jam, on the road from Nuremberg to Berlin, was 70 miles long and took six hours to clear.

Meanwhile, in France, strenuous efforts by government and industry to change ingrained summer holiday habits have succeeded in reducing the great August get-away. A combination of inducements and quotas for state employees had a considerable impact, while many companies have also streamlined their holiday seasons to avoid what used to be more or less total shutdown in August.

As a result, figures show that mid-to-late July has become considerably more popular, although August still accounts for the lion's share of holidays at around 40 per cent. The Parisians, of course, are different, preferring to abandon their city to the tourists in August.

HARVEY ELLIOTT



# Writing for 'The Bill'

## It's almost as tough as being in the Bill.

When Hemingway wrote 'The Sun Also Rises', he was writing from his own experience.

When Conrad wrote about a journey into the 'Heart of Darkness', he'd already been there.

And when our writers sit down to write for 'The Bill', they too are writing from experience.

Not that we're claiming our writers are on the same literary plane as Conrad or Hemingway.

It's just that we believe there's no substitute for experiencing the real thing - if, that is, you want to depict the real thing.

Which is why, before any of our writers put pen to paper to write about fictional police, we expect them to put in a lot of time observing and talking to real ones.

When we started the programme in 1984, we felt strongly that there were too many glamorised cop shows on TV.

There still are. But 'The Bill' is not one of them.

It's about police work. Not about

policemen's love lives. And it depicts what life on the force is really like, not some exquisitely lit Armani-clad fantasy.

You'll seldom, if ever, see the 'Bill' team pitting their wits against slick, international jewel-thieves or deadly mafiosi.

Generally, they pit their wits against everyday life on the streets with all its trials and tribulations.

To make sure they do so strictly according to police procedure, every scene and every line of dialogue is scrutinised by two police advisors: one ex-uniform, the other, ex-CID. Of course, none of this

'TV-verité' would be of any consequence if the sets or the locations were less than convincing.

Which is why we built our very own fully operational police station, Sun Hill.

But is our policy of total realism - what we call beat-credibility - really worth all the effort?

That, of course, is for you the viewer to decide.

Certainly, the police seem to think so. Indeed many of them are dedicated 'Bill' watchers.

And from our own point of view, it has helped us to depict difficult and delicate issues in what we hope is a more sensitive and informed manner.

Above all, regular viewing figures of around eleven million confirm to us that drama can be authentic without having to lose any of its entertainment value.

All it takes is a brilliant cast of actors and actresses.

A fearless, dedicated production team.

And a lot of hard-hitting writing.



THAMES. A TALENT FOR TELEVISION.



## THE INVASION OF KUWAIT: IRAQ'S CHOICES

## Threat to Saudi Arabia raises risk of Nato intervention

By MICHAEL EVANS  
DEFENCE CORRESPONDENT

PRESIDENT Saddam Hussein's war plan, which must include psychological if not physical domination of Saudi Arabia, the largest oil-producing country in the Gulf and the one most closely associated with Western interests, is forcing the United States and others to consider possible military options to stop him. Nato officials said yesterday that Washington had informed the alliance that military action might be used if Iraq went any further.

Iraq has deployed the equivalent of at least seven divisions, perhaps 120,000 men, on its southern borders, far more than needed for the lightning strike against the relatively defenceless Kuwait. With the two divisions deployed in Kuwait, that leaves about 80,000 combat troops on the Iraqi side of the border. Where President Saddam will send them, or if they are intended merely to keep up the pressure on the other oil producers to conform to his wishes over pricing policy are the questions exercising the international community.

His next target could be Bahrain, Qatar, or the United Arab Emirates. Like Kuwait, their conquest would involve a straightforward military operation. World condemnation of the invasion of

Kuwait will certainly not put back any of his plans.

John Laffin, an expert on the Middle East and author of many books on the Arabs, said: "I don't think any amount of United Nations posturing will stop him. He will revel in the worldwide condemnation because it will underline that he is the most powerful leader in the Arab world. He has humiliated President Mubarak of Egypt, who had tried to talk him out of acting against Kuwait, so he will be seen as the dominant figure in the Arab world."

President Saddam's real target must, however, be Saudi Arabia, with whom he has signed a non-aggression pact. Senator David Boren, chairman of the US Senate intelligence committee, said yesterday that "a possible invasion of Saudi Arabia cannot be ruled out". This would be a high risk operation. The Iraqi leader may never have been trained as a soldier, but he is shrewd. He knows that action against Saudi Arabia will force the Americans to come to its rescue, since Washington has guaranteed help to Saudi Arabia in the event of military threat.

There appears at present to be no direct threat to Saudi Arabia, but America faces a dilemma: it cannot contemplate a pre-emptive move but must wait until it is asked for help.

Moreover, to set up a proper force, with the appropriate logistics, the Americans would need a base from which to operate. The only bases are in Arab countries and none has yet shown any willingness or desire to stand up to President Saddam. Saudi Arabia has always been adamant that no foreign base will be allowed on its territory. This is as much a matter of national pride as of a belief in the Middle East that a foreign military presence would inevitably attract conflict.

Granting the Americans basing rights would be seen in Baghdad as deliberately provocative. Perhaps the best chance for the Americans would be an offer of a base in Egypt, which has very close ties with the United States and yesterday called on Iraq to withdraw from Kuwait. American and Egyptian forces each year hold training exercises based on possible joint intervention in the Middle East.

The Pentagon has contingency plans for intervening in the Middle East to protect Western oil supplies and the 30,000 American citizens living in the region, 3,800 of them in Kuwait. Yet it does not have a properly centralised rapidly deployable out-of-area capability. The only country with such a capability is France with a 47,000-strong Rapid Action Force.

The Americans could lift two di-

visions, the 82nd Airborne, based at Fort Bragg, North Carolina, and the 101st Airborne, based at Fort Campbell, Kentucky, which could probably reach Saudi Arabia in 72 hours. These units are on a normal 12-hour notice to mobilise. Both were used in the American invasion of Panama, but they are not heavily equipped and have only light armour. Their role would be to hold positions until heavy armoured units arrived. That would take some time, however, because they could only be brought to the Gulf by sea.

Pentagon officials said President Bush's military options were limited and that it would take several weeks at least to deploy a significant counterforce. The naval force already in the Gulf and the Independence carrier battle group approaching from the Indian Ocean pose no threat to Iraqi ground forces.

Another option is to use amphibious forces. There are two US combat Marine expeditionary units at present at sea, each numbering about 2,300 men. One is off Liberia in a four-vessel naval group, and the other is in the Pacific off the Philippines. There are also about fifteen "maritime prepositioning ships", based at Diego Garcia in the Indian Ocean, which are stocked with everything from ammunition to food.

Logistics and timing would be crucial

if Iraq decided to move against Saudi Arabia. Dr Laffin said: "The Iraqis would not need to overrun Saudi Arabia. They wouldn't be able to because it is such a large country. But all they have to do is cross the border and make for Riyadh, the capital. This is the nerve centre for the whole country so, psychologically, the Iraqis would have captured the whole country. From Riyadh they could dictate terms to the Saudis and hold control over the oil fields."

Also, several key installations would be vulnerable to precision attacks, among them the huge water desalination plants, some of which are relatively close to the border with Kuwait. One is in the village of Ras al Khafji, 20 miles from the Kuwaiti border. Another is 40 or so miles from the Iraqi border in the military complex of Hafar al Batin, which includes an air and army base.

There are also desalination plants at Jubail and Al Khubar, further down the Saudi coast. Jubail water is piped to Riyadh. Saudi Arabia is wholly dependent on desalination, but the defence of these facilities is reported to be minimal.

Washington has another option because of the changed circumstances in central Europe. It would be possible for the Americans to ship some of their 6,000 tanks from West Germany to the Middle East, a far quicker option.

Undoubtedly that would involve special political decisions. Bonn would have to agree but, since West Germany imports oil, it is unlikely to protest too much.

Moscow, though, would also have to be intimately involved in the decision-making. The Soviet Union would have to be told that elements of US forces in West Germany were being mobilised for an out-of-area operation, and Moscow would also be expected to play a key role. Cyprus could be used as a transit base.

The Saudis on their own could not hold back the Iraqis. The country is in the process of re-equipping its armed forces. At present Saudi armour consists of 300 French AMX-30, 50 American M60A1 and 200 M60A3 battle tanks, all older generation vehicles.

As a direct threat to targets in Iraq, the Saudis have CSS-2 "Dong Feng" (East Wind) intermediate-range ballistic missiles with conventional warheads supplied by the Chinese, but these are notoriously inaccurate.

● **Artillery deployed:** The Iraqis have brought with them to Kuwait a number of artillery command and reconnaissance vehicles, Soviet ACRV-25, which, equipped with laser range-finders, provide computerised information for accurate artillery barrages.

## Search for puppet rulers may prove hard for Saddam

By PETER MANSFIELD

PRESIDENT Saddam Hussein has had such an easy success with his seizure of Kuwait that he may be underestimating the political difficulties he now faces.

He has said he will withdraw in days, or perhaps weeks, as soon as a "genuine and free" national Kuwait government is established. He must, therefore, find a group of Kuwaitis who would agree to form a puppet government which might conceivably be recognised by other Arab states, and especially by Kuwait's five fellow members of the Gulf Co-operation Council led by Saudi Arabia. The alternative would be outright annexation of Kuwait.

Kuwait's existence as an independent state depends on the al-Sabah family. They created it in the 18th century and it has survived through their determination to defend its borders, but above all through the diplomatic skills of the Kuwaiti emirs in persuading much stronger outside powers and neighbours that it was more in their interests that Kuwait should survive than to be swallowed

up by any one of them. This was what happened when Kuwait was first threatened by an Iraqi takeover immediately after independence in 1961. If the al-Sabah family is deposed, Kuwait no longer has a *raison d'être* and the fiction that Iraq intervened on behalf of true Kuwaiti nationalists would be destroyed.

The elements for a puppet regime do not exist. Opposition to the regime did exist and was of two kinds: middle-class liberals and Islamic radicals or fundamentalists.

The first are represented by those members of parliament who opposed its closure in 1986 and the half-measures taken to restore it last June. Some are highly critical of the al-Sabahs, and include some representatives of the grand merchant families whose association with the administration of an independent Kuwait goes back as long as that of the family. But this does mean that they would be prepared to act as agents for President Saddam.

The other opposition element is even less likely material. The Islamic radicals

were responsible for acts of assassination and sabotage at the height of the Gulf war. Fifteen are still in jail and Kuwait has resolutely rejected all the pressure from other extremists through acts of hijacking and hostage-taking to release them. They are almost all Shia Muslims and are mainly of Iranian origin. If they hate the al-Sabahs they hate President Saddam much more: he stands for everything they most detest.

There is an alternative for President Saddam. He could conceivably gather together a group of non-Kuwaiti Arabs who might be prepared to form a government. Some would be from the Gulf region and some northern Arabs: Palestinians, Egyptians, Lebanese and a few Iraqis. His argument would be that Kuwait is part of the united Arab world and belongs to all Arabs.

This would not be very convincing but he has one great advantage, and this is the muted reaction of the other Arabs. It was initially left to Morocco, Algeria and embattled Lebanon (under Syrian occupation) to denounce the invasion. The other members of the Gulf Co-operation Council, who have since condemned the invasion, were hedging in the hope they could persuade Iraq to accept a compromise. But it is still difficult to see what means they have of persuading President Saddam to abandon his demand for the removal of the al-Sabahs. This is now the crucial issue.

The Arab foreign ministers have passed the responsibility to the Arab summit due to take place in Cairo this weekend. Will Kuwait be represented at this summit by Sheikh Jaber al-Sabah, the emir, and will the council continue to recognise him and his government?

If they continue to do so and encourage him to set up a government-in-exile, this will not be enough to force an Iraqi withdrawal to be followed by the return of the al-Sabahs. But it would amount to total Arab rejection of Iraq's action.

If they fail to support a Kuwaiti government-in-exile they are undermining the legitimacy of their own regimes in the case of all the smaller sheikhdoms, where the ruling family in each case is the *raison d'être* of the state. Iran, for example, has a long-standing claim to Bahrain. The question of whether the emir will still be regarded as the legitimate ruler of Kuwait in the rest of the Arabian peninsula will be of crucial importance in coming weeks.

Peter Mansfield is author of *Kuwait, Vanguard of the Gulf*.



Invasion joy: Iraqis carrying banners and photographs of President Saddam through Baghdad's streets to celebrate the invasion of Kuwait

## Gulf states maintain silence

FROM REUTERS IN CAIRO

IN THE United Arab Emirates the silence was deafening. By noon yesterday, radio and television had still not mentioned the Iraqi invasion. As in other Gulf states, the first most people heard of it was from foreign radio stations.

"How can they do that in the late 20th century when a fellow state has been invaded? What do they think they are going to achieve?" asked one resident. Along with Kuwait, the United Arab Emirates is accused by Iraq of undermining world oil prices by overproducing.

King Fahd of Saudi Arabia appealed for calm on the day of the invasion, but did not say why this was necessary. Not once was the word invasion used. When the story

broke, Gulf residents flocked to big hotels equipped with international television and news agency teletext services. Gulf newspapers finally put the news on their front pages yesterday, 24 hours after Iraqi tanks rolled into Kuwait.

In Bahrain, state radio still ignored the invasion yesterday. In Saudi Arabia, media reaction was confused. On Thursday night, television carried an interview with the Kuwaiti ambassador in Washington who described the invasion and appealed for help.

But yesterday, Saudi newspapers merely reported that King Fahd was concerned to reduce tension between Kuwait and Iraq, without stating the cause. One Saudi television report showed Kuwait's

ruled al-Sabah family, who fled the invasion, "visiting" the kingdom, but did not say why they were there.

None of Kuwait's Gulf allies - Saudi Arabia, the United Arab Emirates, Qatar, Oman and Bahrain - has condemned the invasion or threatened counter-action despite being linked in a joint defence pact.

In contrast, Cairo's press was outspoken in criticising the invasion. The semi-official *al-Ahram* chose blood-red ink for its banner headline, "A terrifying Arab disaster".

"This is the blackest day in the history of Arabs... it returns them to the early days of *Jahiliya* (the age of barbarism) when the sword ruled and the spilling of blood was

the way to solve problems," the newspaper declared.

Saeed Sonbol, a columnist in Egypt's mass-circulation *al-Akhar*, wrote: "It is strange that at a time when we call to end the Arab-Israeli conflict peacefully, we seek to solve the Kuwaiti-Iraqi dispute using military force."

There was muted support for Iraq in the Jordanian press. "If some are blaming Iraq... we urge them not to disregard a long chain of positions taken against Iraqi interests," *Ad-Dustur* said.

● **Broadcast boost:** The BBC World Service has increased its broadcasts in Arabic because of the invasion, by one hour in the evening and half an hour in its early morning programme.

## Kuwait's radio and TV go off the air

FROM AFP AND REUTERS IN KUWAIT

OFFICIAL Kuwait radio went off the air yesterday after repeated appeals for Arab and Western help to drive out invading Iraqi troops.

The radio, staffed by government loyalists, had been broadcasting calls for resistance, appeals for help and patriotic music since Iraq's invasion of Kuwait at dawn on Thursday. It went off the air at 2.30am, residents said.

The radio was not broadcasting from Kuwait but from a neighbouring country that could well have been Saudi Arabia, a reliable source said. Crown Prince Saeed al-Sabah, the prime minister, went on the air on Thursday to urge the people to resist.

The state-run Kuwaiti television also abruptly stopped its programmes at 10am yesterday. But a lone Kuwaiti radio station was still broadcasting more than 24 hours after the invasion, appealing desperately for Arab help. "Where are the Arabs? Where are the Islamic accords? This is the time to implement them," said Huna Kuwait (This is Kuwait).

In a separate broadcast at 1.50am the radio said that the Kuwaiti armed forces were continuing to fight the invasion fiercely.



Izzat Ibrahim, left, vice-chairman of Iraq's ruling council, meeting Crown Prince Abdullah bin Abdul Aziz, Saudi Arabia's deputy prime minister, in Jeddah yesterday. Mr Ibrahim's failed talks with Kuwait preceded the invasion

## Baghdad troops consolidate position in Kuwait City

FROM AGENCIES IN KUWAIT

KUWAIT'S greatly outnumbered forces continued to battle against invading Iraqi troops yesterday, and the sounds of fighting echoed across the capital.

Explosions heard between 6am and 7am appeared to come from Shuwaikh, an army barracks on the city outskirts where Kuwaiti forces have been resisting the invading Iraqi troops.

A radio station broadcasting from a secret location urged Kuwaitis to repel the pre-dawn invasion. "We say no to surrender... the Iraqis are the Tatars of the 20th century," Huna Kuwait (This is Kuwait) declared in its early morning broadcasts.

The extent of Kuwaiti resistance was unclear. It appeared that the

invasion army was consolidating its hold on the small Gulf state. Regional radio stations said that the Iraqis, backed by tanks, helicopter gunships and occasional jet fighter support, now controlled the country's main oil installations, situated to the south of Kuwait City.

The city was under curfew, but from behind their windows residents watched a show of Iraqi force when 200 tanks clanked through the capital on Thursday evening. Some tanks drew up along the seaford with their guns trained towards the Gulf water, further to the south, United States warships were on patrol.

Among the first proclamations issued by the "provisional" government installed by Iraq was one seizing the assets of the emir Sheikh Jaber al-Sabah, Crown Prince Saeed

al-Sabah, and the defence minister, Nawaf al-Jaber. It also confiscated the assets of the Kuwaiti envoys to the US, the United Nations and the Arab League, calling them "mercenaries of the defunct regime".

The government, which Iraq has so far not identified by name, said that it was acting because the emir and his "clique" squandered money in the pursuit of pleasure, and deposited it with "suspect partners".

"Our government warns foreign banks in which they deposited their money against any tampering with this money in a manner harming the Kuwaiti people," a communiqué said.

Occupying Iraqi troops have adopted the Sheraton hotel in a Kuwaiti suburb as their headquarters, eschewing the government buildings they seized earlier on

Thursday for the hotel's more comfortable lodgings.

Most people seemed unaware of the revolutionary council that, according to the Iraqis, had taken over power.

Apart from the fighting, scenes from the occupied city bordered on the bizarre.

In one area on Thursday night about 30 Kuwaitis stood patiently in line, waiting to rent video-cassette movies for the night. The reason, in the words of one of them, was that most residents were staying at home and "sitting tight".

Many cars were left in the streets, some not even parked but merely abandoned as if the drivers saw the approaching troops and fled. Roads and footpaths in parts of the city have been damaged and churned up by the hundreds of Iraqi tanks that

entered Kuwait. Some of the Iraqi troops drove around the capital in confiscated Kuwaiti police cars.

At a roundabout troops milled about, sitting, eating and talking while rocket-launchers stood nearby. About 100 soldiers wandered around outside the Sheraton. In the centre of Kuwait City, the streets were largely deserted. It was only out in the suburbs that local residents dared to venture outside for long.

The only sign of domestic unrest was spot panic-buying in the supermarkets, where residents shopped quickly and headed right home.

In the city centre Iraqi troops were stationed at key government offices, which included the defence and information ministries, the Central Bank of Kuwait and the National Assembly.

Senate votes to stealth bomber reprieve

**GREITER PIZ  
BUIN®**

WATERPROOF  
UVA + UVB FILTERS.  
MICRONISED PROTECTIVE  
PIGMENTS; UNIQUE SUN  
ALLERGY FORMULATION.  
ADVANCED PROTECTION  
AGAINST SUNBURN,  
PREMATURE SKIN AGEING  
AND SUN ALLERGIES.

PIZ BUON: PIONEERS OF THE PERFECT TAN

To find out how to receive your free Piz Buin personalised computer assessment on suntanning telephone 0892 515315.

Ge  
Oc  
for  
reu

GERMANY  
L. 1012-1013  
14 - 1013  
1013

This will  
be held for a  
government and  
the insurance  
will be under  
let of the East  
only and the  
another man  
not to west.

The early days of Luther's East German and quick Helmut Kohl man characterized to become the chancellor of a united Germany.

The all-German establish political-economic structure, Maiziere said yesterday. "It would help investment and jobs." The past shown this ever.

Herr de M. October 14 was already fixed.

**Kaun  
son 'sl  
face t**

**Lusaka** — The  
ident Kaunda may  
with the murder  
woman here last  
Zambian came  
terday. The pub  
will now decide  
prosecute. The s  
that the deathe  
Mwanza, aged  
shot through the  
head, was a  
Kambarage Ka  
told the enquiry  
fired the fatal  
killed her." But  
acted in self-def

### Singh's d

## Lightning

West Palm Beach  
Barbara Buchanan  
and her daughter  
died when they  
were struck a po  
ntally struck a po  
rolled up their f  
Buchanan's nee  
who was buried i  
survived. (AP)

## Soyuz sm

Moscow — The S  
M-10 spacecraft  
erday at the Mir  
arrying two cos  
ake over from the  
ave been living  
here for almost  
The spacecraft la  
n Wednesday.

## Rubbish

last Berlin — the fast-food chain is promised to be buying their East German McDonald's to buying its throw- erations will cause osal problems.

## Leadership

# Bak to M

AMES Baker, secretary of State, to voice American Mongolia's strategy before the Moscow yesterday, but short by the in Kuwait.

During his visit to the Inner Mongolian Autonomous Region, he said that the region has made great progress in its economic and social reforms, and that the region's economic and social development has entered a new stage.

"I think the con-  
form is real be-  
after discussing  
ations the first  
week's first mar-  
ons, which are  
Communist Man-  
e's Revolutionary  
lower, but gave  
oice to opposi-  
the country's leg-  
ittle Rural

Mr Baker had been drawing the additional \$500 a month before leaving London his parents and children, including the 12 children. His sudden

# Germans set October date for polls and reunification

FROM IAN MURRAY IN BONN

GERMANY now seems certain to be reunited on October 14, six weeks earlier than planned.

This will enable elections to be held for a pan-German government capable of ending the insecurity and uncertainty which is undermining what is left of the East German economy and raising fears of another mass exodus from east to west.

The early date was proposed by Lothar de Maizière, the East German prime minister, and quickly accepted by Helmut Kohl, the West German chancellor, who is likely to become the first postwar chancellor of a united Germany as a result of the change.

"The all-German elections establish political clarity and economic security," Herr de Maizière said in East Berlin yesterday. Early elections would help to encourage investment and create new jobs. "The past few days have shown this ever more clearly."

Herr de Maizière chose October 14 because that date was already fixed for elections

to the parliaments of the five East German Länder, which have just been reconstituted. Events have moved so swiftly that the date is four days before the first anniversary of the fall of Erich Honecker as the hardline communist ruler, and almost a month before that of the opening of the Berlin Wall.

Herr de Maizière made his announcement as the treaty was being signed which sets out the system for the election by which some small parties can be "piggy-backed" into parliament with the help of the larger parties. The arrangement benefits the government parties, and effectively blocks the communists from gaining even a tiny handful of seats.

From his holiday resort in Austria, Herr Kohl said that the earlier date met the wishes of the people in both countries. A quick unity process would reduce the transitional and financial problems.

The speeded-up process had been made possible by Moscow's agreement last month on the external aspects of reunification, Herr Kohl said, drawing attention to his personal diplomatic triumph in persuading President Gorbachev to lift objections to German membership of Nato.

Herr de Maizière also said that the way to quick unity had been cleared by the agreement with Mr Gorbachev. Volker Rühe, general secretary of the Christian Democrats, said the chancellor's party was convinced the earlier date "will quickly end the uncertainty which many of our compatriots in East Germany feel."

An October election is a serious blow to the slim remaining chances of victory for Oskar Lafontaine, the Social Democrat (SPD) candidate for chancellor. Herr Lafontaine showed his disappointment at being outmanoeuvred once again, saying that the change was nothing but a ploy to deny elections a considered and balanced vote on the future of Germany.

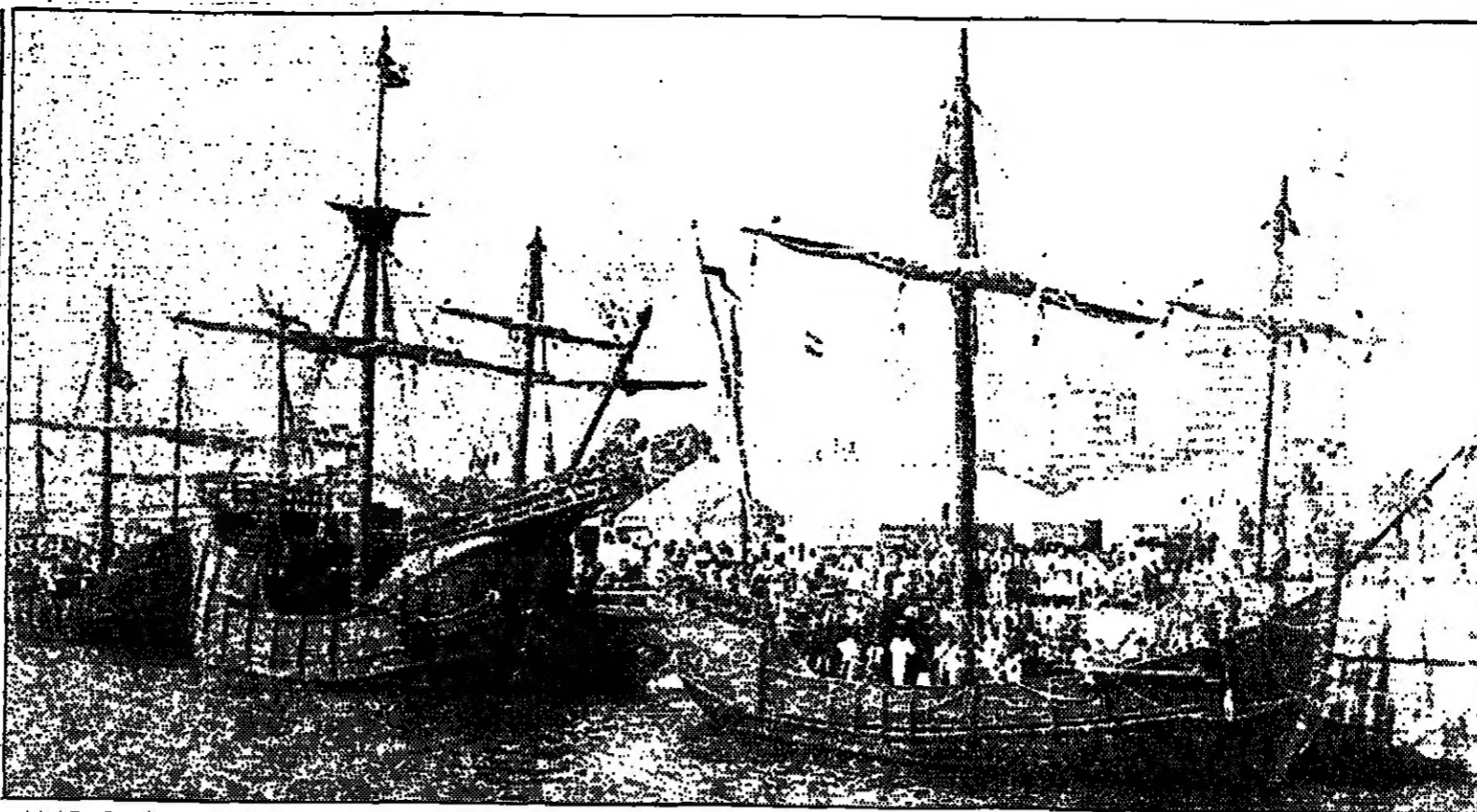
The SPD in East Germany, an unhappy member of Herr de Maizière's coalition, was equally distressed. It accused the prime minister of a sudden change of direction, brought about by again bowing to the wishes of Herr Kohl to improve his chances of winning the election.

The Greens, who already risk losing their presence in the Bundestag in the election, denounced the move as being the kind of thing which happened in a dictatorship. The opposition's only chance of stopping an early election is to block the idea in the Bundestag.

Although Herr Kohl stands to gain from early elections, it is also nevertheless true that the lack of firm, experienced government in East Germany is a key factor in its plunging financial fortunes.

Forces reductions: The 403,000 allied troops in Germany ought to be reduced by half by the end of the century, Gerhard Stoltenberg, the West German defence minister, said yesterday.

He added that the united German army, numbering 370,000 men, would be made up of 310,000 West Germans and 60,000 East Germans. However, no more than 30,000 of the youngest members of the present East German people's army can expect to be integrated into the Bundeswehr, he said.



In the wake of Columbus: replicas of Niña, Santa María and Pinta, Christopher Columbus' ships which sailed to America, being prepared in Huelva, Spain, yesterday for a two-year journey around Europe and America to mark the 500th anniversary of the discovery of the New World

## Hungarian MPs elect Goncz as first president

FROM ERNEST BECK  
IN BUDAPEST

ARPAD Goncz, a writer who languished for six years in prison after the Soviet invasion of Hungary in 1956, yesterday swore the oath of office as the first president of the new Democratic Republic of Hungary.

Mr Goncz, aged 68, who has served as interim president since May and is

a member of the opposition Alliance of Free Democrats, was elected by an overwhelming majority in parliament, receiving support from all six parties represented.

MPs were empowered to choose the head of state after the invalidation, because of a poor turnout, of last weekend's national referendum on whether parliament or the people should elect him. In an emotional ac-

ceptance speech Mr Goncz said he would continue to work for and defend the ideals of freedom, democracy and human rights which had shaped his life. He said his nomination was not so much for him personally but for all those who served prison terms and fought with him in the past 40 years of communism.

It was a dramatic moment for Mr Goncz, who served six years of a life

term imposed in 1958 before being freed under a general amnesty. While he was in prison he taught himself English after obtaining a copy of Churchill's memoirs, and later became the first Hungarian translator of the works of William Faulkner.

While the post of president is largely ceremonial, Mr Goncz is likely to use his prestige to become the conscience of the nation.

## Cambodia guerrillas agree to talks

FROM ASSOCIATED PRESS  
IN BANGKOK

AFTER a two-month delay, the Khmer Rouge agreed yesterday to the formation of a supreme national council as part of a peace settlement with the Cambodian government. The country's other two guerrilla factions agreed to the council in June, but the Khmer Rouge said it was not being treated as an equal and boycotted the plan.

Khieu Samphan, of the Khmer Rouge leadership, said yesterday the group would participate "in the meeting of all Cambodian parties... to discuss the composition of the supreme national council in a reconciliation spirit to most speedily set up this council".

But Hun Sen, the Cambodian prime minister, has said the council's composition has been decided and has rejected calls for new talks.

In a joint statement last month, the ministers of the Association of South East Asian Nations (Asean) called for the urgent formation of the council. They noted that some proposals have called for the council to work with the United Nations in governing Cambodia in the period before elections.

## Kaunda's son 'should face trial'

LESABA — The son of President Kaunda must be charged with the murder of a young woman here last September, a Zambian coroner ruled yesterday. The public prosecutor will now decide whether to prosecute. The enquiry found that the death of Tabeth Mwanza, aged 20, who was shot through the back of the head, was murder. Mr Kambarage Kaunda, aged 25, told the enquiry: "I admit I fired the fatal shot which killed her." But he said he acted in self-defence. (Reuters)

## Singh's day

DELHI — Vishwanath Pratap Singh, the Indian prime minister, won a unanimous vote of confidence from his party yesterday, consolidating his position in the minority government after sacking Devi Lal, his deputy. (AP)

## Lightning deaths

WEST PALM BEACH, Florida — Barbara Buchanan, aged 31, and her daughter Michelle died when lightning apparently struck a pond and travelled up their fishing lines. Buchanan's niece, aged 11, who was hurried into the water, survived. (AP)

## Soyuz success

MOSCOW — The Soviet Soyuz TM-10 spacecraft docked yesterday at the Mir space station carrying two cosmonauts to take over from two others who have been living and working there for almost six months. The spacecraft had lifted off on Wednesday. (AFP)

## Rubbish fears

EAST BERLIN — McDonald's, the fast-food chain, which wants to set up in East Berlin, has promised to help farmers by buying their produce. But East German politicians want McDonald's to be banned, saying its throw-away plastic cartons will cause huge disposal problems. (Reuters)

Leading article, page 11

## Baker offers aid to Mongolians

FROM CATHERINE SAMPSON IN PEKING

JAMES Baker, the US Secretary of State, found time to voice American support for Mongolia's fledgling democracy before rushing off to Moscow yesterday, his visit cut short by the Iraqi invasion of Kuwait.

During his visit, Mr Baker offered Mongolia a \$1.1 million (\$595,000) US aid package. He said that "as Mongolia moves forward to implement its reforms, the United States wants to be of assistance."

"I think the commitment to reform is real here," he said, after discussing with Mongolians the results of last week's first multi-party elections, which maintained the communist Mongolian People's Revolutionary Party in power, but gave a significant voice to opposition parties in the country's legislature, the Little Hural.

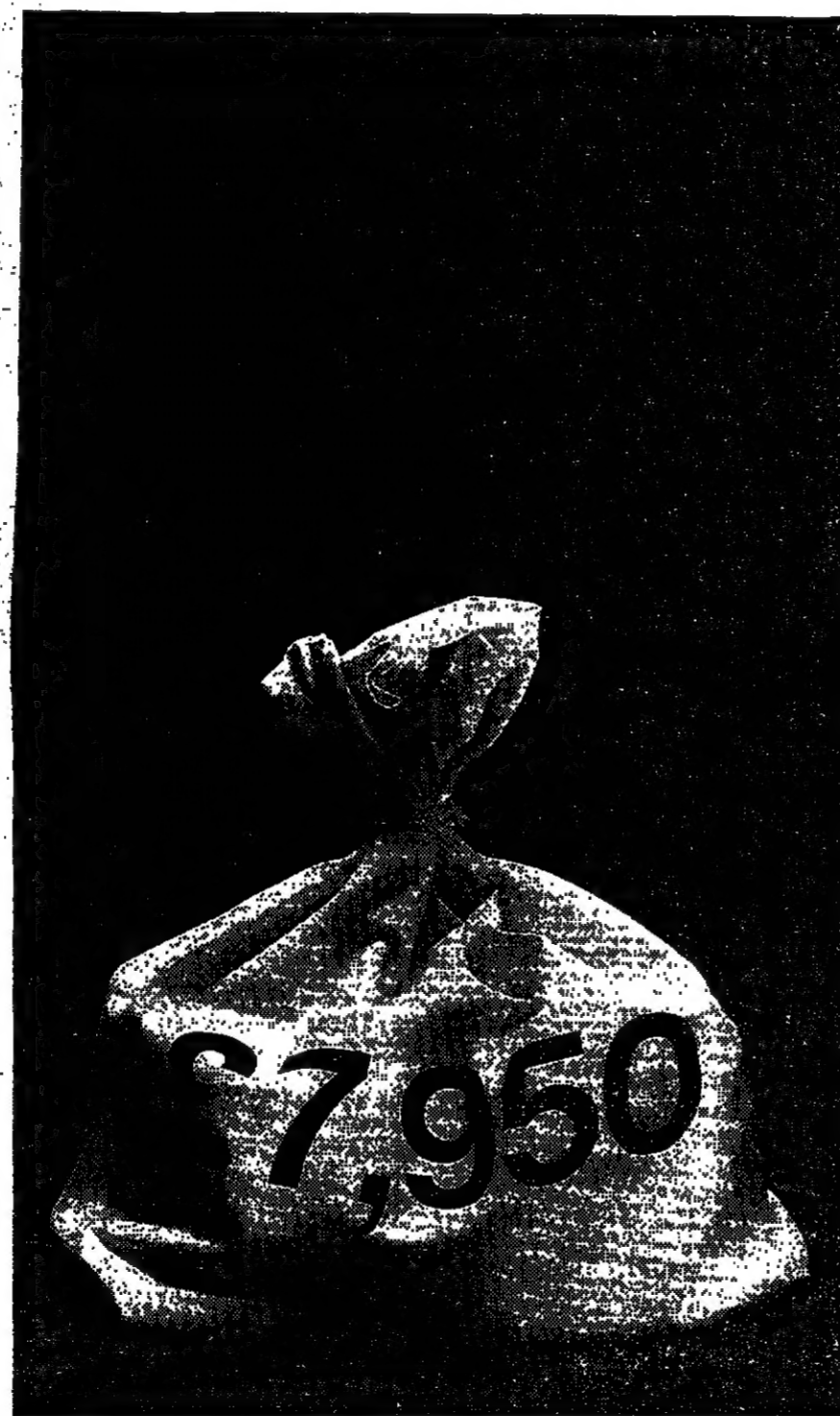
Mr Baker had time to pose while drawing the string of a traditional bow and arrow before leaving, but had to abandon his plans to go hunting ibex in the Mongolian wilds. His sudden and un-

expected departure at mid-afternoon yesterday leaves his hosts with something of an anti-climax on their hands as they had made elaborate preparations for their first high-level US guest since the two countries established diplomatic relations in 1987.

Whatever their disappointment, however, Mr Baker said what Mongolians had been waiting to hear. "We would like to grant Mongolia most favoured nation status as soon as we are satisfied with respect to the question of emigration," he said at a press conference before his departure yesterday. Freedom of emigration is the main criterion on which such trading status is awarded by the United States.

Foreign observers say that Mongolia, with a population of two million, does not appear to be full of people who cannot wait to get out.

Mongolians are deeply attached to their country and would rather that foreigners came to them to give them a helping hand.



## TURN YOUR LUMP SUM INTO AN EVEN LUMPIER SUM WITH THE HELP OF A TESSA.

Introducing the new Capital Growth Bond.  
By allowing you to make the most of the new tax exempt special savings accounts (TESSAs), it guarantees a minimum return of £14,000 tax free\* by 2nd January 1996.  
Here's how it works.  
A single, fixed investment of £7,950 opens a special account paying 12.25%, before deduction of tax.  
We then transfer the maximum allowable sum each year into a TESSA, thus earning a guaranteed 12.25%, tax free.\*  
(Which in real terms, equates to a saving of more

than £1,100 for basic rate tax payers and of more than £1,800 for higher rate tax payers over the five year period.)

What's more, unlike most equity-based investments, our Capital Growth Bond involves no setting-up charges or management fees.

Not forgetting however, that the full benefit from an investment of this nature can only be gained by "locking-in" to high interest rates over the whole five year term.

And whilst closure is permitted, it is understandably subject to certain penalties.†

Nevertheless, our new Capital Growth Bond remains the ideal risk free, hassle free and, above all, tax free\* investment.

Come to that, our expert advice and further product information is also free.

If you'd like some, return the coupon below. Alternatively, contact your nearest branch.

### Limited issue.

Time, unfortunately, is of the essence and the deadline for investment is October 1st 1990.

But when you return in 1996, you may rest assured your lump sum will be even lumpier.

Please tick the appropriate box: ☐ Please send further details on the Capital Growth Bond ☐ I/we enclose a cheque No. \_\_\_\_\_ for £7,950 to be invested in a Capital Growth Bond Account by 1st October 1990. ☐ Please send me details on other TESSA Products when available.

Full Name(s) \_\_\_\_\_

Address \_\_\_\_\_

Signature(s) \_\_\_\_\_

Post to: Britannia Building Society, FREEPOST, Newton House, Leek, Staffs, ST13 5ND. Or if enclosing a cheque, you may wish to use first class post to the address below.

**Britannia  
Building Society**

FOR EVERY MOVE YOU MAKE.

BRITANNIA BUILDING SOCIETY, NEWTON HOUSE, LEAK, STAFFORDSHIRE ST13 5RG.

\*Free of UK Income Tax for basic rate tax payers. Assuming that the basic rate of Income Tax remains unchanged and that the Government proceeds with its existing proposals. †Closure subject to a 90 day interest penalty. Inland Revenue rules state that tax free benefits will be lost unless the capital withdrawn is reinvested in a TESSA. Special exemptions apply to involuntary withdrawals.









## Changing face

## White for the boys in blue

For at least a decade Hampshire county council has been the front-runner in public architecture, consistently producing new buildings and adapting old ones with imagination and flair. Nowhere are these talents seen to better advantage than at the new 43-acre police training headquarters at Netley, on the east bank of Southampton Water, which cost almost £20 million and was opened last month by the Duchess of York.

Here, until the 1960s, stood one of the grandest hospitals in the country, stretching a quarter of a mile, with its own quay, railway, laundry, school, workshops and even a gasworks. During the second world war American soldiers took to driving Jeeps along the endless corridors. Earlier, the Royal Victoria Hospital was a sanatorium for soldiers returning shattered from the Crimea. Florence Nightingale, however, considered that architectural pomp had been put before the needs of the invalids.

When the hospital closed in the 1960s, all the buildings were demolished except for the clock tower and the psychiatric block, Victoria House, the only mental hospital ever built by the British Army.

The first phase of the new police headquarters comprised a glazed atrium in the courtyard of the old block, supported on tubular columns which branched out with the grace of Gothic fan-vaulting. Next, Ian Templeton, the head of design at the county architect's department, blended in a large new block of laboratories for the fraud squad, a colour photographic processing unit, a technical services unit, a scene-of-crime department, and a major incidents emergency suite.

Each department insisted on being at ground level and the result was a block of solid building with a footprint considerably larger than the original Victoria House. Everyone is used to seeing conservatories and white marquees on spreading lawns, and this image was the key to Mr Templeton's solution. "Everyone exclaims: 'What on earth is this?'" says David Hopwood, the superintendent in charge. But after the initial shock most people like the blend of old and new. Mr Templeton thinks the idea of an all-white building "may have come from seeing a vast roof all covered in snow".

As the block of buildings is so large and dense it had to be top lit. The county architects long ago abandoned flat roofs but economy dictated the cheapest

possible parallel gables — in effect, little more than a warehouse. Mr Templeton was able to break the mould by choosing a beam system of German origin, Viereck, on which the entire weight of the roof is supported at the apex on long, deep beams. When the sun shines from east to west, the light falls on the beams rather than the people below. The beams are, in turn, carried on columns about 30 to 40 yards apart, so that walls and partitions can be moved as needs change.

On the west front, the beams project like paws beyond the gable ends. Initially, the intention was to sculpt the ends in the likeness of the county's chief constables. Budget considerations eliminated such flourishes, as well as the coloured glass intended for the end windows. But these windows are none the less intriguingly anthropomorphic, with the hint of faces with small panes like eyes at the sides and rounded chins.

Further movement is created by stepping the gable ends back and forth like a series of organ pipes, the interplay heightened by the protruding trolleys, planted inside with large yews.

Inside, the new Palmerston block as it is called, is laid out round a series of glass-topped walkways with shingle gardens and islands, planted in the Japanese manner. The aim is to emulate the lush green courtyards and walkways at the county's college of technology at Farnborough. More contentious is the new gymnasium block, already dubbed the "bottlebank". The architect, Huw Thomas, is now in private practice winning bouquets for his accomplished barn conversions. Here he was determined to dispense with the usual ugly gymnasium box, hence the sloping roof. The facilities are first class. What jars are the strident exterior colours — virulent pea and bottle green, which clash with each other even more than with the countryside around. Thought is being given to toning down one of the colours. It cannot happen too soon.

Hampshire police staff spend one or two days each month training here. "The aim," Mr Hopwood says, "is to create an atmosphere where people no longer feel forced to attend but want to come."

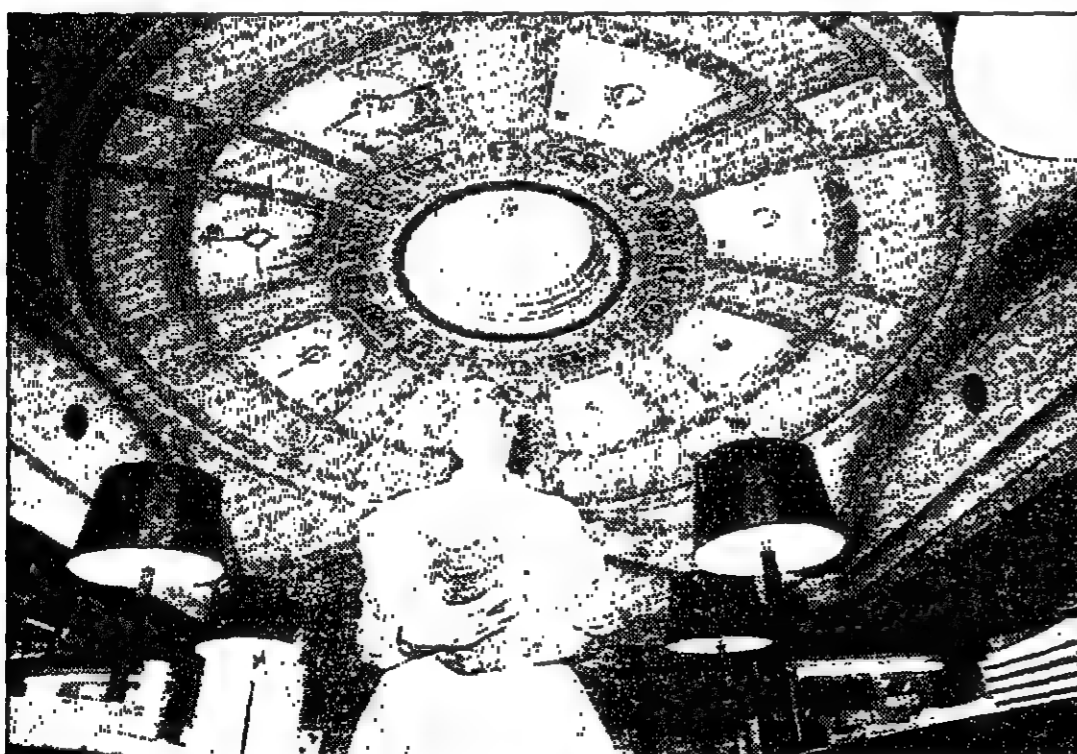
The money spent on the building has meant cuts elsewhere, for example on improvements to police stations. But in creating a single complex for the whole county, Hampshire hopes to recoup some of the cost by inviting other forces to use it.

MARCUS BINNEY



Walking tall in a £20 million temple of anti-crime: the new Hampshire police training headquarters alongside Southampton Water

## Starting new chapters



Cautious optimism: "Our chances of surviving are better," says the association secretary, Janet Allen

BRITAIN'S subscription libraries, some more than 200 years old, are an endangered species. However, after a year's campaign to make their services better known, the Association of Independent Libraries has celebrated its first anniversary with optimism.

The association comprises 12 libraries from Newcastle upon Tyne to Penzance, which banded together to publicise their existence and facilities. Eleven are housed in buildings of special architectural interest.

Founded between 1768 and 1841, before the creation of the public library service in about 1850, the subscription libraries combine care of their historic buildings and collections with stocking the latest publications.

Unlike most other libraries, they are owned by their members. Annual subscriptions range from £5 to £80. The association's president is Lord Quinton, the former chairman of the British Library.

Most of the libraries are valuable buildings set in prime sites. Millions of pounds are needed for maintaining and restoring buildings and keeping older stock in condition.

Each library has a special character. Nearly all the books have been bought at the request of members, so the contents reveal much about those who have used the libraries over the decades.

Janet Allen, the secretary of the association and the librarian of the Portico, in Manchester, says: "Between all the libraries in the association there are more than one and three-quarter million books, many of them rare."

## Subscription libraries are gaining a higher profile, and not just because of their books

"Because they have been so well read for over 100 years, a huge number of the volumes need conservation and re-binding. Here in Manchester, the early industrial pollution meant that acidity in the air made the paper very brittle."

"We remove the binding, then wash each page separately in a special solution that cancels out the acidity. It's a slow process. Straightforward jobs we send out, difficult restoration we do here."

The largest and most famous of the group is the London Library, in St James's Square, with one million volumes. The Highgate Literary and Philosophical Society, founded in 1793, is home to 140,000 books, many of them old and rare, but much of the stock in Plymouth Proprietorial Library was destroyed during the blitz, along with its original elegant building. The collection has been re-built and re-housed.

Manchester's Portico Library is housed in a Georgian building with a domed and pillared interior, containing 25,000 books, mainly 19th century. Members can still dine in the reading room.

There is particular pride in the collection of first editions by Elizabeth Gaskell, the Manchester novelist, whose husband William was chairman of the Portico for more than 30 years. Mrs Allen says: "The public library service is becoming rundown, some libraries shutting on certain days during the week and most unable to afford as many books. More people are becoming aware of us and we will be campaigning for further financial help."

"Although we are still under threat, there is now a far better chance of our surviving to look after both the libraries and all those beautiful books, many of which are the only copies existing in public collections outside the British Library."

BERNARD SILK

## Events in town

## THIS WEEKEND

- **Summer in the City:** Week-long festival begins today with a free family day — music, dancing, games. Punch and Judy, Rubik competitions. Events suitable for children aged 2-11 and parents. Fireworks on last day at 10.30pm. Barbican Centre, London EC2, until Aug 11. Tomorrow 12.30-6pm, then daily from 11am, free. Workshops £1, £2 (further information 071-638 4141, extn 218).
- **British Transplant Games:** Golf, volleyball, tennis, athletics, swimming and other competitive games — in aid of all organ transplants. Crystal Palace National Centre, London SE20, today 9am-6pm, tomorrow 9.30am-5.30pm, £1.
- **Nottingham riverside and organ festival:** Street fair, barrel organ, jazz, street theatre and, tonight at 10.30pm, a fireworks display. Victoria Embankment and city streets, Nottingham, today noon to 11pm, tomorrow 2-10pm, free.
- **Open air Scottish dancing:** Groups and societies show their talents. Also Highland dancing, bands, and a piper. Paternoster Square, London EC4, today and each Saturday until Aug 25, 6.30-8pm (information 0372 724487).
- **Bristol harbour regatta:** Annual rally of more than 250 pleasure boats from regional boat clubs. Continuous programme of events and displays in and around the harbour. Bristol city docks, today 1-10pm, tomorrow 1-6pm, free.
- **Enfield steam and country show:** Steam engines, traditional and country crafts, pastimes and skills and a variety of other entertainments. Trent Park, Barnet, today, tomorrow 11am-6pm, £2.50, child £1.50.

## NEXT WEEK

- **The Mapapa Acrobats:** Kenya's famous entertainers on their first visit to Britain.

Waterman's Park, Waterman's Arms, Brentford, Middlesex, Mon-Wed, 8.30pm, £5.95 (box office 081-568-1176).

● **Facets of China:** Exhibition of photographs taken by Keith Cardwell on an extensive tour; a limited edition of prints will be on sale. Neal Street East, Neal Street, Covent Garden, London WC2, Mon to Aug 31 during normal opening hours.

● **Great British beer festival:** CAMRA's national festival. Pub games and live music in the evening. Brighton Metropole Hotel, King Road, Brighton, Sussex, Tue-Fri during normal pub opening hours.

● **Dream merchants:** Important exhibition (on loan from the International Museum of Photography in New York) about the making and selling of films in Hollywood's golden age. Museum of the Moving Image, South Bank, London SE1 (071-928 3535), Thurs until Sept 12.

JUDY FROSHAUG

Help: James Willing, personal caterer

## Easy living in the grand manner

If you feel like a grand weekend, a stay in an Italian villa, or simply the pleasure of entertaining overnight guests at home without the stress of organising and catering, Selby's, a small company which specialises in weekend house parties, can arrange it all for you.

Selby's will rent a suitable manor house or French chateau, or its staff will slip quietly into your home, providing everything from meals and wine to cutlery and crockery to make your weekend as easy as possible.

James Willing, aged 30 (Selby is his middle name), founded the company two-and-a-half years ago and has seen it grow from a one-man operation, in which he played cook, butler and housekeeper for the weekend in other people's homes, to a sophisticated business offering elaborate theme parties and weekends abroad.

Planning parties for private and corporate clients forms a substantial part of the business, but Mr Willing, a former assistant manager of Prue Leith's outside catering division, Leith's Good Food, says it is the organisation of private weekends which gives the company a specialist niche in the market.

From the moment Selby's arrives (in the shape of Mr Willing or, more often these days, one of his two partners, Clare Burrows or David Rich) there are scented soaps in the bathrooms and fresh flowers on the tables.

"I used to kill myself doing everything on my own," Mr Willing admits. "But now we always take at least two people, because you can't produce really wonderful meals and do all the



Table manners: James Willing, taking the worry out of entertaining

cleaning and tidying and other preparation yourself."

If the weekend staff cannot be accommodated on site, they will find lodgings nearby and return at 7am on Saturday morning with the day's newspapers, ready to serve a traditional English breakfast, or an American breakfast with blueberry pancakes and maple syrup, or even scrambled eggs with caviar and bricches.

Then they will pack you and your guests off with a picnic lunch of something light, such as chicken and leek tarts, salads, cheeses and breads, and you will come home to dinner — whether it's just a simple soup, casserole and a pie filled with fruit from your own orchard, or something much more elaborate.

"It's up to the client to decide what they want, and we offer

## Swimming as nature intended

## A quick dip into the options for pool and beach-haters

AS THE temperature soars, the dream of recapturing those magic moments of childhood, splashing about in ponds, rivers, canals and lakes, becomes ever more seductive.

But in an increasingly sanitised, security-obsessed society, it is difficult to find anything other than a chlorinated local swimming pool in which to cool down on a scorching afternoon. The natural places still exist, of course, but many of them are no-go areas covered by bylaws and health warnings. The ones where swimming is officially allowed frequently have lifeguards on duty and routine pollution checks.

The three famous ponds in north London — Highgate Pond (for men), Kenwood Pond (for women) and Hampstead Pond (mixed bathing) — are checked monthly to ensure that they conform to EC guidelines on natural bathing ponds. They also have their own lifeguards. Entry is free and the ponds are open all week.

Also in London is the Serpentine in Hyde Park. Members of

## The main lake of the Serpentine in Hyde Park is currently affected by the epidemic of blue-green algae

the 147-year-old Serpentine club swim "at their own risk" in the main lake, which is now affected by blue-green algae. There is, however, a hide area which is chlorinated and open from May to September at a cost of £2 for adults, £1 for children.

In Oxford the public can swim in three small tributaries of the Thames at Wolvercote, Tumbling Bay and Longbridge. Wooden weirs separate them from other river users.

In Sutton Park, Birmingham, swimmers sometimes take a dip in Bracebridge Pool, despite notices prohibiting them from doing so. Since it is regularly used by a local swimming club, however, it is not always possible to keep the public out. The local council prefers swimmers to use the unheated lido in the park. Cost: £1.20/adults, 60p children.

For those who live on the coast but hate beaches, there are dozens of natural rock pools tucked away, such as the one at the south end of Whitby Bay in Tyne and Wear.

One of the problems of bathing in natural waters is the risk of drowning as a result of the shock induced by sudden cold, according to the Royal Society for the Prevention of Accidents. Even during heatwaves the temperature beneath the surface can be "paralytically cold".

Other potential risks include a fatal virus, leptospirosis, carried by rats, which penetrates through the ears, eyes, nose and throat of swimmers or through cuts or abrasions, and causes Weil's disease. There is also the notorious blue-green algae which can cause illnesses ranging from skin rashes and eye irritation to vomiting, diarrhoea and fever.

SALLY BROMPTON

## Fly off tang

YOU know what birds of prey thought so, returned from with my faith shattered.

Birds of prey what they are for. They fly a things from forward and making a liv

Different birds slightly different crash on to the hover and dro

Vultures soar vion, ospreys pounce on fish of Africa have end of the m

else: they have as protection poisonous snakes are all

In England, quarters the lifted in a stah its prey from

says a typical Kariba on the border. I natur

earned its juv harner fashio

I was in a threading my of drowned u

Country THIS WEEK

● **England's Rose:** Small in an outbent various asp Middle Ages and country

● **Latvian day:** Latvian day, Latvian day, Latvian day, Latvian day, Latvian day

● **Stathes as day:** Stathes as day, Stathes as day, Stathes as day, Stathes as day, Stathes as day

● **Stathes as day:** Stathes as day, Stathes as day, Stathes as day, Stathes as day, Stathes as day

● **Stathes as day:** Stathes as day, Stathes as day, Stathes as day, Stathes as day, Stathes as day







**VICTOR HOCHHAUSER** presents  
at the **BARBICAN**  
**WED 29 AUGUST to SUN 2 SEPTEMBER**  
Wed to Sat 7.45. Sun 7.30. Sat mat 5.00

**WEDNESDAY**  
**DIRECT FROM SPAIN**  
**PACOPENA**  
**& HIS FLAMENCO**  
**DANCE COMPANY**  
**IN A SPECTACULAR PROGRAM**

**46** Paco's brilliant guitar playing, the haunting lamented the singers and the electrifying rhythms of the dancers explode into a kaleidoscope of magnificent entertainment.

**6:30 8:30 10:30 12:30 2:30 4:30 6:30 071-638-2828**

**WEDNESDAY 12 DECEMBER at 7:45**  
**POPULAR CLASSICS**  
National Symphony Orchestra Cond.: **DAVID COLEMAN**  
Soprano: **ROSEMARY ASKE** Tenor: **ADRIAN MARTIN**  
ROSSINI Ov. William Tell, SIBELIUS Finlandia  
DVORAK O Silver Moon, PUCINI Nessun Dorma  
MASCAGNI Intermezzo Cavalleria Rusticana,  
BORODIN Polovtsian Dances, VERDI Grand March-Ida  
and the Gipsies, STRAUSS The Two Pages,  
TCHAIKOVSKI 3 Acts from La Bohème

**ELGAR Pomp & Circumstance March No. 1,  
TCHAIKOVSKY OVERTURE "1812"  
WITH CANNON AND MORTAR EFFECTS**  
\$6.50 \$8.50 \$10.50 \$12.50 \$14.50 \$16.50 671-658-8888  
at the ROYAL FESTIVAL HALL  
**SUNDAY 2 SEPTEMBER at 7:30**  
**GRAND OPERA NIGHT**  
National Symphony Orchestra Pro Musica Chorus  
Conductor: DAVID COLEMAN Soprano: ROSAMUND ASHLEY  
Tenor: ANTHONY MIZEM Bass: JOHN CASEMORE  
FANFARE TRUMPETERS OF THE ROYAL MAJESTY  
OVERTURE BAKTERED RIDE, Grand Chorus Adagio

Chorus of the Hebrew Slaves NABUCCO,  
 Largo al factotum BARBER OF SEVILLE.  
 O Silver Moon PUSLACI, Meditation TEARS  
 On with the Money 1 RUGALCI, Don PEARL FISHER  
 The Heroic Song & Chorus CARMEN,  
 Chorus of soldiers and the Hussars, Mimi  
 O soave fanciulla LA BOHEME,  
 Nessun Dorma TURANDOT,  
 Overture MARRIAGE OF FIGARO  
 O My Beloved Father GIANNI SCHICCHI,  
 Give me your hand my Maiden DON GIOVANNI,  
 Polovician Dances PRINCE IGOR

## EXHIBITIONS

### Telecom Technology Showcase

The past, present and future story of telecommunications at the push of a button, in British Telecom's award-

winning museum. It's fun, it's educational, it's free and you could even win an answering machine in the summer quiz. 10am-5pm Monday-Friday except Bank Holidays.

135 Queen Victoria Street, London EC4 (Nr St Paul's) Call free 0800 289 689 anytime.

**MYTHOLOGICAL  
CREATURES  
AND GARGOYLES**

**AND SACRED BEASTS**  
A collection of Andean and rare Quetzal and Serpents  
of the Amazon and Guianas of the Hindu  
Buddhist, Christian and Animist Religion. From Peru  
Stored Objects to Sacred Temple Pieces  
Jan 17, 19 August 11 30 - 5:30 Sat 7-8:30 Closed Sun

**GORDON REECE GALLERY**  
4000 Greenwood St., York  
Tel: 443-6471, 443-5621, 443-5622  
SALES BY APPOINT

**MOOREX 071-367 1046/1111**  
071-367 1046/1111  
071-799 4444/081 741 9999  
Days 071-280 7381

**BAKERS' WELLS 07A 878**  
07A 878 07A 878 07A 878 07A 878  
07A 878 07A 878 07A 878 07A 878  
07A 878 07A 878 07A 878 07A 878  
07A 878 07A 878 07A 878 07A 878

[illegible][illegible][illegible][illegible][illegible]

16000  
 4149999, Rect's 2000 or 2001  
 Road 1601 071 491 9997  
 Continued on page 13

allow three working days prior to insertion date.)

1. The first step in the process is to identify the problem or issue that needs to be addressed. This involves gathering information and understanding the context of the problem.



## ARTS

## FINE ART

# This museum terminates here

Andrew Gibbon Williams reports on a failed attempt to create a Mecca for art lovers in a Welsh station

At the end of May, Andrew Lambert finally abandoned his two-year campaign to give Wales its own museum of modern art. And last month the movers arrived at its potential home — a disused railway station in Machynlleth — to take away what was to be the nucleus of its collection.

Lambert's scheme was ambitious, perhaps a little eccentric. The picturesque mid-Wales town of Machynlleth does not immediately suggest itself as the ideal location for a Welsh "Tate of the West". Nevertheless, it held promise. Lambert was perspicacious enough to see how — given the agreement of British Rail to upgrade the railway line — a museum at the junction of the routes from Shrewsbury to Aberystwyth and Pwllheli might attract the culture tourists, they flock to the Kroller-Müller in Holland and to the Winterthur Museum in Switzerland, neither of which are city-based. In addition, a museum in Machynlleth would have helped correct the cultural imbalance in Wales between Cardiff and the rest of the country.

The scheme was well planned and detailed. The station itself was to retain its function, and visitors would, in effect, have alighted in an art gallery. The building's upper storey and lower staff offices were to be converted into galleries, and a lavish modern block was to be erected on the other side of the tracks. Even an adjacent hotel was envisaged.

Fearing his project might appear a pipe-dream, Lambert elicited the backing of Richard Rogers, architect of both the Pompidou Centre and the Lloyd's building, and the partnership of Alastair Stanton and Paul Williams, designers of the Design Museum interiors.

These big guns were not his only asset. In his mother's collection of paintings, Lambert possessed the seed from which a Welsh national collection of modern art might grow. It is a small group of pictures, but the quality is high and all the right names are there: among them Augustus John, Wyndham Lewis, Stanley Spencer and L.S. Lowry. And there was nothing overly optimistic about anticipating loans and gifts: museums such as the Tate and the National Museum of Wales have been sending him pictures which should be hanging on gallery and museum walls. A Welsh museum of modern art might well have developed — as in the Scottish National Gallery of Modern Art — from a choice of paintings.



Andrew Lambert: A museum of modern art at Machynlleth would have helped to correct the cultural imbalance in Wales

collection into one of international significance.

Lambert was not so naïve as to suppose that the cultural panjandrum in Cardiff would rise up in support of his proposal and dish out the £500,000 he needed to realise it. However, he had not reckoned on the bureaucratic hurdles and apathy he encountered wherever he turned. In short, none of the public art bodies would touch his proposal with a barge pole.

The Welsh Office, the Welsh Arts Council and the National Museum of Wales would not agree to appoint directors to the charitable company which he tried to set up to raise funds. From the Welsh Office's point of view, Lambert's proposal ran counter to the recommendations made in the Hudson Davies report on Housing the Arts in Wales; galleries were to be located in, or near, large conurbations, rather than set in the countryside. The Welsh Arts Council said its remit was only to help with the housing of temporary exhibitions. And the National Museum of

Wales — which, at the time of Lambert's approach, was busy securing its own £40 million grant from the Welsh Office for its extension — was understandably less than thrilled about the possibility of some northern venture detracting from its own expansion. Likewise, the Development Board for Rural Wales presented a brick wall: Lambert discovered that the Board can only provide 50 per cent of the funding for such projects once the other 50 per cent has been raised from the private sector. In the event, the Welsh business community came up with less than £500.

Compared with Scotland, Wales is poorly served by galleries. Not only are there no separate national collections — that in Cardiff is incorporated into the National Museum of Wales — but there has been no growth of independent galleries financed in part by the Scottish Arts Council joining forces with local and regional authorities. In Edinburgh, for example, the

369 Gallery, which started off as a hole-in-the-wall operation in 1979, raised a substantial amount of the several hundred thousand pounds necessary to renovate its three floors of warehouse galleries from various trusts and donations. It also receives £40,000 from the Arts Council and District Councils combined, and turns over about £20,000 to cover its annual running costs. Unlike Lambert's proposal, it is a temporary exhibition gallery, but its fund-raising zeal could have served as an object lesson to him. Had Scotland been in the situation of Wales, the standard of its premises might well have been sufficient to house a national collection.

Anyone who has run the gauntlet of regional arts funding could have explained the impossibility of raising large capital sums through the agency of the arts quangos. Unless a project has the support of the Secretary of State for Wales — the Cardiff Bay Development Scheme is the current best example — all public fund-raising avenues are

effectively closed. In the case of galleries, the Welsh Office is unable to fund any institution other than the National Museum of Wales.

Be that as it may, the spirit of no-can-do which the enterprising Lambert encountered from the public agencies in Peter Walker's supposedly revived principally is distinctly un-Thatcherite. It really means that without independent sources of finance, only small-scale, safe projects can get off the ground.

There may well be deeper reasons why Lambert drew a blank. Wales, unlike Scotland, has a comparatively paltry visual art tradition and nothing like the educated, middle-class caucus of collectors; the sort of people who will write a reasonably sized cheque for a worthy arts project. As the 369 Gallery in Edinburgh discovered, bodies such as the Arts Council eventually rise to the bait of embarrassment caused by bourgeois support. Ground-swells of influential opinion can have more effect on them than the branding of household names.

## Whitehall farce that performs no social service

### THEATRE A Dream of People The Pit

MICHAEL Hastings' latest play is a singularly inept concoction, the more disappointing for the comic promise of its opening. In comes the prime minister (Tory, but male) to hear a senior civil servant soberly argue that Britain will soon be unable to support all its aged and infirm. The nation's leader's response is to fall sound asleep, whereupon bureaucratic protocol sensationally collapses.

Suddenly the PM is wrestled to the floor by this pin-striped apparition. It is as if Sir Humphrey Appleby were rugby-tackling God. After that, the play bumps and lurches in one direction only, which is downhill. Never mind the indecisiveness of style, sorry though it is. Plays may vary between the sombre and the satirical, even the earnest and the silly, as this does; they can be awkward and confused, as this is; and still they can hold the attention. Here tension and momentum prove as elusive as wit and imaginative flair.

Peter McEnery's Claude Godber is not content with his

assault on Maurice Kaufmann's sooty futurist. He gives to charity the entire contents of his Wales house (where else?) Hazeldene Road, Pithburgh, Surrey. And in between nostalgic visits to a London flat once occupied by Crossman and Barbara Castle, he befriends a bag-lady, a burglar, a veteran of the miners' strike, and others having troubles with the social services. They can, he repeatedly says, do him a favour.

The nature of this favour begins to assume dramatic importance. Perhaps something exciting will at last occur. Alas, all Godber does is create a congealed line of his unruly new chums and lead them into yet

another meeting attended by the PM. It is a repeat of the idea that launched the play, and inevitably less funny, since now all the great man does is sweep smoothly out, leaving Godber's boss to bewail his insult to the civil service.

Of course, this mandarin has his place in the moral bestiary of Hastings half-seriously, half-jokingly assembles. He is the "grammar-school oil" who betrays his Beveridgean beliefs by marrying a peer's daughter, going to posh restaurants, and saying "Ideally die, Claude, you're being naïve". The play's observation is not precisely subtle. Nor is its social and economic analysis acute.

Yet Hastings clearly expects us to listen seriously to Godber when he laments the disappearance of "the promise of a gentle evening for us all". For an unclear reason, perhaps that he has little more to say about his career, he asks us to take equally serious interest in his marriage and his wife. It does not help that, while McEnery's Godber is mostly downbeat, Parfitt hurts himself into this last role like Callas playing Medea, or Medea playing Callas. But then no one in Janet Suzman's production seems emotionally at home or ease. It is that sort of evening.

BENEDICT NIGHTINGALE

### CABARET Jill and her Jacks King's Head, Islington

UNACUSTOMED heat can play tricks on the mind, so possibly the sweltering audience at this pub theatre on Wednesday night was merely enjoying a collective mirage. But the American singer Jill O'Hara made a solid enough impression. Her Jacks were a three man/one woman backing quartet, and she had brought along an idiosyncratic collection of songs.

O'Hara's experience encompasses folk-singing in Greenwich Village, creating the female lead in *Hair*, starring on Broadway in *Promises, Promises* and a number of straight plays, before her cabaret debut last year. She is a woman of some beauty, with long grey-streaked hair and a ready smile. Her voice is true and expressive, its timbre reminiscent of Judy Collins and Joni Mitchell.

Those ladies and other Sixties figures, such as Joan Baez and Randy Newman, were evoked in the course of a 19-song show which ran for almost two hours. There was one interval, during which the statuesque O'Hara switched from a long white linen dress to a scarlet gown with plunging neckline.

Her easy stage manner and

quiet authority were superbly underpinned by the "Jacks". Barry Booth on piano, Peter Chapman on upright bass, Brian Markham on drums and percussion and Kate Short on cello. The group passed from swing to pop to light chamber music without faltering, as though telepathically attuned to the singer's intentions. The songs displayed excellent taste. From Randy Newman there were "Sail Away", "Dayton Ohio", "Texas Girl After the Funeral of Her Father" and "You Can Leave Your Hat On". From Lieber & Stoller came "Some Cats Know", from Joni Mitchell, "River", from Johnny Mercer, "The Weekend of a Private Secretary". One folk song, "Come All Ye Fair and Tender Ladies", was most movingly performed.

Several were not credited, although "Standing Room Only", which began with the line "You must think my bed's a bus stop" deserves wider exposure, as do "I Can Cook, Too" and "Send Me a Man Tonight". Popular but perhaps ill-advised was the inclusion of "Kitchen Man", the risqué classic which surely belongs to Bertice Reading, with her more robust approach.

The between-songs chat was sometimes too highly polished or twee, but there was no faulting the sincerity and warmth of O'Hara's performance. She continues here until August 19.

TONY PATRICK



Claire Daniels and Geoffrey Dolton in Grétry's *Le Huron*

### OPERA Le Huron Buxton

MOST musicians could hardly even name any of Grétry's 60-odd operas, so there is something wildly quixotic in staging the earliest of them to survive complete, proudly published as "opus one". Still, it is a British premiere, which is part of the Buxton tradition. And it comes from a story by Voltaire, who provides the theme of this year's festival.

Even in the emaciated version which Voltaire's friend Marmonel devised, the libretto has a strong theme based on the way society fails to accept the behaviour of a hero who has different and more real values. The Huron of the title grew up among the Canadian Indians; although he turned out to be a nephew of a prominent local family, his manner of courting the heroine is unacceptable until people become "enlightened" at the end. A refined and well-judged wit sugars Voltaire's hard social message.

Moreover, there is enough beautiful detail in the score to explain how the young Grétry took Paris by storm in 1768 and began an unusually successful career. From the start, he was admired for the way his vocal lines projected the

texts, and it says much for Anthony Hogg's translation that most of the words are audible.

Voltaire had the action in coastal Brittany, with the Huron showing his valour in a skirmish with the English fleet. Jamie Hayes's production translates that into Buxton terms: Chatsworth House and the first world war, with the Huron related to the Duke of Devonshire. In the first act it works very well, spiced up with a fair amount of slapstick that may have surprised Voltaire but always stops just short of going right over the top.

But then slapstick takes over entirely. It is hard to be amused when an upper-class twit keeps kicking over the severely wounded. It is even harder when those antics actually drown out the two most substantial arias in the opera. Everything in the characterisation is thereby coarsened beyond belief.

Geoffrey Dolton sings and acts well in the title role. Claire Daniels copes elegantly as the heroine, supported by a witty performance from Jane Webster as her confidante. And Eric Roberts turns in a nice cameo as the Duke of Devonshire. Christopher Gillett, the anti-hero, suffers from the worst of the production. Fortunately the Manchester Camera plays with consistent vitality under Michael Roswell.

DAVID FALLOWS

## FILM FESTIVALS

## Old traumas and present nightmare

David Robinson finds black America

meeting post-perestroika Russia in Munich, and Israeli cinema opening old wounds

Film festivals are a peculiar phenomenon of the last quarter of a century. Forty years ago there were only three — Venice (1932), Cannes (1946) and Edinburgh (1947). In 1952, Berlin was created as a Cold War propaganda exercise; later came an Eastern bloc festival, alternating between Moscow and Karlovy Vary; and in 1958, London.

Today there is no certain count of the festivals which come and go like summer daisies. The American show-business journal, *L'art*, recently listed more than 252 — 48 of them in the United States alone; 28 in Italy.

The survival of a festival against such competition depends on outstanding programming or distinctive character, whether that derives from location (like the Midnight Sun Festival, inside the Arctic Circle) or theme — there is a Funny Festival in Boario and a competition of Mountain and Exploration Films in Trento.

The Munich Festival, which has just ended, was started in 1983, but found its character with the building of the new Munich Gasteig three years later. The citizens were initially suspicious of this huge Baroque-style building across the river. The Film Festival showed how to use it — filling every available space with film and video shows, seminars, bars and restaurants, and turning the bleak courtyard into a non-stop nightly party with bands and big-screen out-door silent movies.

The major discovery in Munich this year was *Panzer*, a new film from Leningrad by a first-time writer-director, Igor Altmiriev. This is the first film to reflect the atmosphere of post-perestroika Russia, and it has the kind of psychic precision with which Chekhov caught the malaise at the end of the tsarist empire. The film is ironic and violent, leaping from gritty realism to strange fancies of angels floating over the Nevsky Prospect, evoking all the chaos, pessimism and betrayal.

Munich had also put together a special programme to show the invigorating progress of black cinema in America. Spike Lee (*She's Gotta Have It*, *Do the Right Thing*) is by no means the only one of the new generation. Wendell B. Harris, a dazzling personality with a voice that rumbles as richly as Orson Welles's, stars in his own *Chameleon Street*, based on the real-life adventures of a charlatan who successfully went about impersonating doctors, scholars, athletes and lawyers, elegantly overturning the confident preconceptions of the white world.

To prove the variety of black cinema, James Bond III's *Def by Temptation* is a zany, erotic horror movie; and Reginald Hudlin's *House Party* is a wild teen musical with a good deal of implicit moral wisdom.

*To Sleep With Anger* is a new film by Charles Burnett who, at 46, is the dean of the new black film-makers. Burnett is fascinated by folklore, and what first appears to be a contemporary story of suburban life in Southern California

— a dubious stranger with a hearty appetite moving in on an ordinary family — takes on mystical overtones.

Documentary is another of Munich's strong points. *Die Republikaner*, by Peter Wirth and Petra Schmidt, is a model of political film-making — a devastating portrait of Germany's far-right, beerhouse "Republicans". Emanuel Rund's *Alle Juden Raus!* looks calmly at the contribution of one small provincial German town to the Holocaust — even interviewing the fire chief who "failed" to put out the synagogue fire on Kristallnacht, 1938.

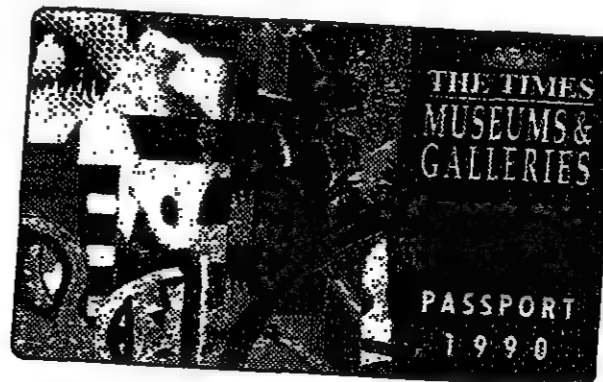
A clever compilation film from Estonia, Olav Neuland's *Hitler and Stalin* 1939 shows the uncanny likeness of the two dictators' methods. If they had remained allies, instead of becoming enemies, history might have been different. The Jerusalem Festival is based at the Jerusalem Cinematheque. Both institutions are the creation of Lia and Wim Van Leer, an extraordinary couple with a single-minded dedication to movies and the people who make them. Their Cinematheque has been made out of ancient dwellings standing in the valley that was no-man's land during the partition of the city.

Cinematheque and festival alike do much for the liberal education of young Israelis, which sometimes gets them into trouble with orthodox fundamentalists. The introduction of Sabbath movie-going (which instantly spread to the rest of the country) caused some furore at first. This year there were grumblings in the Knesset because a new Israeli film in the festival, Daniel Wachsmann's *The Apointed*, made pointed links between faith, mysticism, magic and the messianic desires of the national culture. There was more displeasure at the Austrian Paulus Minkler's impressive adaptation of Joshua Sobol's play, *Wineinger's Last Night*, based on the story of Otto Weininger — the tortured, early-century genius whose anti-feminist and anti-Semitic writings earned Hitler's praise: "The only Jew who had the right to survive."

Jerusalem was also strong on documentary. Specially notable was the West German *Mein Krieg*, directed by Harriet Eder and Thomas Kufus, in which ancient veterans of the Wehrmacht commentate on the home movies they made at Hitlerjugend camps in the Thirties, and in grimmer scenes of the war fronts in the Forties.

A different view of those years was recorded in a very personal 50-minute British documentary from Channel Four, *Chasing Shadows*. Naomi Gryn, daughter of the Rabbi of the West London Synagogue, recorded her father's return, after 45 years, to his hometown of Berehovo, once belonging to Czechoslovakia, now a closed Soviet border town.

Perhaps it is no coincidence that Munich and Jerusalem are two cities in which the often-suppressed memories of 50 years ago are currently being recalled.



## For would-be time travellers everywhere.

### FREE ENTRY TO HUNDREDS OF MUSEUMS & GALLERIES

The Times Museums & Galleries Passport will take you from the Ice Age to the Space Age and beyond.

Exclusive to readers of *The Times*, holders enjoy free or reduced entry to museums and galleries all over Great Britain. Plus free gifts, discounts in museum shops and other exciting benefits.

Together with *The Times* Museums & Galleries Guide (available from W H Smith and all good book shops) this unique Passport is essential to anyone who would discover the magic of museums.

For your priceless Passport, simply fill in the coupon below, affix a postage stamp and send to: 1990 Museums & Galleries Passport Offer, P.O. Box 92, Altrincham, Cheshire, WA14 5SZ.

### MUSEUMS PASSPORT REQUEST FORM

Only one passport per coupon. Complete the coupon below. Affix a stamp and send to address as above

Name (Mr/Ms/Ms)	Initials	Please indicate either	AFFIX STAMP HERE NO STAMP NO PASSPORT
Address		Adult or Child	
Postcode			

Please allow 28 days for delivery from receipt of form. No claims for loss in transit can be made after 60 days. Offer available to UK and Ireland addresses only. The Times cannot be held responsible for returned goods lost in transit.

**Shadowlands**  
NIGEL HAWTHORNE JANE ALEXANDER  
"ONE OF THE BEST ACTED AND MOST ULTIMATELY GRIPPING PLAYS IN TOWN"  
SHERIDAN MORLEY INTERNATIONAL THEATRE TROUPE  
QUEENS THEATRE  
A 500 SEAT THEATRE - SHAWNEEMOUNT AVENUE, WIMBORNE  
Box Office & Concessions: 01754 1166 2445 01754 271 4444  
01754 271 4444 01754 271 4444 01754 271 4444  
NO BOOKING FEES

Brightman, Warren Mitchell, Roger Moore, Cliff Richard, Annika Rice, Stephen Fry and Sir Richard Attenborough. (CeeFax)

**10.15 News with Martin Lewis. Sport and weather**



**On the gold chase: Clint Eastwood (10.35pm)**

**10.35 Film: Kelly's Heroes (1970) starring Clint Eastwood, Telly Savalas and Donald Sutherland. Crude and noisy second world war adventure about a group of soldiers who decide to steal a fortune in gold from behind enemy lines. Directed by Brian G. Hutton. (CeeFax)**

Robert Kennedy got in contact with the judge and managed to convince him to release King on bail. Kennedy won the narrowest presidential victory in American history, due partly to the black vote.

3.05 News/View with Moin Stuart and Lynette Lufchow. Weather

3.50 White Noise.

● John Wyner's anthology of state-of-the-art sound may have the conceptual wowing where art comes into it. A pop video of the song, *Bizarre Love Triangle*, is a fair sample of the genre, a bewitching kaleidoscope of images. It is a good idea of sound signifying nothing very much. In some cases the artists appear beforehand and tell us what their creations are about. If it is a dubious advantage. A woman from Finland explains that her piece called *Cracker* is about the reality and the effects on the human sub-consciousness". It nearly consists of shots of insects crawling over human heads, rather as they used to do in early film. *Form* over replaces content, style abolishes substance and technology takes over where human creativity used to rule. Even a poorly lit shot of a man taking a dog is presented as a challenging piece of visualism. But it is good to know that the dog is called *Man Ray*.

30 Designs on Europe — Six Architects Across a Continent.

● Michael Hopkins is that rare architect, a modernist whose work actually manages to convert its admirers include even the Prince of Wales. It Hopkins has any critics, they do not surface in Roger Lasz's profile, the first of a series of films on contemporary architects made by criticism and propaganda. One of the several Hopkins creations examined, a characteristic example is the Mount Stand at Lord's, a bold tent-like structure which is very much of the late 20th century and yet fits happily with the 100-year-old pavilion. To have placed it in the MCC, one of the most traditional sporting bodies in the world, is no least. The key to Hopkins's success, as Lord's is elsewhere, is that while he seeks a modern solution he is not prepared to sweep away the past of the site. Called in to freshen up the V & A, his future plans are to build to its original atmosphere. He

8.00 **TV-am**  
9.25 **Ghost Train**. Includes guest Kelly Dargwell from *House and Away*; and interviews with Paula Abdul and New Kids on the Block. Plus the usual cartoons and the Vicious Boys trying to play badminton  
11.30 **The ITV Chart Show**. The Vintage Video slot features the Bangles  
12.30 **Huckleberry Finn** and *Hits*. Features the river adventures of Mark Twain's young heroes  
1.00 **News with Nicholas Owen**. Weather  
1.05 **LWT News** and weather  
1.10 **A Beetle Called Deric**. Waste and Recycling. Andrea Arnold presents the informative environmental series which aims to inspire rather than scare. Each year, every discarded can was placed end to end, the line would reach the moon. Very few are recycled and our throwaway society has created an enormous rubbish tip  
1.40 **Companion Street**. Wednesday's and Friday's episodes (r)  
2.35 **International Rugby**. Highlights of yesterday's Bledisloe Cup match between New Zealand and Australia in Auckland  
3.15 **Athletics**. Jim Rosenthal presents live coverage of the Panasonic national championships from the Alexander Stadium in Birmingham. Among the athletes scheduled to take part are Steve Cram, Tom Dunne, John Regis and Teresa Sanderson  
5.00 **News with Nicholas Owen**. Weather  
5.05 **LWT News** and weather  
5.10 **Athletics**. Jim Rosenthal presents further live coverage of the Panasonic championships from the Alexander Stadium  
The friends of Don Diego's gossip jabs him when she asks eyes on Zorro at the Pueblo. Don has a lot of trouble convincing her that she shouldn't marry the masked rider. Starring Elliott Elizabeth Jr and Duncan Regehr  
6.00 **Champion Elizabeth**. The champion of 1894, Steve Jones and Robin Leach, return to test their general knowledge skills and take home prize money for their chosen charities. Bob Holmes is the questionmaster  
6.50 **Stars in Their Eyes**. Leslie Crowther invites more stars' doppelgangers to impress the audience and initiate their idols, who range from Roy Orbison to Madonna  
7.20 **It's Beedle**. Jeremy Beedle is out on the prowl again, playing outrageous jokes and childish games on unsuspecting victims (r)  
7.50 **Close to Home: Double Date**. Down-to-earth sitcom starring Paul Nicholas as a divorced vet left to bring up his two children. Kate and Robbie decide it is time their father had a girlfriend, so they arrange a blind date for him through a computer dating agency. Meanwhile, the surgery plays host to a dangerous rattlesnake and Rose asks James to help sort out the custody of a cat. (Crack)  
8.20 **The Saint: The Software Murders**. Simon Dutton stars as the smooth-talking television advertisement whose life continues to be a non-stop adventure. An American scientist, working on an anti-terrorist device, justifiably fears for his life when his name appears on a hit-list. After several

**6.00** **Cornic Book 7.30** **International Times 8.00** **Transworld Sport 9.00** **Channel 4 Racing: The Morning Line**

**9.25** **Australian Rules Football** Introduced by Steve Robillard

**10.30** **Hand in Hand**, Series for deaf and hearing children (9.11.00) **Check Out**, A repeat of last Tuesday's consumer magazine. (Teletext)

**11.30** **Wagon Train (b/w)**, The classic 1950s western series following a wagon team of settlers heading west

**12.30** **California Old Style**, The Wayne Freedman looks at some Californian entrants in the Hell of Fame, including the US dog barking champion and a record-breaking puzzle solver

**1.00** **Film: Perfect Strangers (1945, b/w)** Robert Donat and Joan Kerr as a downtrodden clerk and his bored wife who leave their humdrum lives to go to war. He goes into the Navy, she joins the Wrens and they meet again as strangers who must start their relationship all over again. A warm second world war comedy drama directed by Alexander Korda

**2.55** **A Day's Pleasure (b/w)**, A Charlie Chaplin short

**3.15** **Channel 4 Racing from Newmarket** Introduced by John Francome. Live coverage of the **Great Mountain Cornish Cup (8.20)**, the **Wells Sunday 3-y-o Series Handicap Stakes (3.50)**, the **Coleman's of Norwich Stakes (4.20)**, and the **Glynda Stakes (4.50)**. The race commentator is Graham Goodall

**5.10** **Brookside Omnibus (r)**, (Teletext)

**6.50** **Don't Just Sit There**, A new series designed to show the best of all uses of sport are shown in the finished

the chance to compete in a wide range of sports, from horse-racing places to canoeing, which even the able-bodied would find challenging. Today's programme comes from Bending Lodge residential sports centre in Cumbria which specialises in courses for people with disabilities. (Teletext)

**7.00** **The World This Week** with the latest news on the crisis in the Gulf; and a report on the conflict between the militant and liberal wings of the Mohawk Indian tribe

**8.00** **Kingdom of the Deep: The Seas** **Milne**, The first programme in the award-winning wildlife documentary series records the growing catalogue of man-made disasters that are polluting our oceans and threatening the existence of marine species (9, Teletext)

**9.00** **Thirty something**, More spectacular navel-gazing in the superior soap about Americans approaching the age of 40. Last in the series. (Teletext)

**10.00** **Cycling: Kellogg's Tour of Britain**, The fifth stage of the tour is a 115-mile stretch from Brighthelm to Newcastle taking in the Yorkshire moors. Phil Liggett and Chris Marm report.

**10.30** **Film on Four International: Lorca, Death of a Poet (1987)**, A small neat figure with a round nose, a massive face, a bushy hair, Nicholas Grace plays Federico Garcia Lorca in a film made for Spanish television by the veteran cinema director, J. A. Berdem. As with many TV movies, this one has its moments of slickness, as if finding difficulty filling the perfunctory scenes there were **WITCH** to be set for the film

mysterious deaths, Simon sets out to bring the murderer to justice. With Pamela Sue Martin and Christine Landon (Oracle).

10.10 News with Nicholas Owen. Sport and weather. 10.25 LWT Weather.

10.30 **Police in the Poles.** Denis Norden presents the best of the worst of US' pilot programmes. From quizzes to astrological prediction shows.

11.00 **Splitting Image.** More repeated satire from the failed puppets, Desmond Lynam and Gerald Wainman. This week's targets when they tackle the ups and downs of Wimbledon's tennis tournament. Meanwhile, a political revolution is taking place as Maggie Antioletti and the Ginger Pimpernel battle it out (7).

11.30 **Top of Duty.** True Grit. Drama with Anthony Hopkins conscripts fighting in the Vietnam War. The soldiers are exhausted after the Tet Offensive, but refuse to give up (1).

12.30 **Open Film: Fright (1971).** Overdone and unappealing. But about a young boy (Suzanne George) who spends a terror-filled night at a country house being haunted by a psychotic from a mental hospital. With Honor Blackman, George Cole and Peter Cresswell. Directed by Peter Collinson. Followed by News headlines.

2.15 **Film: From Beyond the Grave (1973)** starring Peter Cushing, Diana Dore and David Warner. Next! Inspiration for about visitors to a small antiques shop who meet with various terrible fates. Directed by Kevin Connor.

4.15 **The Hit Man and Her.** Music and lust with Peter Waterman and Michelle Strawn.

5.15 **ITN Morning News with Pbl Roman.** Ends at 6.00



**Screenic watching:** Nicolas Cage (10.30pm)

Hollywood discipline of cutting the cake and getting on it. Apart from Cage's performance, which blends effectively with those of the otherwise Spanish cast, the strengths of the film are its attention to the physical landscape of Lorca's Spain and careful reconstruction of the social and artistic context in which his writing developed. Figures such as Bunuel and Dalí are brought usefully into the narrative and there is a guest spot for today's leading Lorca interpreter, Nuria Espert, as a theatrical producer.

**12.45am Verdict:** Tonight's jury must decide whether cell-baby is a firm basis for a good marriage or a recipe for disaster in the case of Julia and Giles, a couple whose seven-year relationship does not include sex. Moderator, Helen Boehm.

**2.00 The Harp in the South:** Melvyn adapted from Ruth Park's novel about an Irish-Australian family struggling to make ends meet rose to the afternoon of the month-end view (y). Ende at 2.55.

**12:30pm-1:00 AM** *Thirteen At Dinner* The Hit Man and Her 4.5-5.0 America's Top

**11:30pm Film: Thirteen** 2.15 The Hit Man and 4.5-5.0 America's Top

**11:30pm Film: The Blues** 1.15am *Marned with Comedy* 2.15 The Hit Man 1.15 The Week is Nasser

**TVS**  
As London escapee: 12:30pm surf! 1.10 Film *L.A. 200am Film* 2.20 The Munsies *Topic* 2.45 3.15 America's Top Zone 4.15-5.0 Noh and He

**TYNE TEES**  
As London escapee: 1:40pm *Ka 2.05-2.35* *Sublime* 11:30 Film *amed City* 1.15am *Knock* 2.15-3.15 4.15 *Walsley Top* 4.45-5.0 *Top Ten*

**ULSTER**  
As London escapee: 12:30pm *Munsies* *Topic* 1.40-2:15 11:30 Film *Circus of Horrors* 1.15 The Hit Man and Her 4.15 4.45-5.0 America's Top Ten

**YORKSHIRE**  
As London escapee: 12:25pm *Topic* 2.15 The Hit Man and Her *Forence as the Life in the Chase*

**TVS**  
12:30pm-1:00 AM *Thirteen At Dinner* The Hit Man and Her 4.5-5.0 America's Top

**11:30pm Film: Thirteen** 2.15 The Hit Man and 4.5-5.0 America's Top

**11:30pm Film: The Blues** 1.15am *Marned with Comedy* 2.15 The Hit Man 1.15 The Week is Nasser

**TVS**  
As London escapee: 12:30pm surf! 1.10 Film *L.A. 200am Film* 2.20 The Munsies *Topic* 2.45 3.15 America's Top Zone 4.15-5.0 Noh and He

**TYNE TEES**  
As London escapee: 1:40pm *Ka 2.05-2.35* *Sublime* 11:30 Film *amed City* 1.15am *Knock* 2.15-3.15 4.15 *Walsley Top* 4.45-5.0 *Top Ten*

**ULSTER**  
As London escapee: 12:30pm *Munsies* *Topic* 1.40-2:15 11:30 Film *Circus of Horrors* 1.15 The Hit Man and Her 4.15 4.45-5.0 America's Top Ten

**YORKSHIRE**  
As London escapee: 12:25pm *Topic* 2.15 The Hit Man and Her *Forence as the Life in the Chase*

**FM Stereo and MW**  
 5:00am Gary Shaw 7:00 The Bruno and  
 Lu Orlean Sing 10:00 Dave Laine Travels  
 12:30pm The Radio 1 Saturday  
 Saturday Roadshow 2:00 Don't Watch That!!  
 3:00 Radio 2, Sequence 7:00  
 4:00 Poppers: Soul Train 10:00 in Concert  
 11:00 The Radio 1 Saturday Rock  
 Show

**RADIO 2**

**FM Stereo**  
 4:00am Dave Nelson 6:00 Graham  
 Norton 8:05 Pop Music with Sounds of the  
 90s 9:00 Brian Matthew with  
 Sounds of the Sixties 10:00 Anne Robinson  
 12:00 Gertie Harpur 1:30pm Someone  
 told me The Crumbles 2:00 Radio 2  
 on Record 3:00 Anthony at Warehouse 4 4:55  
 Louis Lomax at the Workshop Open 5:00  
 5:30 John Peel 7:00 The 100 in the  
 Music? 7:00 Mavis and Lorie 7:30 Saturday  
 Night Gals 7:45pm 9:00 any Does It  
 Come in Three's

6:35am Open University (FM only)	1.45 Newbury Spring Festival 1990: Dorian Wood Quintet of New York performs Vivaldi (Sonata for recorder, oboe and bassoon in G minor); Adolph Nightingale (Night Journey); Quintet in G minor)	LW (s) starts on FM 5.55am Shopping 6.00 News Briefing 6.10 The Farming Prayer for the Day Weather 7.00 7.00, 7.30, 8.00, 8.15, 7.55, 8.55 Weather 8.00 News 9.05 Sport of 8.30 Newsday; Holiday news
7.30 Morning Concert (cont'd): Franck (Symphonic Variations; the Berlin PO; Vangelis, Mous Wessenberg, piano); Franck (Homage to El Niño; Patagonia Mainz Wind Ensemble under Franck, piano); Debussy (Ballet Belles Fleurs; Mountmornti Service under Montgometry); Gershwin (Preludes Nos 2 and 3; David Kopelman, piano)	2.30 Seventies Gershwin on Broadway: The Eight Musae, Mark Steyn sings songs of Sondheim's popular shows, inspired by Ingmar Bergman's film <i>Sessions of a Summer Night</i>	10.00 News; Loose Ends (series); Ned Sherrin guests (s)
8.30 Morning Concert (cont'd): Franck (Symphonic Variations; the Berlin PO; Vangelis, Mous Wessenberg, piano); Franck (Homage to El Niño; Patagonia Mainz Wind Ensemble under Franck, piano); Debussy (Ballet Belles Fleurs; Mountmornti Service under Montgometry); Gershwin (Preludes Nos 2 and 3; David Kopelman, piano)	3.50 Schubert: Rameau Kauching and Mari Moruna, piano, play travesty in F minor	11.00 News; Talking Politics (series); Peter Jenkinson series: political opinions qualifies new series on politics (1 of 3)
	4.15 Gershwin: The Jonathan Haverly: Arditi String Quartet performs Swanee (Quartet No 2); Henry (Quartet No 1) (r)	11.30 From Our Own Correspondent: Retirees and politics
	5.00 Record Requests with Charles Fox 5.45 Interpretations on Record:	12.00 Money: Ads; Unmud money; Advice about

**7.10 In The Psychiatrist's Chair:** *There's* the tip of a human about Anthony Clare's "consultations" that we find as the best psychological thrillers. They are *mind-mouse* games played for real, and through Tom (Clare) almost always win. Many tonight, theatre critics like Peter Hall can make it a hard-won victory. Sir Peter, confessing a man in the grip of theatrical obsession, also owns up to constantly damning what is *de rigueur* for the actor-members of his company — a succession of masks. Clare does not so much rip them off as coax hair to remove them himself. For the viewer, this is pleasurable torture (r)

**7.45 Saturday Night Theatre: The**

**RADIO**

**FM Stereo & MW**  
News on the half hour: 6  
12:30pm News & 2:30  
4:30pm  
9:00am Gary King 7:30 The  
11:10am Steve 8:30 The  
12:30pm 30 Years of Music  
3:00 Phish Schoolies 4:30  
Dave Brown 1 Sound and  
2:00pm Dave Harris

**RADIO**

**P4 Stereo**  
News on the hour (week): 8  
11:00pm, 4:30 5:05 6:50  
Weekdays 9:30am  
4:00pm David Adam 6:30  
11:30pm 3:00pm  
Weekends For You 11:30 BC  
11:30pm 3:00pm  
Saturdays 4:00pm  
Sundays 4:00pm  
Something Simple 5:30

Chances are shopping around for the most competitive motor insurance isn't your favourite chore.

But now it can be as simple as picking up the phone and dialling Eagle Star Direct. You'll get a comprehensive

MotorQuote that won't cost a penny but could save you a lot of time and money.

So why not phone Eagle Star Direct today free on 0800 717188. And discover how we take greater care of you and your car.



**EAGLE STAR**

*Direct*

**Weekdays 8am-8pm. Saturdays 8am-1pm.**  
Our extra service starts as soon as you get in touch.

No available in Northern Ireland  
Eagle Star Insurance Company Limited, Registered in London No. 10752

[illegible]

## SKY MOVIES

**2:00pm** *Light of Day* (1987) Michael J. Fox stars as a doctor, mother of his boy who plays rock 'n' roll by night in a band warning for his life. **Starring** James Earl Ray and Gene Blevins

**4:00** *Dangerous Curves* (1985) Two women are seduced by a handsome man who is a Porsche to look like a fast lane. The car is stolen and appears as last prize in a beauty contest. **Starring** Lela Dolan and Leslie Nielsen

**5:30** *Madonna in Concert* In concert in Barcelona, live filmed Ampex Tour. Includes a medley of new and old songs. **Hosted by** 7-40 Entertainment Tonight

**6:00** *Caddyshack 2* (1987) That bastion of snootiness, the Buxton Country Club Club, is the scene of a new comedy. **Starring** Chevy Chase as self-made millionaire "Stoop," it's wrong to get into the set. **Starring** Luchino Visconti, Chevy Chase, Dan Aykroyd and Randy Quaid

**10:00** *Cosmo 1989* Set in the street gang world of L.A. a tough cop copes with the danger of the state of mind between the gangs and the police. **Starring** Danny Danz, Sean Penn and Michael Biehn

**12:35am** *Ami God Cried* Woman (1988)

[illegible][illegible]

9.00 Music in Mind: Brian Kay plays a wide selection of melodies in the style of the Queen Mother's birthday (s) (r)  
 9.50 Tom to Ten led by Fry Oliver McCartney (s) 9.59 Weather  
 10.00 News  
 10.15 The Gardening Quiz (new series) hosted by Stellan Banuchi. Test your general knowledge with a team of guests (s) (r)  
 10.45 The Best Day of My Life: Norman Lottbush tells us the story of singer Wilfred White who has most important day (r)  
 11.00 The Tingo Family: Jeremy Isaacs talks about the music that sends shivers up his spine (s) (r)  
 11.50 Arnold Brown and Company: Arnold and his team with their unique look at the world with Christopher Chambers, David Charles and Emma Garner. Clarke (s) (r) (s)  
 12.00 12.15-12.30 Weather 12.33 Shipping Forecast  
 FM on LW except 1.55-2.00pm  
 Programme News 5.50-5.55  
 Programme News

**THE SPORTS CHANNEL**

9:30am Sportsdisk 10:00 The Continental Challenge: Shotgun/Pistol 12:00 National Football League 1:00 Sportsdisk 1:30 Racing Today 2:00 Tuff 3:00 Sportsdisk 3:30 Sports Canada 4:00 Australian Rugby Sportsdisk 4:30 American Wrestling 6:00 Sportsdisk 6:30 On Two Wheels 7:30 Sportsdisk 8:00 The American Football League 8:30 On Two Wheels 9:30 The Continental Challenge - Shotgun/Pistol 10:00 Wrestling Today 10:30 Sportsdisk 11:00 Boxing 12:00 Sportsdisk

**NOW**

12:00 The Mike Smith Show 1:00pm Summer Edition 2:00 Front of House 2:30 Encore: The Mike Smith Show 5:45 Encore: Onco Czech Print 6:00 Sportsdisk 6:30 Brazil 8:00 Saturday Performance The Tale of Man 8:30 Late Night Music: Onco's Country Show

**THE PAPER STATION**

[illegible][illegible]





Late board by arm police

SUMMARY



Four for the finale

BRITAIN'S hopes of success in the individual showjumping at the World Equestrian Games in Stockholm rest with the Whitaker brothers, Michael Whitaker (above) is fifth and John sixth after the first two phases. Only the top four after today's jumping will qualify for the finale tomorrow, when the riders will compete on each other's horses. George Bowman, of Britain, is fifth after the first day of the carriage-driving championship. Page 27

AMERICAN FOOTBALL

Double bowl

AMERICAN football in Britain has its double-header of the year this weekend. Today, at Crystal Palace, Manchester Spartans' claim to be the best in Britain is tested by Northants Storm in the Coca-Cola Bowl. Tomorrow, at Wembley, Los Angeles Raiders and New Orleans Saints contest American Bowl '90; their No 1 quarterbacks have been left at home because of pay disputes but there is still almost as much magic. Page 26



GOLF

Douglas leads

WITH a second round of 71, Kitrina Douglas (above), of Bristol, holds a one-stroke lead over Helen Alfredsson, of Sweden, going into the third round today of the Wetherby British women's Open golf championship at Woburn. Page 24

CYCLING

Close finish

MICHEL Dernies, of Belgium, and Robert Millar, of Scotland, are neck and neck at the head of the Kellogg's Tour of Britain cycle race, with two stages remaining, from Bridlington to Newcastle today and from York to the finish in Manchester tomorrow. Page 25



CRICKET

Spinning in

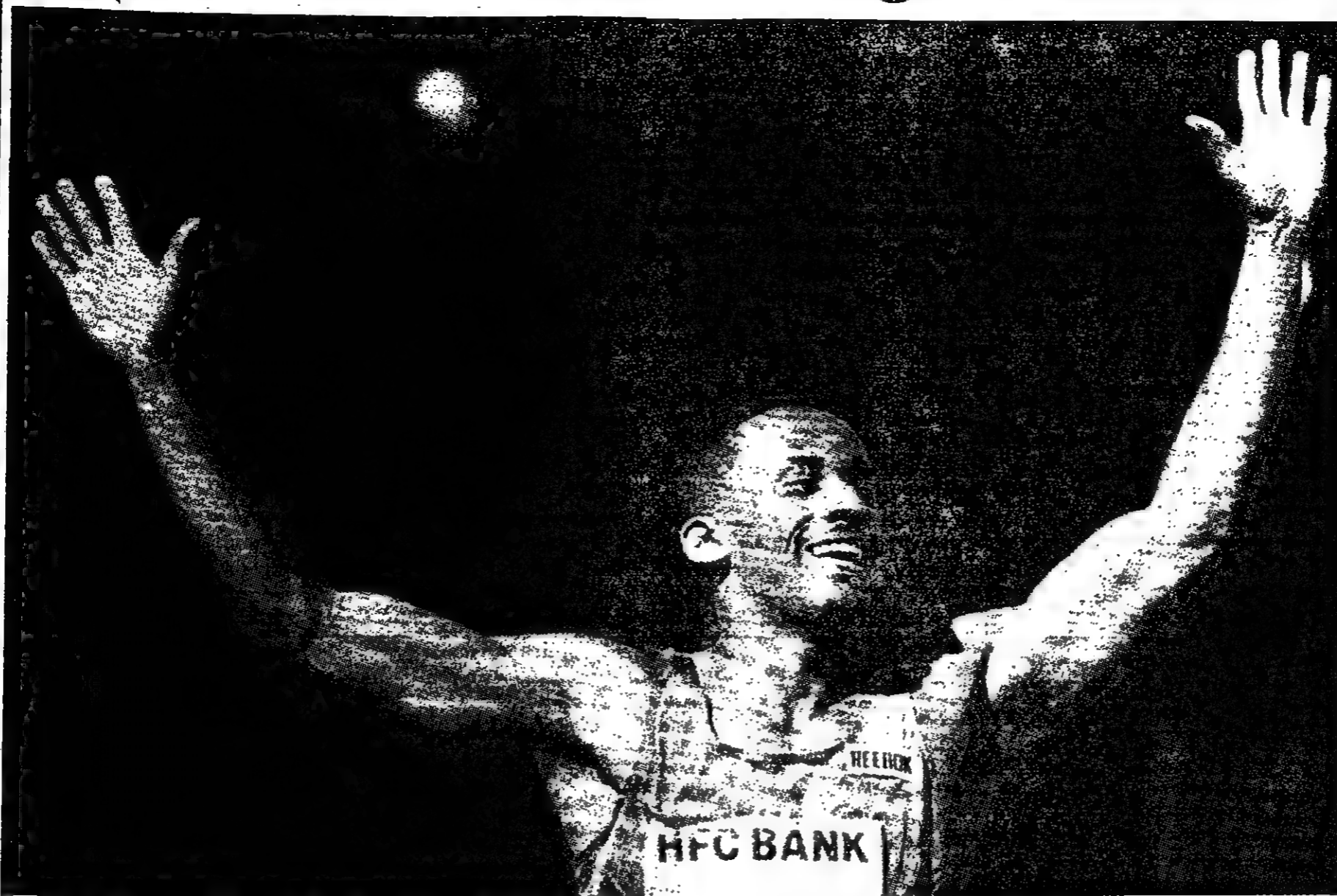
EVEN though they beat India by 247 runs in the record-breaking first Test, England may be tempted to make a change in their team for the second match of the series, at Old Trafford, starting next Thursday. The selectors have been considering Philip Tufnell (above) and Keith Medley as an extra spin ingredient. Page 25

RACING

Carson ban

WILLIE Carson had an eventful afternoon at Goodwood yesterday. He received a four-day ban for careless riding after Jimmy Barnes had been disqualified from first place in the opening Molecomb Stakes. Then he had a double on Kawuban and Almah, both owned by Hamdan Al-Maktoum. Pages 28-29

# Adam determined not to be left in starting block



Claiming attention: sprinter Adam seeking to ensure his place in the European team in the AAA championships and selection trials today

By DAVID POWELL  
ATHLETICS CORRESPONDENT

MARCUS Adam, the Commonwealth 200 metres champion, today hopes to avoid the fate which befell Linford Christie a year ago. On the second day of the European AAA and WAAA championships at the Alexander Stadium, Birmingham, he attempts to avoid becoming a victim of British sprinting's strength in depth.

It was in these championships last summer that Christie finished third in the 200 metres and failed to gain selection for England at that distance in the Commonwealth Games. The first two — Adam and Ade Mafe, as it turned out — were assured of selection and John Regis, the European indoor champion and European Cup winner that year, was the selectors' choice for the discretionary third place.

So Christie, having won the 100 metres in Auckland, was forced into an observer's role when Adam, Regis and Mafe, in that order, swept up the medals. Adam, at 21, looked a brilliant prospect that day, his 20.10sec, only 0.01sec outside Christie's British record, benefiting from only marginally illegal wind assistance. On his return, Adam became the first Briton for two years to defeat Christie indoors, in the match between Britain and East Germany.

Even more impressive, it seems now, Adam subsequently defeated Michael Johnson in the match against the United States and East

Germany. Johnson has become one of the world's foremost sprinters this summer, his 19.85sec in the Edinburgh grand prix meeting last month, giving those at altitude in Sestriere next Wednesday every reason to expect a world record from the American.

Meanwhile, Adam, who has yet to make his mark this summer, now regrets his winter conquests over Christie and Johnson. "It was a mistake. I tried to push myself too hard and my body broke down," he said yesterday as he prepared for last night's 100 metres.

Hip and back trouble means that he comes to Birmingham with barely a month's full training behind him and performances in the British grand prix meetings which hardly do him justice.

While he was hoping to book his ticket for the European championships, which begin in Split on August 27, in the shorter sprint, it is the longer one that offers him a realistic chance of challenging for gold.

The AAA and WAAA championships are the British trials for Split and the change in selection policy to guarantee places to winners only, leaving two to the discretion of the selectors, may work to his advantage. Provided he can show today that his 200 metres running is on an upward curve, he should be picked, no matter what Regis, Mafe and Christie do.

"I have not been going well at all this season," Adam admitted. Sixth in the Edinburgh grand prix,

TODAY'S FINALS

12.30: Women's 5,000 metres walk; men's hammer, men's pole vault.  
1.5: Men's 10,000 metres walk, 3.5: men's high jump, men's triple jump.  
3.30: Women's discus, 3.20: Men's 400 metres, 3.30: Women's 800 metres, 3.40: Men's 3,000 metres steeplechase, 3.55: Men's 400 metres hurdles, 4.0: Men's long jump, women's javelin, women's shot.  
4.05: Women's 200 metres, 4.25: Men's 3,000 metres, 4.45: Women's 400 metres hurdles, 4.50: Men's 200 metres, 5.0: Women's 400 metres, 5.15: Men's 800 metres, 5.20: Men's 1500 metres.

in 20.91sec, and third in the grand prix at Crystal Palace in 20.70sec, lead weight to that statement. "I should have taken three weeks off after the Commonwealth Games instead of going on to Melbourne, running there, and then coming back for the indoor season."

He admits to the inexperience of youth: "I had never been injured before and I have learned my lesson. In future I will plan my season better. I have not raced any 300s or 400s, so my speed-endurance is not good. I am okay to 150 metres, but then I start fading. If I can get through this weekend, there should be time for me to get it right by Split."

Phil Brown, the hero of so many great British 4 x 400m relay triumphs, continued his education in the one-lap hurdles, qualifying for the final as runner-up in his heat in a modest 51.34sec.

But, with only the winner of each event being guaranteed selection for the European team, the

Birchfield man, who only started to concentrate on tackling the barriers earlier this season, looked to have little chance of being the chosen one.

The best bet for a British victory in the absence of Kriss Akabusi looks like the evergreen Max Robertson, who set out on his quest for a fifth AAA title with a comprehensive 51.11sec win in his heat.

The hot weather might have suited the sprinters, but with temperatures soaring into the nineties, there were no heroes from the Britons aiming to qualify for today's 3,000 metres steeplechase final.

The conditions, though, clearly suited a Kenyan visitor, the little-known Phillip Barkuiwo, who carved out a solo win in 8min 27.08sec in the first heat — nearly 20 seconds clear of the field.

A knee injury has forced Sally Gunnell, the Commonwealth hurdles champion, to pull out of the championships. The 24-year-old Essex runner strained a muscle just above her right knee when warming up for the 400m heats last night.

"It is not too serious, but I just thought I had better pull out as a precaution," she said. Instead, she will sharpen up her speedwork on the flat, ruling out the possibility of a showdown today with Linda Keough, the Commonwealth silver medal winner, who was the fastest qualifier in 53.20sec.

## Wembley to host Hungary

By LOUISE TAYLOR

GRAHAM Taylor will begin his international managerial career with home advantage after the Football Association announced yesterday that England's match with Hungary on Wednesday September 12 had been switched from Budapest to Wembley.

With the Nép stadium in Hungary being unavailable, the FA was concerned that a ground offering laxer security could be less of a deterrent to hooliganism among England followers. As Manchester United are due to visit Pecs Munkas of Hungary in the first round of the European Cup Winners' Cup three weeks later, any violence could have curtailed England's return to domestic European competition before it had begun.

Graham Kelly, the FA's chief executive, said: "In view of the delicate situation over security, we feel it would be safer not to go to one of these alternative stadia. We have reached a perfectly amicable agreement with the Hungarians and we will go there when we play them next." That is expected to be late in 1991 or early 1992.

Lawrie McMenemy, Taylor's assistant, and Les Walker, the FA security officer, who travelled to Budapest to look at alternative stadiums, negotiated a transfer to Wembley. An under-21 fixture between the two countries will take place at Southampton on Tuesday September 11.

Taylor said yesterday: "We have worked so hard to get back into Europe, and it is so important for our clubs that we do not want to jeopardise things. The Hungarians are happy because we were always going to play home and away anyway."

"I think it is also important that the FA is not seen to be at odds with the League. We are all football people, working towards the same aims. We put Wembley on stand-by for this eventuality."

Wembley officials were asked last month to keep the stadium free for September 12, and before McMenemy and Walker had even boarded a plane to Budapest they had printed 200 VIP match tickets for a Hungary fixture. "The match is still being arranged at short notice, which means a lot of work for the FA," Taylor said. "It proves the FA is concerned about League clubs."

"Personally, I am pleased to be playing my first match at home. Traditionally, September fixtures at Wembley do not attract the highest crowds, but with England reaching the semi-finals of the World Cup I am hoping this will be an exception."

The other attraction, of course, will be the earliest look at Taylor's first England selection, and Wembley should have a good attendance.

## Resilient Hall takes title in show of nerve

CAROLINE Hall, aged 16, from Filton, Bristol, won the English girls' championship at Bolton Old Links and decided that she would not be going to college but would concentrate on golf instead.

But Hall, the second youngest winner of the title, had a tremendous battle before the best Joanne Hockley, of Felixstowe Ferry, at the 20th. She lost the first three holes and was four down after six as Hockley produced a series of birdies.

Hall showed great determination as she fought back but was still two down with two to play. She won both as Hockley wilted under pressure and, after the 19th was halved with birdies, Hall got home when her opponent drove into rough and failed to find the green with her second. It was the climax to a week in which the Bristol girl justified her plus two handicap. RESULT: Filton C Golf (Filton) vs J Hockley (Felixstowe Ferry), 20th.

## Guaranteed Capital Bond

A Guaranteed Capital Bond is being offered exclusively by Black Horse Life (a subsidiary of Lloyds Bank Plc) for a strictly limited period only. It features:

- ☐ A no risk capital guarantee.
- ☐ Good growth potential.
- ☐ 5 year term.
- ☐ Minimum investment £3,000.

### LIMITED EDITION

To find out more telephone 0634 834357 during business hours or return the coupon below (no stamp required).

Hurry, because the one thing we can't guarantee is that the supply will be enough to meet demand.

Mr John Keron, Black Horse Life, Mountbatten House, FREEPOST, Chatham, Kent ME4 4BR. Please telephone me urgently so I do not miss this exclusive offer.

Name \_\_\_\_\_

Address \_\_\_\_\_

Postcode: \_\_\_\_\_

Tel No (work) \_\_\_\_\_ Tel No (home) \_\_\_\_\_

I am not a customer of Lloyds Bank Plc.

Sort Code (in cheque book) \_\_\_\_\_

65% of the Bond will be invested in a Guaranteed Bonus Bond. This guarantees the return of your initial capital after 5 years. 39% is invested in an Investment Bond which is unit-linked and the value of which will fluctuate.

Published by Black Horse Life Assurance Company Limited, a subsidiary of Lloyds Bank Plc. Registered in England, No 1152760. Registered Office: 71 Lombard Street, London, EC3P 3BS. Regulated in the conduct of investment business by SIB.

Member of ABI.

As at 20.7.90.

**Black Horse Life**

## Gaseous problem taxes the Oval

SIMON BARNES  
ON SATURDAY

As if the last Test match at the Oval were not sufficiently explosive, I hear that a pocket of methane gas has been discovered beneath the Ken Barrington Centre at that atmospheric and determinedly unlovely cricket ground. "The levels are not particularly high, but no one knows how much danger a small amount can cause," Tony King, a director of Eve Construction, who are building the Ken Barrington Centre, said.

The centre, an admirable project for a community centre for the young of a part of London that could do with such things, was to have been opened the day after the last Test by the Queen. But it is behind schedule, and only three of the six floors are in use.

What is the methane doing there? Could it have something to do with the gasholders? It certainly could have been there for years. It has taken six weeks to find where the gas was coming from: but the more urgent problem is how to get rid of the stuff.

### Lord's gatecrashers

This column sends fraternal greetings to Sunil Gavaskar, the former Indian cricket captain who refused honorary life membership of the MCC after years of unpleasantness from Lord's stewards. The absolute ghastliness of these people has long been a joke: Gavaskar's polite and (until the story was uncovered by a journal) discreet refusal reveals this as something

more. Who has not suffered petty rudeness from these people? When working with Phil Edmonds, the England and Middlesex spinner, on his biography, I put up with it every time we met at Lord's. Phil added a dedication in the book to officials who forbade him entrance to the ground when he was actually playing. Mike Selvey, the former Middlesex and England bowler, not a suit and tie person, probably has the world record for being denied entry to Lord's when he had not only a right but a duty to be there. But as for the Gavaskar Affair: if Lord's alienates as fine a batsman as we are ever likely to see, the fault is with Lord's, not with the batsman. No sport is bigger than the people. All sports are as big — or as small — as the people involved in them.

### Mouse that roared

This column remains faithful to all its favourites: so rejoice with me at the news that Julie Krone is back. Krone is, you will recall, the mightily successful American jockey, a prolific winner and occasional slagger of her male colleagues, a splendid lady standing at 4ft 10in with a voice "like that of a cartoon mouse", according to one writer. She has been out of racing for eight months after breaking

her left arm in four places, but she returned last week and naturally, had a winner in her first race, her 1,900th career win. It was the day after her 27th birthday. "I'm so happy," she said. "It's not so much a sense of relief as much as — wow! I can still do it!"

● The Lord's-engendered row between Bishen Bedi and Sunil Gavaskar has added little but an Indian gloss on the main business. However, it has worried David Frith, the editor of Wisden Cricket Monthly. He has been cracking on both men to play on the same side for his Media XI against Tim Hudson's side on the next Sunday.

### Sporting prints

This column recently solicited information about renaissance sportspeople: specifically, athletes of serious standard who are or were also painters and sculptors of serious standard. I hear of Ken Taylor, the Yorkshire and England cricketer, also a Huddersfield Town footballer. He studied at Slade and became a professional cartoonist. Ron Davies, footballer for Southampton, Portsmouth and Wales, was, I gather, "an accomplished cartoonist". Bobby Kellard, of many football clubs, was a watercolourist. Adam Robson, capped 20 times for Scotland at rugby in the Fifties, has exhibited at the Royal Scottish Academy. Philip Backler, 13 years a National Hunt jockey, is a sculptor, and made the

bronze of Red Rum at Aintree. But the cream of the collection, at least in artistic terms, is Maurice Vlainnick, 1876-1958, member of Les Fauves, the group which included Matisse and Derain. I learn that Vlainnick was a weightlifter and a professional racing cyclist. He wrote, and played the violin as well. There's a real sporting polymath for you. Thanks to John A Eason, Martin Woolley, John Milne and Frank Humphries for the info.

### No room at the top

I am staggered to hear that 41 people stood on the top of Everest in the course of the spring climbing season this year. Of these, 20 were members of the Peace Expedition, a joint effort between China, the Soviet Union and the United States. One of these was the first Soviet woman to do so. The season also produced the first Belgian ascent (how do Belgians learn about mountains?) and the first Swedish ascent. The mountain also gave its traditional grudging welcome to Peter Hillary, son of Sir Edmund. It is the first time a father and son have both climbed the big hill. However, even this was overshadowed by Sherpa Ang Rig, who had, before spring, climbed the mountain five times. He was in jail for allegedly killing a Tibetan, was bailed out by Spanish climbers, and went straight out and climbed the mountain for the sixth time. That is another record, and one that will take a good deal of beating.









In the realm of hope and glory

Not surprisingly, there was some interest at the subscription auction but Tinkler eventually bought his winner in for 50 guineas.







# Fall and rise of the Vera Mary

For one yacht, the beginning of Cowes Week marks the end of a sentimental journey

With a permanent mooring in the social calendar between Glorious Goodwood and the start to the shooting season, Cowes Week, the oldest and grandest regatta in the world, gets under way today. Spruced up with bunting and banners, this historic Isle of Wight port remains much as it was when Queen Victoria gave the town and its festival the royal stamp of approval.

Kings, queens and their children have been attending Cowes Week ever since and the event, now sponsored by Land Rover, has thrived, with more than a thousand yachts swelling the already crowded marinas.

For one yacht, the Vera Mary, this year's event marks a nostalgic return. Built in Lymington, Hampshire, in 1932 by the Berthon boatyard, the 72ft schooner was a gift from George V to Sir Philip Hunkle, the skipper of the then royal racing yacht Brianna.

Now the 26-ton yacht has been fully restored by the America's Cup and Olympic yachtsman, Chris Law. "I first came across her in the brokerage columns. She was lying in Elba, but I couldn't afford the asking price," he says.

Bitterly disappointed, Mr Law, aged 35, lost the sale to a northerner who agreed to pay the asking price on the yacht's delivery back to British waters. "It wasn't until I mentioned her again to a broker that I found she never completed the voyage home. Caught in a mistral, the hullwarks were broken, the dinghy was washed overboard, the skipper broke his ankle and she was taken in a sorry state to Palma."

Mr Law caught the first available plane to Mallorca and scoured the docks until he found the yacht. "It was 1am before we eventually tracked her down, moored between two huge motor yachts. I struck a deal almost immediately," he says.

The Vera Mary proved ideal for restoration. Sold after Sir Philip's death just before the second world war, she had been taken to the south of France. While many other yachts were left to deteriorate, this schooner's enterprising skipper sailed her on smuggling runs to South America, using the profits to maintain her in seaworthy condition.

In the post-war years, a bigger engine was installed and the yacht was re-rigged, but she has been maintained so well that, according to Mr Law, 80 per cent of the boat remains original. Throughout the winter months a team of boatbuilders has stripped down the hull inside and out and, with the help of contemporary photographs taken by Beken of Cowes and the original drawings from Berthon's archive, completely refurbished her.

"It took an idiot like me to take on a project like this. I couldn't afford it and have sunk every brass farthing into her," Mr Law says. His determination impressed Peter Briggs, the Australian classic car collector and Admiral's Cup skipper, who gave Mr Law the money to complete his dream.

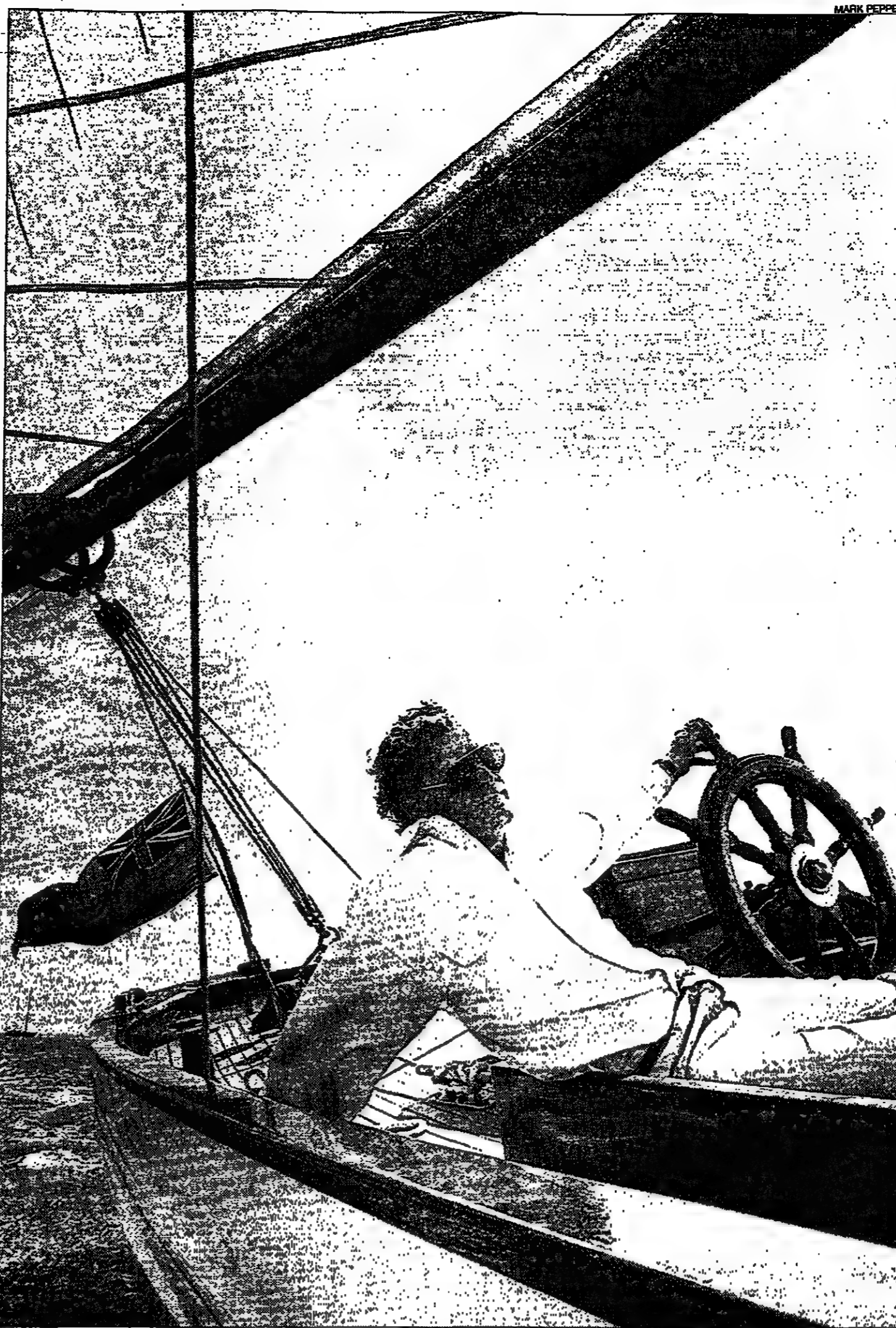
Mr Law, who is retained by Peter de Savary as a prospective skipper for his second tilt at the America's Cup, will be using Vera Mary this week to entertain friends and corporate clients, in between racing a class 1 yacht.

"After a three-year lay-off from competitive sailing, the schooner project has given me a fresh enthusiasm for racing," says Mr Law, a former Finn class world champion who represented Britain in the 1984 Olympic Games. "Now, I'm looking at getting back into the Olympics."

He is also looking for fellow investors to share the joy of owning a classic yacht. "I'm more the custodian of a piece of history than the owner. She will be around for very much longer than me, and it is important that she remains in British hands," he says.



Restored: the Vera Mary



Seagoing heritage: Chris Law and the yacht he restored; "It took an idiot like me to take on a project like this. I couldn't afford it"

## The Scots are on course

Grand Prix gives an opportunity to show international class

SCOTLAND's other intoxicating product is the beauty of the Clyde estuary (Keith Wheatley writes). A year from now it will be home to the first-ever event of the International Formula One Class Yachting Grand Prix series. Identical 52ft racing yachts, crewed by professional sailors and star helmsman, will travel a world circuit beginning on the Clyde and ending in Australia six months later.

The prize money of approximately £550,000 is already beginning to attract interest from top skippers planning to assemble "works" teams.

Earlier this week, the first of the new class of yachts was taken to Gourock for trials. The boat is designed by Britain's Tony Castro and America's Bruce Nelson, a member of Dennis Connor's design group for the 1986/7 America's Cup. Trials have already shown her to be exceptionally fast downwind.

The Scottish Development Agency is a partner in the project. "This will give us an opportunity to let the world know that we are a world class sailing centre with international facilities," said Tom Band, chief executive of the Scottish Tourist Board.

The Grand Prix organisers plan to take the yacht to Cowes Week and Mike McIntyre, Star class gold medalist at Seoul, and Harold Cudmore are among those sailors looking at the possibilities of the Grand Prix circuit.

"We calculate that a skipper needs to find half-a-million pounds of sponsorship for a full season's campaign," said Janice Batchelor of Challenge Group, who will operate the event in Britain. "Half of that is the cost of the yacht, the rest goes in travel and crew costs."



Formula One in action

## From boy racers to a family weekend

Having been an exuberant and successful dinghy sailor, Phil Morrison is now entering the caution of middle life. "Nice wide side-decks," he commented as he climbed aboard the new Sigma 35 for a test ride.

"On some boats of this sort you're in peril of your life if you go up to the foredeck," says the Devon-based designer and boatbuilder.

The Sigma is designed to appeal to the club-racer who wants to compete in a CHS division. Simon Limb, of Marine Projects, the company that builds Sigmas, says: "Both the Sigma 33 and the 38 are one-design boats, rather orientated to offshore racing. This new boat is perhaps somewhat more flexible in the uses you can put it to. Family cruising as well as Saturday afternoon racing."

Mr Morrison's first reaction was pleasure at the soft, wide-radius curves of the coach-roof. Its style is low and flowing, far more Ferrari than Ford. Bill Dixon is responsible for deck and interior, and David Thomas has drawn the rig, hull and keel, as he has done for earlier Sigmas.

"I don't like the very hard

### NEW YACHT SEATEST

lines of some GRP production boats that still look as if they were made of mahogany and teak," Mr Morrison says. "I didn't expect a wheel on a boat this size that is designed for racing. But being an ex-dinghy man I'm probably a lot more tiller-orientated."

Out on Plymouth Sound in a warm 10-knot breeze, his views on the steering became distinctly complimentary. "It's so positive and the tracking is excellent. There's very little fall-off through a tack."

Sigma equip the new boat with North sails, two genoas (135 per cent and 100 per cent), mainsail and tri-radial spinnaker. Extra sails for the super-keen racer will be available from North on a production rather than one-off basis, providing a considerable saving.

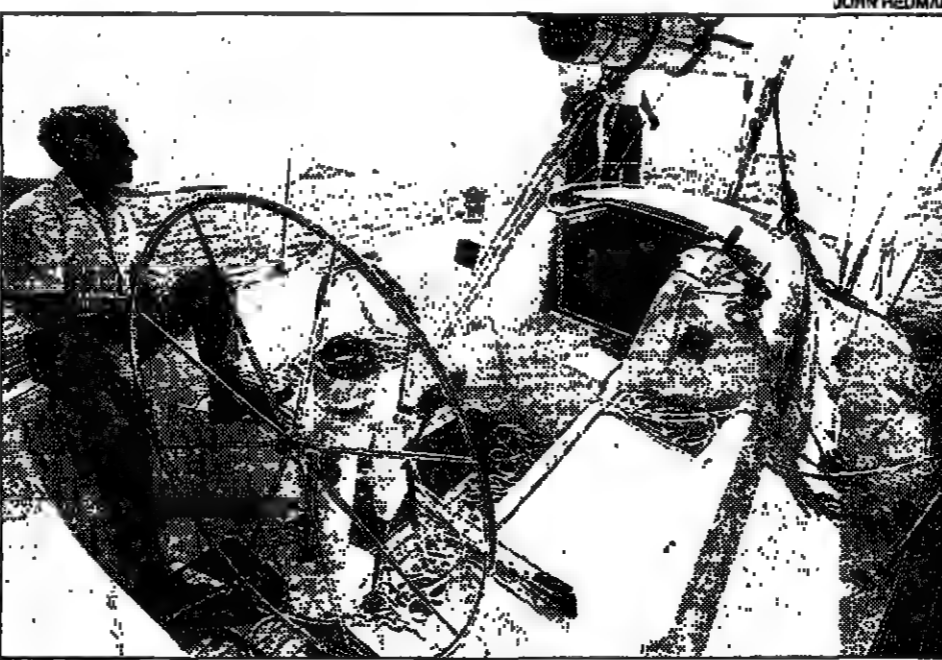
"Our basic philosophy is that you can put it in the water and go club-racing right out of the box," Mr Limb explained. Meanwhile, Mr Morrison was trying, unsuccessfully, to induce a broach as we

creamed along on a two-sail reach. "It's very well behaved," he shouted, almost disappointed at the boat's sure-footedness. "You'd have to be a bit of a cowboy to lose control of this one."

Below decks, the Sigma 35 is airy and uncluttered, helped by the lack of a floor-to-deckhead pillar in the galley area. Accommodation is for six, although four would be more comfortable.

The company hopes the Sigma 35 will break into the export market. One-designs are notoriously difficult to promote and support away from the producer's home country. A successful CHS and DNS racer like the 35 should be able to challenge Beneteau and J/Boats yachts on their home ground. Mr Limb hopes that 1991 production will be around 40 boats, half of them for export. "A boat like a J/Boat Selection is definitely a hairier racing machine, but don't forget you've got the hassle of rounding up eight or nine crew every weekend," Mr Morrison says.

Probably the Sigma's closest rival in the club fleets will be the Beneteau 355S. "It's lighter and would be quicker than us downwind," Mr Limb



On trial: the new Sigma 35, with Phil Morrison at the helm

says. "But we should lose them in a breeze."

In the interests of simplicity and rig safety, Sigma has decided against running backstays. But the mast comes fitted with tangs so that they can be fitted if a dedicated "tweaker" so wishes, a cus-

tom choice of which Mr Morrison approves.

His final view of the Sigma 35 was that it was exactly the kind of well-made toy that affluent grown-ups should have, and not so demanding that only a muscular racing expert could sail it. "This is

scaled-down America's Cup with all the dip-pole gybes and so forth," he says. "You can imagine that you're Dennis Connor."

KEITH WHEATLEY

● The Sigma 35, in ready-to-race state, costs £53,250 plus VAT. Delivery from early 1991.

## Crusader lives to race again

WHAT does one do with America's Cup yachts once their racing days are over?

Owners of the famous pre-war J-Class yachts, such as Sir Thomas Sopwith, stripped them of their lead and left them to rust away in mud berths on the Hamble river until a future generation came along to resurrect them.

Smaller 12-metre yachts do not yet share the same classic status. Alan Bond's Australia II, the wing-keeled wonder that broke the longest sporting run in history, may have pride of place in a museum of Cup memorabilia at Fremantle, but with few exceptions, the remainder have been left, forgotten, to gather dust and rainwater in sheds around the world.

White Crusader, Britain's challenger in the 1986/7 Cup series, might have suffered a similar ignominious fate, had Richard Matthews not had the imagination to see other possibilities when confronted with the boat in a part-exchange deal against a new 68ft Oyster sailing cruiser, now nearing completion for Graham Walker at Peter de Savary's yard in Falmouth. Instead of having her smelted down for beer cans, the east coast yachtsman converted the 65ft yacht for his own use.

Now fitted with an engine, lifelines and the bare essentials below, Crusader is the largest competitor to race at Cowes this year.

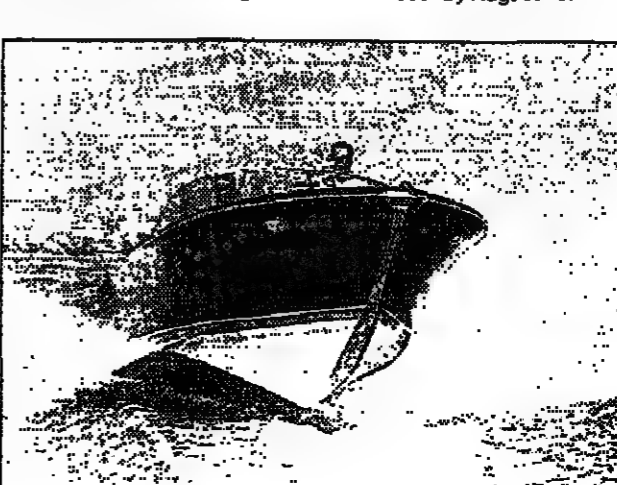
"Not everyone has the chance to sail on an America's Cup yacht. I just wanted to have some fun," says Mr Matthews, who has already won line honours in two east coast races and hopes to do the same this week.

■ TIMED to coincide with Cowes Week, Imray Laurie Nore and Wilson, the chart publisher, has produced a coloured cruising guide to the tricky waters surrounding the Isle of Wight. Written by Derek Bowskill, *The Solent* (£19.95) will prove an invaluable companion to rock-hopping newcomers attempting to cheat the tides, as well as to cruising coxes whose prime interest is to beat the river bustle and explore the charms of Newtown River, Wootton Creek, Bembridge

and other quiet anchorages. ■ Tom McClean's madcap crossing of the Atlantic in a bottle continues. After setting out from New York on July 10, reports this week suggest that he has drifted past the halfway mark. "I'll be happy to be home," he radioed. Despite the four-poster bed that fills his cylindrical chamber, he complained: "The ride has been none too comfy."

adding with characteristic optimism: "But I hope to be in Falmouth by August 15."

Powerboat style: the Riva Aquarama Special



■ YES, this is the £220,000 Riva Aquarama Special that should have been seen speeding across this page last week. The powerboat shown was not exactly an impostor: she was the latest Riva 60, costing £1.5 million (to be featured in a later issue). To the first 25 readers who pointed out the slip, we are sending a copy of the latest Riva catalogue. (Self a collector's item.)

Nicole Swengley survived storms and saw dolphins during the Two-Handed Transatlantic Race. She wants to do it again

## Once is just not enough

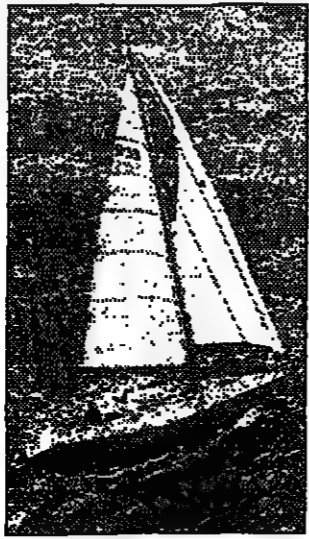
Crossing the finishing line at Newport, Rhode Island, and completing the Two-Handed Transatlantic Race about 28 days, 16 hours and 12 minutes after leaving Plymouth this summer is a moment I will never forget. Yet this classic four-yearly race, organised by the Royal Western Yacht Club, is under threat of extinction because of lack of sponsorship.

Ironically, the event's possible demise comes at a time when advances in navigation technology make the race more accessible to a growing number of experienced amateurs. For, unlike other yacht races, the Two-Handed Transatlantic is an event in

which international sailing superstars in their 60-footers and amateur competitors in much smaller craft are equally eligible for entry.

Among the rivals of my colleague Nigel Rowe and myself were a financial consultant, accountant, fellow journalist, actor, chartered surveyor and a farmer and his wife; all non-professional sailors with a sense of adventure.

Apart from the sailing, it is the camaraderie and friendly rivalry that draw many to this particular event. Yet although more women are getting afloat these days, the numbers of those attracted by the transatlantic races, both singlehanded and two-handed, remain remarkably low. Of



Friendly rivalry: Nicole Swengley aboard Piper Rising

74 competitors who set off this time, only seven were women. Perhaps one reason for this is the lack of home comforts aboard. The daily shower or bath becomes an occasional strip-wash on deck; the flush



lavatory is replaced by a builder's bucket. Sleeping in short snatches, three hours on and three off throughout the night, may not appeal to some, while others might object to the lack of fresh food.

Living in a capsule smaller than the average bathroom means total lack of privacy. A long passage is demanding and relentless. If you argue you cannot walk away.

Cooking during a gale proved nearly impossible and sleep out of the question. Moving around inside the boat, sometimes at an angle of 45 degrees or more, meant lurching from one hand-hold to another like a zoo-caged chimpanzee. We would be carried to the top of 20ft waves only to be tipped over their crests to crash into steep-sided ravines. Sometimes the waves would break over the boat, rushing tons of water across the deck.

However, for every day that the weather scowled, there were several more when it smiled on us. Days when the sun shone from dawn to dusk and the breeze drew us swiftly across a softly undulating sea. Days when dolphins joined us for breakfast. Days when

kneading a fresh loaf of bread in the cockpit was more of a pleasure than a chore.

It was for times like these that we lived and the best was the last day of the race, ending our four-week passage on the highest of notes. We wished we could have re-provisioned the boat and sailed off again.

Mixed weather and mixed fortunes meant we were one of only 26 to finish. Along the way 11 boats withdrew from problems ranging from gear failure or dismasting to suffering such severe damage and leaks that one boat was abandoned with the crew taken off by helicopter. Others limped back to Europe or up to Canada.

Since our return the questions most frequently asked have been: Are you still speaking to each other? Was it worth it? Did you enjoy it? Did either of you get scared? Did you argue? Would you do it again?

To all of the above, yes.



# Tootal bid alert as Coats sales permit offer



Alliance: free to bid again

By COLIN CAMPBELL

TOOTAL Group is once again on bid alert now that Coats Viyella has conformed with instructions from the Department of Trade and Industry and disposed of its British thread business and a 20 per cent stake in Gutermann, the German thread manufacturer.

The divestments, recommended by the Monopolies and Mergers Commission, automatically restore full voting rights attached to Coats Viyella's 29.9 per cent holding in Tootal, and give Coats Viyella freedom to propose a fresh takeover/merger if it should so wish.

Sir David Alliance, Coats Viyella's chairman and chief executive, would not be drawn on whether his group was getting ready to mount a fresh bid.

Sir David still believes that the commercial and industrial logic of a merged Coats Viyella and Tootal remains, but says that he is not

prepared to pay a "silly price" for Tootal.

Coats Viyella has also extricated itself from having to reduce its 29.9 per cent stake in Tootal to 9.9 per cent — which it would have been obliged to do had it not agreed to the MMC recommendations.

The cat-and-mouse game between Coats Viyella and Tootal continues. The two groups have been in a love-hate state since their initially agreed merger was referred for an MMC reference in June of last year, after which, in December, they called off all formal talks.

In May of last year, the two groups had agreed merger terms on the basis of one Coats share and £4 in cash for every Tootal share, valuing all of Tootal at £395 million, and equivalent to 138.4p. There was a cash alternative of 133p a Tootal share.

By late November, however, it was indicated in investment circles that if Coats Viyella did proceed with a renewed offer for Tootal, it would be

at a price less than that originally indicated.

Neither side has ever formally commented about that development, but on December 20 Tootal formally said that it had withdrawn from discussions regarding a renewed offer from Coats Viyella.

Tootal added yesterday that, since that date, there has been no formal discussions between the two sides.

There have, however, been informal talks between individuals — but in the higher ranks of both companies, the battle lines have long since been drawn.

Yesterday, Sir David said: "We will not pay a silly price."

Geoffrey Maddrell, Tootal's chief executive, yesterday said: "If anybody wants Tootal, then they are going to have to pay for it. Nobody is going to take Tootal on the cheap."

Meanwhile, Coats Viyella's 29.9 per cent Tootal holding is valued in its own books at 65p a share.

Tootal shares yesterday closed at

79½p, up 2½p. Coats Viyella shares

closed at 120p, down 2p.

Mr Maddrell said that although his group had entered last year's talks with Tootal in good faith and with a degree of confidence, "as time has passed, the differences have become wider."

He said: "Our managers, many of whom originally asked 'Well, how it is going to work? Who is going to run the show?', are now saying 'We told you so'."

"Meanwhile, we are all getting on with running our business in a climate which is difficult for the entire textile industry."

Although both groups have international exposure, sterling's strength is not helping home operations.

Interim reports from both of the groups are due soon. Tootal's is due out on October 1, and Coats Viyella's on September 13.

The date of a new Coats bid for Tootal is not as easy to determine. Sir David is to go on holiday next week.

## BUSINESS ROUNDUP

### Record white knight bid for Easterbrook lapses

RECORD Holdings' £13.2 million white knight takeover bid for the privately owned cutting tools company Easterbrook Allcard has lapsed, leaving the Sheffield-based power tool maker with a 25.8 per cent stake in its former target. The announcement means control of Easterbrook passes into the hands of James Wilkes, the engineering company, which last month won a court hearing over a disputed 10 per cent stake in the target. This allowed Wilkes to claim more than 50 per cent acceptances.

Record has also announced a 13.3 per cent increase in interim pre-tax profits to £2.1 million for the six months to 30 June. Turnover was down marginally at £18.8 million. Michael Mallen, chairman, said he did not expect to see any improvement in demand while high interest rates persist. The interim dividend increased by 15 per cent to 1.15p.

### SG Warburg in Swiss deal

SG WARBURG, the merchant bank, is consolidating its position in Switzerland by buying the other half of SG Warburg Sottit, its capital market joint venture, for £33 million.

It is also selling its half share of Bank SG Warburg Sottit, an investment manager in Zurich, to Mercury Asset Management, of which Warburg owns 75 per cent, for £22 million.

### Williams has 3% of Rolfe

WILLIAMS Holdings' pension plan has emerged as a 3 per cent shareholder in Rolfe & Nolan Computer Services, a computer software group. The announcement, made under the new disclosure rules, says Williams Holdings owns 80,000 shares. Michael Warburg, Rolfe & Nolan's chief executive, said Williams Holdings had been a shareholder for some time.

### AMS in takeover talks

AMS Industries, the troubled studio-equipment manufacturer, has announced that it is in talks that may lead to its being taken over. A statement from the company said that, if successful, the proposed takeover would "bring some benefit of synergy to both parties".

The announcement comes during a period of sharp decline in demand for the Lancashire-based company's digital audio hard disc products. Turnover in the six months to May 31 fell 21 per cent to £2.81 million. As a result, interim pre-tax losses increased nearly fourfold on last year to £375,000. There is no interim dividend.

### Lincoln back in the red

LINCOLN House, the USM furniture group, has fallen back into losses after last year reporting its first profit for five years. In the six months to June the company made a pre-tax loss of £853,000, compared to a first-half profit of £165,000 the year before. Again there is no dividend. Group turnover fell from £10.3 million to £7.8 million.

### Charlton sale complete

CONRAD Continental, the leather clothing and fashion accessories company, has completed the acquisition of Charlton Enterprises. Bobby Charlton's soccer and sports schools business. Mr Charlton, the former England and Manchester United footballer, has been appointed to Conrad's board. He has an initial five-year contract and will be paid £50,000 per year.

### Windsor chief resigns

PHILIP Reid, who joined Windsor, the Lloyd's insurance broker, in January, has resigned as chief executive, in circumstances described by the company as "amicable".

Mr Reid joined Windsor in what was seen as a key step in the group's diversification plans. Last December, Windsor took a 75 per cent interest in Commercial Holdings, a Sheffield-based financial services company that intended to establish a franchise network to broker commercial loans. However, Commercial went into liquidation at the beginning of July after "substantial losses". This caused a £900,000 write-down in Windsor's investment in Commercial.

### HK trade centre sold to BCIL

From LULU YU IN HONG KONG

HONG KONG Land, the colony's biggest landlord, is selling the World Trade Centre, a 44-storey commercial building, for HK\$1.72 billion (£119.25 million) in a bid to trim non-core assets.

The buyer is Bond Corp International (BCIL), the former Bond Corp offshoot taken over by Thomson Pacific, which is controlled by Stanley Ho, the casino tycoon.

The deal is the first acquisition of a Hong Kong property by BCIL since the takeover. "The board of BCIL believes the acquisition represents a unique investment opportunity to acquire a prestigious building in a prime commercial district in Hong Kong," said Jackson Chang, a BCIL director.

Alisdair Morrison, Hong Kong Land's property managing director, said: "This sale of a non-core central asset gives the company greater freedom to pursue other investment opportunities."

The company, whose portfolio consists of some of the most expensive properties in Hong Kong, has been trimming its residential and non-core assets since 1986, in a restructuring that turned it into one of the most profitable listed firms in the colony.

The World Trade Centre has a club and cinema.

### BA joins Logica in software venture

By PHILIP PANGALOS

BRITISH Airways and Logica, the computer software group, have agreed to establish a joint venture that will provide software services to the air transport industry worldwide.

Speeding Logica, which will be 51 per cent owned by British Airways and 49 per cent by Logica, plans to start operating on September 1.

It is expected to grow from about 30 people in the first six months to more than 150 people over the next three years. Speeding Logica will operate according to Logica's methods.

BA has already sold software and services to over 130 other airlines and commercial companies, and will provide Speeding Logica with a minimum level of software development, business and rights to sell certain existing British Airways' systems.

The new company will develop systems for, and provide staff resources to, BA as well as developing, selling and supporting software systems for the air transport industry worldwide.

It will have exclusive marketing rights for the systems it develops, and will build up a strong third party customer base.

Initially, Bedford Associates, BA's American subsidiary which specialises in transaction processing facility (TPF) systems, will remain outside the new company. However, in 18 to 24 months the possibility of bringing it closer together with Speeding Logica will be examined.

David Mann, Logica's managing director, said: "The joint venture should enable us to capitalise on a formidable combined capability much more forcefully than either of us could have achieved alone."

Mr Mann estimates that turnover could reach £10 million in the next few years. He said the joint venture should make a small contribution to this year's profits, although more substantial benefits will come later.

Mr Mann added: "We see the airline industry worldwide as an exciting sector. They are all spending a lot more money on information systems."

British Airways shares rose 3½p to 189p, while Logica firmed by 3p to 205p.

## British Midland challenge for BA

By HARVEY ELLIOTT AIR CORRESPONDENT

THE increasingly bitter battle of words between British Midland and British Airways over the cost of operating inland domestic air services intensified yesterday, when Michael Bishop, BMA chairman, challenged BA to prove that it was not losing money on the routes.

"We know from British Airways' published accounts that in 1989-90 they achieved a turnover of £476 million on UK routes and £1,275 million on European routes. Yet they managed a combined UK and European profit of just £17 million, and claim they are unable to break down the UK element of this," said Mr Bishop.

BA fares on European routes were, on a pro-rata basis, at least 30 per cent higher than on UK routes, making it clear where the profit came from, he added.

Mr Bishop has appealed to the Civil Aviation Authority to order BA to reduce Scottish shuttle services and a full hearing is scheduled for October.

"We believe the claim by British Airways that they are making money on UK trunk routes could be misleading and indicates that they are able to break down profitability on these routes."

"We challenge them to disprove our belief that they are incurring losses."

Commenting on its shuttle services, British Airways said: "The overall market is up, our market share is up, and both passenger numbers and yields are healthy."

"We are making money, but as a matter of policy we never break down any individual route as it is commercially sensitive."

British Midland admits that its own profits on the routes are "marginal" and accuses BA of flooding the Heathrow-Glasgow service with excess capacity, leading to lower load factors for both airlines.

The two airlines would have to sustain larger losses or raise fares if they were to break even, the BMA spokesman added.

# Barclays to sell Mercantile after 31% interim profit fall

By NEIL BENNETT, BANKING CORRESPONDENT

BARCLAYS Bank is selling its Mercantile Credit finance house and is searching for a financial services or overseas acquisition, after suffering a 31 per cent slump in profits in the first half of the year. Mercantile Credit is expected to fetch about £200 million.

Profits before Third World debt write-offs fell £262 million to £591 million, at the bottom end of City forecasts, because of a threefold increase in other bad-debt provisions to £458 million.

Sir John Quinlan, chairman, said: "We feel our results are reasonable but they are less than satisfactory in relation to our internal objectives."

Barclays is selling Mercantile Credit because it competes with branch lending and earns lower returns than the main bank. Mercantile Group's profits halved to £17 million between January and June because of increased bad debts and pressure on its interest-rate margins.

The subsidiary has outstanding loans of £1.5 billion and £150 million in net assets and is expected to raise more than £200 million in a closed auction. The disposal will leave Barclays' reserves strong enough to afford a £500 million acquisition.

Sir John said this could be a financial services company in Britain, whose sales force could sell savings products to Barclays' 6 million customers.

The bank's financial services division increased profits by 17 per cent to £98 million, due to a rise in life assurance and pension sales.

Barclays is looking to extend its European network. It was narrowly beaten by National Westminster in the bidding for L'Europeenne de Banque in France.

Bad-debt provisions in Britain reached £290 million, more than £1.6 million a day. Of this £97 million was for British & Commonwealth, the largest single bank provision ever made against a British company. Many bad debts were caused by small businesses formed since 1988, said Sir John. "But it was still right



Feeling the heat: Sir John Quinlan, Barclays chairman, yesterday

## Grim numbers game in East Germany

By WOLFGANG MÜNCHAU, EUROPEAN BUSINESS CORRESPONDENT

EAST Germany's hopes of adopting a free-market system are suffering another hitch because many of its companies will not be able to install proper accounting systems by end-October as planned.

The Treuhandanstalt, East Germany's privatisation agency, said that there would be "considerable difficulties" before East German companies could enjoy this final blessing of capitalism.

The admission highlights yet another miscalculation by the authorities of both East

and West Germany, which appear to have underestimated the administrative consequences and costs of German monetary union.

The delays expected in establishing accounts are partly due to the low priority attached to the problem by the East German government.

A law to establish company audits has yet to be approved by the Volkskammer, now in recess. The situation will last another five weeks.

West German auditors are daunted by the task of establishing opening Deutschmark

balance sheets for East Germany's 8,000 Volkseigene Betriebe within a period of only eight weeks. There are only 6,000 auditors in West Germany, and the largest practice, KPMG Deutsche Treuhand-Gesellschaft, part of the British Peat Marwick McLintock, has had to deploy regional staff in areas as far off as the Black Forest to keep up with preparatory work.

They face investigating East German companies that used to have a somewhat different attitude towards accounts. There were concepts of profit,

assets and liabilities. East German managers confined themselves to providing statistics of sales, raw material inputs and costs. The Treuhandanstalt says that most East German managers did not know the concept of "reserves" even a month after capitalism's arrival in the country.

"How do you value a Trabant car?" asked Erik Sonnenschein, a Berlin-based KPMG auditor. An East German company would probably have paid some 17,000 Ostmarks, but the car, considered in West Germany a piece

of rust even when new, will fetch almost nothing today.

Auditors, unable to work on the historic-cost basis, need to establish the so-called reconstruction value of a company, the amount necessary to build an identical firm.

Worse still, the example of the Trabant car highlights the possibility that West German auditors may simply arrive at the conclusion that East German companies are worth little, if anything. In that case, West German auditors would become East Germany's corporate undertakers.

### Shareholders lose out in new deal

## Management team buys Sock Shop for £3.25m



Moving on: Richard Ross and Sophie Mirman

By GILLIAN BOWDITCH

THE assets of Sock Shop International, the niche retailer which was founded by Sophie Mirman and her husband Richard Ross and which at one time was valued at more than £70 million on the USM, have been sold for £3.25 million to a new management team backed by Murray Johnstone, the Scottish financial group. The new company will be called Sock Shop Holdings.

Shareholders and creditors will receive nothing in the deal. After the assets have been sold off, BDO Binder Hamlyn, the Sock Shop administrators, are expected to put the company into liquidation.

The new management team is led by Juan Olaso, who becomes managing director. He was formerly managing director of Omega UK, the watch manufacturer. Barclay Douglas, a director of Murray Johnstone Developments, will become finance director. A chairman will be appointed shortly. As well as Murray Johnstone, two businessmen

who helped arrange the deal, Paul McGlade and William Fitch, will have a stake in the business. Mr Fitch will become a non-executive director of Sock Shop.

In addition to the purchase price, Murray Johnstone has invested £3.75 million for working capital. The company will have no bank borrowings and initially Murray Johnstone will have a controlling stake. Barclays Bank is expected to write off around £15 million of Sock Shop's debt.

The new management team has acquired 50 British shops from the administrators and has plans to re-open 35 of the British shops which were closed by the administrators in May. The 11 French shops have also been purchased.

Mr Olaso believes Sock Shop, which made a loss of £3.9 million in the six months to last August, may be in profit on a month-to-month basis within 90 days. He says the British market can support up to 120 Sock Shops and there are plans for eventual expansion in

Europe. The new team has no plans to re-enter the US market where Sock Shop originally incurred significant losses.

No further redundancies are expected among the existing 200 Sock Shop staff, and the re-opening of the 35 British shops, which were closed in May, will provide a further 80 jobs.

Miss Mirman, who has plans to go back into retailing, said last night: "Having been determined to remain with Sock Shop during the difficult period under administration, Richard and I are pleased that the future of the business is secured. We are obviously disappointed that the final chapter hasn't brought an entirely happy ending and we hope that the dedication, honesty and commitment we have always endeavoured to provide to our products, staff and customers will continue under the new owners."

Peter DuBuisson, senior insolvency partner at BDO Binder Hamlyn, said the main purpose of the administration had been to find investors for the company.

Europe. The new team has no plans to re-enter the US market where Sock Shop originally incurred significant losses.

No further redundancies are expected among the existing 200 Sock Shop staff, and the re-opening of the 35 British shops, which were closed in May, will provide a further 80 jobs.

Miss Mirman, who has plans to go back into retailing, said last night: "Having been determined to remain with Sock Shop during the difficult period under administration, Richard and I are pleased that the future of the business is secured. We are obviously disappointed that the final chapter hasn't brought an entirely happy ending and we hope that the dedication, honesty and commitment we have always endeavoured to provide to our products, staff and customers will continue under the new owners."

Peter DuBuisson, senior insolvency partner at BDO Binder Hamlyn, said the main purpose of the administration had been to find investors for the company.







# Portfolio PLATINUM

From your Portfolio Platinum card check your eight share price movements on this page only. Add these prices to your running total for the week and check this against the weekly dividend figure on this page. If it matches this figure, you have your money right. If you win, follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or Loss
1	Delyn Packaging	Paper/Print Adv	
2	Clifford Foods A	Food	
3	STC (sa)	Electronics	
4	Kell Energy	Oil/Gas	
5	Scholar Group	Electronics	
6	Nat West (sa)	Banking	
7	Brown Shipley	Banking	
8	Barclays	Banking	
9	King & Shanks	Banking	
10	Thames Valley	Banking	
11	Shell Int	Oil/Gas	
12	Appleton Hodge	Food	
13	Clarke Nicholas	Property	
14	Zetec Group	Property	
15	Baker Harris	Property	
16	Formanster	Property	
17	Derwent Hodge	Property	
18	Hendy	Property	
19	Pharm-Me	Pharmaceuticals	
20	Brown (N)	Pharmaceuticals	
21	Somton	Pharmaceuticals	
22	Co Western Res	Oil/Gas	
23	Overseas	Oil/Gas	
24	Rockhugh	Property	
25	Power Corp	Property	
26	Pico	Electronics	
27	Vickers	Electronics	
28	Fitch-RS	Paper/Print Adv	
29	Greyston	Property	
30	Charter Cons	Industrial A-D	
31	Davy	Industrial A-D	
32	Park Foods	Food	
33	Wentley	Industrial S-Z	
34	Diapers Grp (sa)	Drugs/Stores	
35	NSM	Building/Roads	
36	TT (sa)	Industrial S-Z	
37	Gr Portland	Property	
38	Lester	Textiles	
39	Howden	Industrial E-K	
40	Haydock Europe	Industrial E-K	
41	Brixton	Property	
42	Gold Pet	Oil/Gas	

Please take into account any minus signs

Weekly Dividend						
Please make a note of your daily totals for the weekly dividend of £8,000 in today's newspaper.						
MON	TUE	WED	THU	FRI	SAT	TOTAL

Three winners shared the £2,000 Portfolio Platinum prize yesterday. Mr James Johnson, of Stratford on Avon, Warwickshire, Mr Peter Hasler, of central London, and Mrs A. Preece, of Bournemouth, Dorset, each receive £666.66.

BRITISH FUNDS		
High	Low	Close

SHORTS (Under Five Years)		
High	Low	Close

FIVE TO FIFTEEN YEARS		
High	Low	Close

OVER FIFTEEN YEARS		
High	Low	Close

UNDATED		
High	Low	Close

INDEX-LINKED		
High	Low	Close

BANKS, DISCOUNT HP		
High	Low	Close

ELECTRICALS		
High	Low	Close

## STOCK EXCHANGE PRICES

# Losses reduced at close

ACCOUNT DAYS: Dealings began July 23. Dealings ended yesterday. Settlement day August 13. Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Where one price is quoted, it is a middle price. Changes, yields and price/earnings ratios are based on middle prices. (sa) denotes Alpha Stocks. (VOLUMES: PAGE 34).

1990	High	Low	Company	Price	Change	Yield	P/E

BREWERIES							
1990	High	Low	Company	Price	Change	Yield	P/E

BUILDING, ROADS							
1990	High	Low	Company	Price	Change	Yield	P/E

FINANCE, LAND							
1990	High	Low	Company	Price	Change	Yield	P/E

FINANCIAL TRUSTS							
1990	High	Low	Company	Price	Change	Yield	P/E

FOODS							
1990	High	Low	Company	Price	Change	Yield	P/E

CHEMICALS, PLASTICS							
1990	High	Low	Company	Price	Change	Yield	P/E

DRAPERY, STORES							
1990	High	Low	Company	Price	Change	Yield	P/E

INDUSTRIALS A-D							
1990	High	Low	Company	Price	Change	Yield	P/E

HOTELS, CATERERS							
1990	High	Low	Company	Price	Change	Yield	P/E

1990	High	Low	Company	Price	Change	Yield	P/E

E-K							
1990	High	Low	Company	Price	Change	Yield	P/E

L-R							
1990	High	Low	Company	Price	Change	Yield	P/E

S-Z							
1990	High	Low	Company	Price	Change	Yield	P/E

OILS, GAS							
1990	High	Low	Company	Price	Change	Yield	P/E

INSURANCE							
1990	High	Low	Company	Price	Change	Yield	P/E

LEISURE							
1990	High	Low	Company	Price	Change	Yield	P/E

MINING							
1990	High	Low	Company	Price	Change	Yield	P/E

MOTORS, AIRCRAFT							
1990	High	Low	Company	Price	Change	Yield	P/E

NEWSPAPERS, PUBLISHERS							
1990	High	Low	Company	Price	Change	Yield	P/E

1990	High	Low	Company	Price	Change	Yield	P/E

OVERSEAS TRADERS							
1990	High	Low	Company	Price	Change	Yield	P/E

PAPER, PRINT, ADVERTISING							
1990	High	Low	Company	Price	Change	Yield	P/E

PROPERTY							
1990	High	Low	Company	Price	Change	Yield	P/E

SHOES, LEATHER							
1990	High	Low	Company	Price	Change	Yield	P/E

TEXTILES							
1990	High	Low	Company	Price	Change	Yield	P/E

TOBACCOS							
1990	High	Low	Company	Price	Change	Yield	P/E

TRANSPORT							
1990	High	Low	Company	Price	Change	Yield	P/E

WATER							
1990	High	Low	Company	Price	Change	Yield	P/E

WATER							
1990	High	Low	Company	Price	Change	Yield	P/E

# Portfolio PLATINUM

WEEKLY DIVIDEND £8,000  
Claims required for +181 points  
Claimants should ring 0254-53272

1990	High	Low	Company	Price	Change	Yield	P/E

OVERSEAS TRADERS							
1990	High	Low	Company	Price	Change	Yield	P/E

PAPER, PRINT, ADVERTISING							
1990	High	Low	Company	Price	Change	Yield	P/E

PROPERTY							
1990	High	Low	Company	Price	Change	Yield	P/E

SHOES, LEATHER							
1990	High	Low	Company	Price	Change	Yield	P/E

TEXTILES							
1990	High	Low	Company	Price	Change	Yield	P/E

TOBACCOS							
1990	High	Low	Company	Price	Change	Yield	P/E

TRANSPORT							
1990	High	Low	Company	Price	Change	Yield	P/E

WATER							
1990	High	Low	Company	Price	Change	Yield	P/E

WATER							
1990	High	Low	Company	Price	Change	Yield	P/E



## WEEKEND MONEY

# Travel agents put holidaymakers in danger of packing the wrong policy

Sara McConnell discovers that high rates of commission are leaving the last-minute traveller with inadequate insurance cover

PEOPLE going on last-minute package holidays are unlikely to put travel insurance at the top of their list of priorities, but taking out the first policy offered could prove a costly mistake should there be a claim.

Commission on insurance sales is an important source of income for travel agents. They can earn between 35 and 40 per cent commission on each policy and are often more interested in their fees than selling the holidaymaker the most suitable cover.

"The last-minute purchaser is a problem area. They think, let's zip off to Greece, we don't have a lot of spending money on us and we don't want to waste it on insurance," said Mark Roy, director of the Association of Travel Consumers.

"Travel agents try to sell last-minute travellers their own policy and often these policies are inadequate. High commission levels push the premium up and make it a disincentive to purchase travel insurance."

It is especially important to check the small print on policies sold by travel agents

rather than tour operators. Such policies are often more tightly worded, and the limits on specific items may be lower. The cover is lower because this allows the insurance companies to pay larger commissions to travel agents to encourage them to sell policies, without raising the cost of premiums.

But settling for lower cover can be costly, especially when claiming for lost luggage or medical care: the most common problem areas.

Peter Hayman, director of Hayman Jackson, a specialist travel broker, said the difference in cover varied dramatically.

"It is important to check the cover. Travel agents' policies are not dissimilar to tour operators' policies but they often have to cut corners."

"For example, one policy only provides £300 worth of baggage cover. This is only suitable for backpacking and you need at least £1,000 worth."

Holidaymakers claiming on any part of the policy will often have to pay higher excesses before they stand to



make any money out of their insurance. For example, Accident & General, the insurer endorsed by the Association of British Travel Agents (Abta), has an excess of £100 on its TravelGuard family medical cover world-wide, even if only one member of the family is taken ill. A more usual excess would be £35 per person.

Claims for expensive pieces of equipment like video cameras and jewellery will not

usually be treated sympathetically, as travel insurers think these should be covered by a home contents policy.

Travel agents are often paid more in return for selling a large number of policies for just one insurer. MKC and Extrasure, both travel insurers, operate this policy, and travel agents selling MKC's policies would earn about 42 per cent for selling a certain number of policies rather than

the usual 40 per cent. It is much less financially attractive for travel agents to sell a tour operator's own insurance, as they only earn commission of 10 or 12 per cent on each policy.

The Abta code forbids tour operators from insisting on customers taking out the tour operator's insurance.

But they are fighting to keep what should be a captive audience with various selling

techniques that put the onus on the holidaymaker to opt out. Often the insurance premium is included in the amount of the deposit payable when people book their holidays. People who refuse the tour operator's insurance will still have to pay the full deposit and another premium on top for holiday insurance.

Tour operators like Thomson normally insist on seeing other insurance policies to check they provide adequate cover.

"Thomson is saying that agents cannot sell other insurance policies unless they have cover that is as good as their own, particularly on 24-hour emergency medical cover," said Val Bowley, director of Extrasure.

The wording of tour operators' policies can be more ambiguous, and again people should read the policy carefully. It is not safe to assume that an insurance company will always pay out even if cover is bought through a big-name tour operator.

According to the Association of Travel Consumers, one tour operator only provides £200,000 worth of medical cover for travel in America. A recent report in *Which?*, the Consumers' Association magazine, puts the minimum necessary cover at £1,000,000.

Travel insurance should not be an afterthought, and people should not sign on the first dotted line.

## Churchill joins the battle for Britain's household cover

By BARBARA ELLIS

CHURCHILL Insurance, the direct marketing arm of Switzerland's Winterthur Insurance, is to extend its British operation to household insurance.

The 70,000 motorists who have bought cover from Churchill since it began operations last year will be the first target for the new service, which incorporates some unusual features.

Martin Long, the managing director, said his company will protect customers from "under-insurance" and the "insult to injury" wrangling with loss adjusters this could entail. "We won't scale you down," said



Long: extending UK operations  
Mr Long, explaining that if a householder is insured for £10,000

and claims for a loss of £1,000, the payout could be cut to £300 if a loss adjuster decides that the total cover should have been for £20,000.

He estimates that more than one in twenty claims are reduced in this way.

Churchill's solution will be to recommend a level of cover, based on such factors as the property's post code and number of rooms in a house.

Although the price will be based on that level, said Mr Long, all policies will in fact, provide £30,000 worth of cover, so that nobody will be under-insured.

He considers that this is better

than simply telling customers that all policies are for £30,000, as he feels most people will react by saying that the contents of their houses are worth far less.

"Most people say their contents are valued between £10,000 and £20,000 — the vast majority of policies seem to be for £16,000," he said.

Churchill is to offer no-claims bonuses on its household policies, with discounts rising from 10 per cent to a maximum of 20 per cent over three years.

The company will accept evidence of a clean claims record from previous insurers as counting to-

wards its discounts. Competitive, rather than the cheapest in the market, according to Mr Long, Churchill is aiming to attract customers away from building societies.

As an incentive, it is offering to pay any swap-over fees charged by the societies when customers make the move.

These could amount to between £15 and £25.

Mr Long attacked the building societies for charging commissions on insurance ranging from 40p to 55p in the pound.

But he had to admit "as insurers, we keep the whole pound".

## Cheque fee blamed on action of overseas bank

By RODNEY HOBSON

AFTER David Rudd issued a cheque for £312 he found £317 had been deducted from his account. Although only £5 was involved, he objects on principle to the fact that the actions of a foreign bank caused him to suffer a charge through no fault of his own.

Mr Rudd issued the cheque to a friend who lives abroad. The friend endorsed the cheque in favour of his foreign bank, paying, he and Mr Rudd understood, all charges.

But the cheque came back to Britain via Barclay's International, which charged £5 for clearance. That charge was passed to the Barclay's branch where Mr Rudd has his account and the cheque, plus the £5 charge, were debited from his account.

The problem lay in the way that the foreign bank asked for payment. There are two methods, cash letter and collection. Cash letter means that a bundle of sterling cheques are returned to this country together and are disseminated among the relevant British banks at this end. No charge is imposed on the person who issued the cheque.

Under collection, the foreign bank asks for the cheque to be cleared individually. It is likely to do so if it has any worries over clearance, since it will not know the financial position of the person issuing it. It is this method that incurs a charge.

In Mr Rudd's case he knew that the cheque would be cashed abroad, but says: "For all my bank knew, my friend might have received my



Charged up: David Rudd paid extra for cheque clearance  
cheque in this country but cashed it abroad to suit his convenience, without my knowledge but at my additional expense."

It is not worth starting litigation over £5, he says, and, in any case, he does not want to sour his relationship with Barclay's, with whom he has banked for 40 years.

Barclay's is by no means alone in adding a £5 charge for special clearance. Although bankers accept that it is un-

## B&B offers premium price for endowments

BRADFORD & Bingley Building Society has launched a new service for endowment policyholders, who want to cash in their policies but are put off by low surrender values (writes Rodney Hobson).

The society expects to pay 10 to 30 per cent above surrender value by acting as intermediary for a specialist company that buys and sells policies. The exact sales value will vary from policy to policy.

To qualify for the Bradford & Bingley scheme, policies must have a surrender value of more than £1,000, have run for at least a quarter of their term and have less than 15 years to maturity.

The service has been set up because nearly half of all endowment policies are surrendered before maturity. In recent years, selling policies by auction to buyers willing to keep up the payments in return for the proceeds has become more widespread.

Some policies have sold for double their surrender value. Mark Gerdes, head of savings at the B&B, said: "Surrendering a policy is often a last resort as most of the benefits of an endowment come at maturity."

"As people's financial circumstances change, the need for an endowment may diminish and they will want to realise as much as they can from it before maturity."

Details are available on a free helpline number: 0800 591115.

## BRIEFINGS

■ ABOUT 700,000 Barclaycard customers, or one in twelve, have closed their accounts since April when Barclay's announced an £8 fee and a lower interest rate. Nine out of ten cancellations were by people who did not take extended credit. However, Barclay's says applications for its new MasterCard have topped 400,000 and new applications for Visa are averaging 20,000 a month.

■ This year's package for first-year students from National Westminster Bank, available from Monday, includes a cash gift of £30 and an interest-free overdraft of up to £300, provided it is agreed in advance. Interest, currently 6 per cent, will be paid on accounts in credit.

■ Interest is fixed at 12.9 per

cent for five years on a new endowment mortgage for first-time buyers with the TSB. The endowment policy does not have to be taken out through the bank. There is an arrangement fee of £150 and on July 31 1995, borrowers will have a choice of a further fixed term at the prevailing rate, or transferring to a variable rate.

■ The latest Tessa account, a Capital Growth Bond from the Britannia Building Society, has a guaranteed minimum return of £14,000 in five years on a one-off investment of £7,950 provided the standard rate of income tax remains at 25 per cent. The bond pays a fixed rate of 12.25 per cent gross.

■ New borrowers at the Birmingham Midshires Build-

ing Society have their mortgage rate reduced by 1.25 per cent for the first year. At present rates, borrowers pay 14.15 per cent instead of 15.4 per cent. The maximum loan is 90 per cent of valuation, but the offer is available for standard as well as endowment, personal equity plan and pension mortgages.

■ Walthamstow Building Society members have voted overwhelmingly in favour of merging with the Cheltenham & Gloucester. Walthamstow investors will earn a bonus of 0.75 per cent when the merger takes effect on October 31.

■ Diameter Stockbrokers of Guildford has a maximum dealing charge of £15 per transaction on its service for small, private shareholders. Clients are required to pay £10

plus VAT to open an account and can buy and sell over the telephone. The minimum charge is £7.

■ Leeds Permanent Building Society is considering introducing direct debits, after 41 per cent of mortgage payers surveyed said they would use this method of payment if it was available.

■ A school fees planning service enabling parents to invest to cover future education costs has been launched by BDO Binder Hamlyn, the chartered accountants.

■ Bank of Scotland's MasterCard and Eurocard holders now have access to its Autoclear network world-wide. They were previously restricted to 300 machines, mostly in Scotland.

## Forget those tax returns at your peril

By ROY CANNON

THIS is the time of the year when income tax returns lie limp and unloved in bureaux and desks with unpaid bills and demands, awaiting the moment when someone says: "I suppose I must deal with it."

In his last Budget speech Mr Lawson offered encouragement for the early advising of tax liability by simply arming the Inland Revenue with a yet bigger stick with which to chastise defaulters. Penalties for non-disclosure or late-disclosure of tax liability were substantially increased by the Finance Act 1989.

Following this, on July 31 1989, the Inland Revenue pointed out, via a press release, that tax returns had to be sent in within 30 days of the date of the tax return or if later, by October 31 following the end of the tax year in which a gain arose.

It also stated that failure to do this would mean that the Inland Revenue could charge Section 85 interest on the unpaid tax. Section 88 of the Taxes Management Act 1970 is headed "Interest on tax recovered to make good loss due to the taxpayer's fault".

The circumstances causing this charge to interest to arise would be where the tax return sent late would show (1) new sources of income; (2) continuing sources of income where inadequate estimated assessments had been made and not appealed against; (3) capital gains.

Many people think that it is up to the Inland Revenue to send them a tax return to fill out and that until a tax return is received they do not have to take any action. This is not so, under the Taxes Acts there is an obligation for the taxpayer to notify liability whether or not a tax return is received.

If you feel you have a tax liability you ought to write to the tax office which issues your coding if you are in employment, otherwise you should write to your local tax office, keep a copy of your letter.

Many people feel confident

**GOLD.**  
Is the future brighter?  
Ring our free Moneyline from 9.30 a.m. - 5.30 p.m., 7 days a week, on **0800 282 101**  
**SAVE & PROSPER**  
THE INVESTMENT HOUSE

## PROFIT FROM THE NEW EUROPE

# EUROPE.

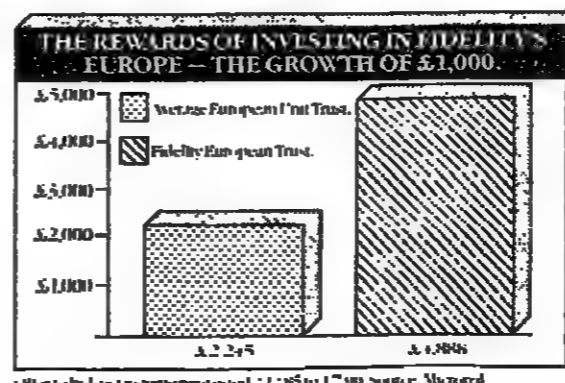
## The success story continues.

The latter part of the '80s saw Europe move to the forefront of the world economic stage with the consequent spectacular growth in many of its stockmarkets.

The rapid changes in Eastern Europe, the 1992 harmonisation measures, German re-unification and progress towards monetary union mean that the European success story should continue into the '90s.

Fidelity, acknowledged experts in European investment, offer two ways to share in the future growth of Europe.

### Fidelity European Trust – Turn to proven performance.



The Fidelity organisation has been investing in Europe for over 20 years, and our track record is, quite simply, outstanding.

**Fidelity European Trust**, for example, has ranked first in its sector *each year* since its launch in November 1985.

Now the biggest unit trust investing in Europe, it continues to seek out long-term rewards from undervalued stocks, rather than following short-term trends. It's a proven investment style that's brought investors significant rewards over the years.

And Fidelity investment professionals currently make over 1,200 company visits and contacts each year in Europe, enabling us to identify at first-hand, better investment opportunities often hidden to other groups.

### Fidelity 1992 European Opportunities – A newer, flexible alternative.

Fidelity offers real choice for European performance. Specifically designed to capitalise on the changing face of Europe, **Fidelity 1992 European Opportunities** has already produced impressive returns. £1,000 invested at launch in September 1988 would have grown by 71%. And the Trust has increased by 17.4% over the past year alone.

While Europe changes, our investment philosophy remains constant. We invest stock by stock, in any country or sector, with only one aim in mind – consistent long-term performance. It's an approach that has built our success in the past and will guide us in the future.

Past performance, however, is no guarantee of future returns. The value of units and the income from them can go down as well as up.

### Act Now.

Invest in the proven performance power of Fidelity European Trust or take advantage of the excitement of Fidelity 1992 European Opportunities.

Either way you'll get the best of Fidelity. And that means the best of Europe.

For further information about Fidelity's Europe, talk to your Independent Financial Adviser, clip the coupon below or Callfree Fidelity on 0800 414191. We're open 9am to 9pm seven days a week, so call us today.

Call your Independent Financial Adviser ☐ OR Callfree Fidelity 0800 414191 ☐

To Fidelity Investment Services Limited, PO Box 88, Tunbridge, Kent TN11 1DZ.

Please send me details of Fidelity's European Trusts. The minimum investment is £1,000.

How much are you thinking of investing?

Full Name Mr Mrs Miss

Address

Postcode

Tel No.

For Code T23

**Fidelity INVESTMENTS**

**How do you**  
If you wish to invest £20,000 or more, but have little time to devote to it, we say contact Hill Samuel today.

**make £20,000+**

Our specialist skills and our personal service are aimed at bringing you solid capital growth. And we

**work as hard**

will monitor your financial progress constantly. Few can beat the experience and expertise of Hill Samuel

**as possible?**

in the investment area. Remember, the value of investments and income from them can go down as

**Have a word**

well as up. Call 0222 390711, or fill in the coupon. And don't leave it too late.

**with us.**

**HILL SAMUEL**  
FINANCIAL SERVICES

**YOUR BEST INVESTMENT IS A WORD WITH US**

Mr Marlene Shotton, Senior Adviser, Hill Samuel Financial Services, FREEPOST, Egin House, 106 St. Mary Street, Cardiff, CF1 1DX. Telephone 0222 390711. I'd like a word with you about investment. Please phone. ☐ Please send me more information.

Name \_\_\_\_\_ Address \_\_\_\_\_

Postcode \_\_\_\_\_ Telephone \_\_\_\_\_

**CATER ALLEN**  
BANK

**(JERSEY) LIMITED**

P.O. Box 476, Cater Allen House, Commercial Street, St. Helier, Jersey, Channel Islands. Tel. 05341 77100.

Jersey is the principal place of business of Cater Allen Bank (Jersey) Limited. Deposits made with offices of Cater Allen Bank (Jersey) Limited in Jersey are not covered by the Deposit Protection Scheme under the Banking Act 1987.

**CONSORT ACCOUNT**  
The One Month Notice Account

Current Interest Rate 14.125%  
Annual Rate 15.076%

Minimum Investment £3,000  
Gross Interest payable monthly  
Capital & Reserve £4.5 million

## Portfolio

For readers who may have missed a copy of *The Times* this week, we repeat below the week's Portfolio price changes (today's are on page 37).

Day	Mon	Tue	Wed	Thu	Fri	Sat
1	+4	+3	+5	+4	+2	
2	+4	+5	+4	+7	+1	
3	+6	+1	+4	+3	+2	
4	+4	+3	+6	+4	+1	
5	+6	+2	+3	+4	+1	
6	+4	+3	+8	+8	+2	
7	+3	+5	+4	+6	+5	
8	+6	+2	+8	+4	+2	
9	+6	+2	+4	+3	+1	
10	+2	+3	+4	+7	+5	
11	+3	+4	+5	+6	+5	
12	+7	+1	+2	+3	+1	
13	+2	+3	+3	+7	+5	
14	+5	+5	+3	+7	+3	
15	+6	+1	+6	+4	+1	
16	+5	+1	+2	+3	+1	
17	+4	+1	+5	+4	+1	
18	+7	+1	+3	+3	+1	
19	+4	+2	+2	+8	+1	
20	+6	+1	+5	+3	+1	
21	+5	+1	+3	+4	+1	
22	+5	+5	+2	+7	+2	
23	+5	+2	+3	+6	+4	
24	+3	+2	+3	+7	+2	
25	+5	+2	+5	+4	+2	
26	+5	+1	+4	+3	+1	
27	+3	+3	+3	+7	+7	
28	+4	+4	+4	+5	+3	
29	+6	+2	+7	+4	+1	
30	+4	+4	+4	+5	+2	
31	+7	+1	+2	+3	+1	
32	+5	+2	+3	+6	+3	
33	+2	+5	+4	+5	+5	
34	+4	+2	+5	+4	+1	
35	+5	+3	+6	+5	+1	
36	+3	+4	+5	+5	+5	
37	+3	+2	+2	+8	+2	
38	+2	+2	+3	+5	+4	
39	+4	+1	+2	+3	+2	
40	+3	+2	+3	+5	+1	
41	+5	+2	+5	+5	+1	
42	+6	+2	+3	+4	+2	
43	+4	+6	+5	+5	+6	
44	+4	+2	+3	+5	+2	

**FOR INFORMATION REGARDING ADVERTISING WITHIN THE FAMILY MONEY PAGES.**

Contact: 071-782 7338

## Long-term view of investment through peeps fails to make allowance for hidden charges

From Mr J. W. Scott  
Sir, In your Weekend Money article you say that River Plate's zero shares will provide a 50 per cent capital gain by 1996. In order to achieve the 12 per cent return you quoted, they would need to provide a 100 per cent gain in six years. This calculation assumes that there are no hidden costs.

Financial journalists like yourself frequently recom-

mend peeps, on the valid argument that over the long term equities outpace the building societies.

My own experience of peeps is that they turn their investments over about three times a year at a cost of about 1.35 per cent for buying and 1 per cent for selling (including stamp duty, commission and VAT).

When the company's 1 per cent management charge is

added, the pep needs to outpace a building society by 5 per cent a year to show a net profit. Thus, at current interest rates, the FT-SE 100 would need to rise to 6150 over the next five years.

I look forward to the day when newspaper articles tell the full story.  
Yours faithfully,  
J. W. SCOTT,  
20 Beechwood Avenue,  
Finchley.

## Claims conflict on best rate of return

From Mr Alan Mills  
Sir, I was interested in various articles on fraud and "operations" by non-registered financial services individuals in the weekend press, including *The Times*, and also in your article on the Walthamstow Building Society and its 90-day account, which might be termed "sailing close to the wind".

What I cannot understand is how the Bristol and West claims it is offering in the Saturday issue the best interest on instant access at 11.5 per cent on balances of £50,000, whereas your article indicates that the C&G London Share Account offers 12.25 per cent, which also claims instant access on as little as £2,500.

How best is best? It seems to me the regulators could usefully spend some of their time ensuring that all advertisements were correct and in no way misleading to the general public. The whole financial services world is a jungle and the regulators hardly appear to be entitled to call themselves such.

Yours sincerely,  
ALAN MILLS,  
Dusper House,  
Dormans Park,  
West Sussex.

Published replies marked with the triangular logo are by Bill Packer, tax partner at Touche Ross, the accountant, in association with *The Times*. No legal responsibility can be accepted for advice or statements in these columns and independent professional advice should be sought.

## "No requirement" for mandatory debits

From Mr J.R. Anderson  
Sir, Regarding direct debits, those who dislike the practice might be interested to know that Sun Alliance have made them mandatory for their Health First policyholders wishing to transfer to a policy eligible for health insurance tax relief.

But not only has this resulted in a hefty, annual 13.7 per cent loading on the premium for "increased administration", it is accompanied by the statement that it is necessary "to enable us to claim the appropriate tax refunds from the Inland Revenue and conform to their audit requirements".

Surprised by this latter

claim I took the matter up with my member of parliament. This produced from Peter Lilley, then Secretary to the Treasury, a clear assurance that "there is no requirement by the Inland Revenue, nor by the government, that premiums must be paid monthly, or that they must be paid by direct debit in order to be eligible for relief".

Even more surprisingly, the Office of Fair Trading stated that the matter was outside their remit.

Yours faithfully,  
J.R. ANDERSON,  
4 Vardon Drive,  
Widmslow,  
Cheshire,  
July 21.

## Suspicious customers have nothing to fear from modern methods of banking

From Mr Michael Pittfield  
Sir, Some of your correspondents about direct debits are a suspicious lot! Companies using the system to illegally get their hands on customers' money - what rubbish! I have dozens of direct debit arrangements and find them greatly preferable to the standing order system which involved me in endless administration and still often went wrong.

As for control (Frank Grenfell July 21) I have complete control over my bank account through my monthly statement - if anything is amiss, which it rarely is, a quick phone call puts this right.

For one, am all for these modern methods. Your piece on First Direct Bank was excellent too, as is the service they provide. I "signed up" earlier this year transferring direct debits and all!

Yours sincerely,  
MICHAEL PITTFIELD  
Duffield Lane,  
Stoke Poges,  
Buckinghamshire.

## Cost of cashing cheques more like usury

From E.P. Lloyd  
Sir, Margaret Diben has written about the cost of cashing a personal cheque in another currency.

There is no need to travel outside the United Kingdom to incur outrageous cheque charges.

Since the split up of Midland Bank and Clydesdale Bank, no English bank has a countrywide network in Scotland, and vice versa. Consequently, if you are not prepared to use cash machines (and I am not) cash can only be obtained by paying charges

more related to usury than to banking.

During a recent stay in North Berwick, Lothian, I was offered the following options when trying to cash a NatWest cheque: Royal Bank, £3.00 for a £50 cheque; Bank of Scotland, 50p for £50, and £5.00 for £100; Clydesdale, £2.00 for £50.

I believe that the Scots incur similar charges in England and Wales.

Yours faithfully,  
E.P. LLOYD,  
4 Cherry Street,  
Bingham, Nottingham.

## Illness a barrier to interest-free credit

From Ms H. Corkery  
Sir, Like your correspondent Mrs Keith (July 21), I have found an annoying disadvantage in attempting hire purchase. Because illness prevents me from going to a store

and signing the contract there, I cannot avail myself of interest-free credit.

Yours faithfully,  
H. CORKERY,  
52 Harrison Close,  
Reigate, Surrey.

**A WORD IN THE RIGHT PLACE COULD MAKE YOU MUCH BETTER OFF.**

The word is "independent". And the right place is in front of "financial advice". Because from investments to mortgages, pensions to life assurance, there's never been a wider range of competing financial choices.

What you need to arrive at the right choice for you is advice that's independent.

**IF YOU'RE LOOKING FOR FINANCIAL ADVICE**



**LOOK FOR THIS SIGN**

Designed to answer your individual needs.

From an authorised independent financial adviser, who is working on your behalf.

And who is legally bound, therefore, to offer you only the most suitable recommendations from all the available options.

Only such advisers are allowed to use the recognised Independent Financial Adviser logo.

For a list of ten financial advisers who are both local and independent, put a word in the right place now by calling the "HOTLINE" number below, or completing and returning the coupon.

**CALL 081-200 3000 OR COMPLETE THE COUPON**  
WE GUARANTEE NO SALESMAN WILL CALL OR PHONE YOU

To: IFA Promotion Limited, Unit 3, Air Call Business Centre, Colindale Lane, London NW9 6BW.

"Please send me a list of ten local Independent Financial Advisers convenient to my home or work address, below"

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_  
(Home or work, according to which is most convenient for you)

PLEASE STATE POSTCODE \_\_\_\_\_



**The CU Quilter P.E.P.**

Personal Equity Plans, PEPs for short, offer tax-free investment growth through unit trusts or shares.

The CU Quilter PEP is managed by Commercial Union Trustees Limited, with investment expertise provided by two highly respected companies. Share investment is in the care of stockbrokers Quilter Goodson Company Limited, who have been managing private client investments for over 100 years. Unit trust investment management is undertaken by Commercial Union Asset Management Limited, which handles over £16 billion of investments worldwide. All are members of the Commercial Union group of companies.

Please ring us, FREE, on 0800-100124 or send the coupon, post free.

**INFORMATION READILY AVAILABLE**

**0800-100-124**

To Commercial Union Trustees Limited, PEPs Unit, FREEPOST, 451 Godstone Road, Whyteleafe, CR5 9UH. By return, please post me full details of the CU Quilter PEP.

Name (Block letters please) \_\_\_\_\_

Address \_\_\_\_\_

Postcode \_\_\_\_\_

Date of birth \_\_\_\_\_

Commercial Union Trustees Limited, Registered in England No. 2045901.  
Registered Address: St. Helen's, 1 Undershaft, London EC3P 3DQ.  
A member of CUB.

## WEEKEND MONEY

Antony Barnett with a cautionary tale for owners of large dogs

## Watch out for man's best fiend

OWNERS of certain breeds of dogs could find themselves liable for large compensation claims if their dog attacks a third party or causes an accident, even though they have pet insurance.

Equine and Livestock, a leading animal insurer, has failed to state clearly in renewal notices that its policy now excludes certain breeds from its third party cover.

The notice merely points out that the "policy wording has been substantially updated and will be sent to you on your renewal, but a copy, in any event, is available prior to renewal, on request."

Jeff Bailey, a manager at Paul J Geoffrey Associates, an insurance broker, had Jason, his German shepherd, insured with Equine and Livestock for four years. When his renewal notice came through he signed it and sent off his payment.

When he read his policy he was surprised to discover half-way down page three that "Rottweiler, Doberman, Pit Bull, Staffordshire Bull Terrier, German shepherd, whether full or part breed" are excluded from third party cover.

He said: "It is very worrying. Many people do not bother to read policy documents or try and just can't understand them. I decided to practise what I preach and read through the small print. I couldn't believe that Jason had effectively been uninsured for two months."

"I took out the policy primarily for the third party cover. Although Jason is well mannered, like any dog he can strike out in fear or chase a cat and run into the road," Mr Bailey cancelled his policy and obtained a pro rata refund on



Best behaviour — now: Jeff Bailey with Jason the German shepherd in docile mood

the remaining terms of his policy, but received no apology.

Chris Griffin, Equine & Livestock's general manager, said: "There was publicity given to our decision at the time. Our renewal notice does bring to attention the fact that changes have been made and refers clients to the policy document." He added: "We made the decision to exclude certain breeds after analysing our claims. We found that over 58 per cent of our claims were from German shepherds."

"It has meant that we have been able to keep our pre-

miums down and improve our range of benefits. We can now cover dogs throughout their lifetime. We will refund fully from the inception date any premiums paid to those policyholders concerned."

Mr Griffin admitted there has been a "slow trickle" of cancellations, but he said there has been an increasing take-up of the policy for those owners who do not wish their premiums to rise through no fault of their own dog.

Although there is concern in the pet insurance industry over the recent spate of dog attacks, other pet insurers

such as Dog Breeders and Pet Plan do not operate third party breed exclusions. They refuse to insure the American pit bull at all on the grounds that it is not a breed recognised by the Kennel Club.

Douglas Simpson, the chairman of Pet Plan, said: "Taking out dog insurance is the sign of a responsible owner and we do not wish to penalise this."

Geoff Fox, the claims manager at Dog Breeders, conceded that there has been an increase in the number of personal injury claims for certain breeds, but put this down to "media hype". He

also disagrees with pointing the blame at specific breeds.

He said: "Of course, a bigger dog is likely to cause more damage purely because of its size. There may be more Alsatian attacks, but that is because they are such a popular breed. In my experience there is no evidence to back up claims that certain breeds are more likely to attack."

Mr Fox said some household policies do cover liability for domestic pets, but he warns dog owners to check carefully as compensation could turn out to be very costly. One case that he is dealing with at the moment is of a professional model who was bitten in the face.

She has been undergoing intensive plastic surgery and her face is permanently disfigured. She will never model again. The owner was deemed responsible and the claim is likely to be settled at £14,000.

But the most frequent third party claims are those where a dog runs in front of a moving vehicle.

If the vehicle happens to be an articulated lorry, and the driver swerves to miss the dog, then skids and crashes into a shop killing several people, it is understandable why there is concern that dog owners are not insured for third party liability.

One idea that has been mooted is that third party insurance for dogs should be compulsory for all owners, similar to motor insurance. However, the government's reluctance to introduce a dog registration scheme means that it is unlikely this will ever come to pass. It remains up to individual owners or their brokers to keep on guard.

## THE THINKING PERSON'S GUIDE TO RETIREMENT

## INCOME. AND HOW TO MAXIMISE IT.

If you're retired (or just about to) you know full well that peace of mind only comes from having the confidence and security of a high regular income and capital growth.

But how are you going to achieve it? Will your pension or Building Society savings do the whole job? And if you invest your capital in stocks and shares, can you be sure they'll deliver consistently high regular income, growth and security?

If these questions concern you, you should talk to us. Because not only do we understand those concerns — we can do something about them.

We can help you earn a high regular monthly income.

We can provide you with the capital growth you need to fight inflation over the coming years. (If any of our suggestions involve investments which fluctuate we will tell you before you invest.)

And we can help you to pay less tax — and even get tax back for you.



We are Britain's largest retirement income specialists and act on behalf of thousands of clients from our offices throughout the country.

So for peace of mind, why not talk to us now?

Complete the coupon and post it to Knight Williams & Company Limited, 161 New Bond Street, London W1Y 0LA or telephone us on 071-408 1138.

**Knight Williams**  
Britain's Largest Retirement Income Specialists

To: Knight Williams & Company Limited, 161 New Bond Street, London W1Y 0LA.

Please send me details of Knight Williams' service to private clients and a copy of 'Self-Defence in Retirement'.

Name \_\_\_\_\_

Address \_\_\_\_\_

I am retired I plan to retire in \_\_\_\_\_ months. T 04/08

# ANNOUNCING OUR ON-SHORE TAX-FREE SAVINGS SCHEMES.

35TH ISSUE  
SAVINGS CERTIFICATES

**9.5%** pa  
TAX-FREE

5TH INDEX-LINKED ISSUE  
SAVINGS CERTIFICATES

**INDEX-LINKING**  
+ **4.5%** pa  
EXTRA INTEREST ON TOP  
ALL TAX-FREE

There are now two new ways of saving on-shore for a tax-free return.

No matter what tax rate you're on, the return on our National Savings Certificates is tax-free. You don't even have to declare it on your Income Tax return.

If you want to keep the value of your savings well ahead of inflation why not go for our 5th Index-linked Issue Certificates?

With these you'll get index-linking to keep up with inflation plus 4.5% pa EXTRA INTEREST on top — guaranteed for a full five years, and it's all tax-free. Up to £5,000 can be put into this Issue.

If you want to be sure from the start exactly how your savings will grow why not go for our 35th Issue Fixed-interest Savings Certificates?

You'll earn a guaranteed 9.5% pa for a full five years, and again tax-free. And you can put up to £1,000 in this Issue.

For more details, and information about our additional reinvestment levels on both Issues for existing customers, pick up our leaflets at your post office. You can also get our Purchase Forms there. Or telephone us free on 0800 868 700 during office hours.

**NATIONAL  
SAVINGS**

THE BEST  
INSTANT ACCESS  
NO PENALTY  
RATE AVAILABLE

**12.75%**  
NET  
ON £50,000  
OR MORE

Compare our new rates! No other major building society can offer you this combination of extra interest with no strings.

So if you've £50,000 or more to invest you won't find a better home for your money than the Skipton.

You'll get the best rate of interest — that's 12.75% net (gross equivalent 17.00%) and you can pay in or withdraw anytime, without penalty.

If you have less than £50,000 to invest, Sovereign still pays highly competitive rates:

INVESTMENT	INTEREST RATE	
	NET	GROSS EQUIVALENT*
£50,000 OR MORE	12.75%	17.00%
£10,000 OR MORE	11.00%	14.67%
£ 5,000 OR MORE	10.80%	14.40%
£ 500 OR MORE	10.30%	13.73%

RATES EFFECTIVE 6TH AUGUST 1990

## HOW TO GET THE BEST RATE

To open a Sovereign Account, simply call at your nearest Skipton branch.

If it's more convenient, just post your cheque with the coupon (please use first class post to avoid delay). From then on you can pay in or withdraw by post using our First Class Postal Service — and we'll pay the postage.

ONE OF THE TOP TWENTY BUILDING SOCIETIES



SKIPTON BUILDING SOCIETY, HIGH STREET, SKIPTON, NORTH YORKS BD23 1DN. TELEPHONE: 0754 700500

## SKIPTON SOVEREIGN SHARES

Please complete in block capitals. Tick where appropriate.

☐ I wish to open a Sovereign Account and enclose a cheque for £ (Min. £500 Max. £1,000,000).

☐ Please send me more details.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

POSTAL CODE \_\_\_\_\_

SKIPTON BUILDING SOCIETY, HIGH STREET, SKIPTON, NORTH YORKS BD23 1DN

INTEREST PAID ANNUALLY. RATES & TERMS VARIABLE. HIGH RATE RATE APPLIES FROM 1ST OCTOBER 1990. SOCIETY AT TIME OF GOING TO PRESS



## WEEKEND MONEY

# Beating Sainsbury — the greatest game of them all

By CAROL LEONARD

## BUSINESS PROFILE

### Sir Ian MacLaurin

SIR Ian MacLaurin, the chairman of Tesco, aged 53, was absent from his Chesham, Hertfordshire, head office for six weeks in February. He was having his hip joint replaced with a man-made substitute. Just like the Bionic Man, he can be rebuilt.

Once again free from the debilitating pain that had grown to plague him, he is now as near to a perfect human being as you are ever likely to find. As if by some extra-terrestrial design.

Tall, slender, handsome and permanently suntanned, he attends church at least once a fortnight and was once a choir boy. He has a golf handicap of nine. In his youth he played cricket and football. For three years he was a member of Kent's second XI — "And then for Herts and the Minor Counties". He played football for Chelsea.

If the remuneration had been better he would, he says, have loved to have been a professional sportsman. But at the age of 22 he swapped sport for business and, perhaps predictably, given the benignly hindsighted, those same finely-honed competitive instincts have led him into the most challenging and serious sport of them all. The multi-billion pound, inter-board room battle between Tesco and arch-rival Sainsbury, to be top of the league in the food retailing industry.

When he speaks about management, he speaks only about "team-work". "Since I've been chairman, we've never taken a vote about anything," he boasts. "We just talk it all through, with lots of strong opinions being expressed, and in the end it becomes obvious which is the best way forward." He admits to being "burningly ambitious" but insists that his ambition is for "the company and the people in it".

In the five years since he became chairman he has transformed the company from its "pile 'em high and sell 'em cheap" days of the 1950s and 60s when its founder, the legendary Sir Jack Cohen, was at the helm.

MacLaurin points out that the carefully structured plan to change direction at Tesco had been in place since at least the early 1980s, but it was nevertheless his idea, in 1977, to stop giving away Green Shield stamps, a move that was to become a turning point in the company's fortunes. He was also the man behind the relentless drive to take Tesco up-market. And it is largely because of him that Tesco's shares have outperformed the retail sector in the stock market by 120 per cent during the past decade. He has had his reward too. He earned £500,000 last year.

"He hasn't put a foot wrong," said one City analyst. "The business is very strong indeed." MacLaurin agrees, "probably one of the finest retail businesses you'll find anywhere."

In the past six months he has become overtly bullish about Tesco, his inbuilt caution blowing in the wind, and people have started to notice that too. When he talks about Sainsbury he tries to sound indifferent. "If we don't overtake them, then so be it." But clever sportsmen always underplay their hand. Golfers who know him are convinced that his handicap is less than nine. "He always plays to

win," confides one colleague. The two firms are now neck and neck in terms of their share of the British grocery market. Each has 15 per cent. But when it comes to profitability, Sainsbury still has the edge. It can claim margins of 7 per cent. Tesco's are closer to 6.4 per cent. The gap is narrowing but it is nevertheless this statistical comparison which exercises MacLaurin's mind more than anything else.

"We are very competitive, but we don't let it affect our personal relationships. We have a mutual respect." He meets Lord Sainsbury often at functions. But they never invite each other to dinner.

"We have a totally different culture at Tesco. We are very much a team and I think of myself as the captain. The majority of the main board were selected by me some years ago, as the high fliers in the company, and now they

"Since I've been chairman, we've never taken a vote about anything, we just talk it all through, with lots of strong opinions being expressed, and in the end it becomes obvious which is the best way forward."

are there. We are all professional business people. Sainsbury is very much a family company still. We're as different as chalk and cheese."

MacLaurin has already gone down in the history books as Cohen's first ever management trainee. Since taking over as chairman from his predecessor, Sir Leslie Porter — husband of the Westminster Council leader who, in turn, is Cohen's daughter — he can also lay claim to being both the first non-family member and first gentle to reach the top.

It was a chance meeting with Cohen in the "Grain Hotel" at Eastbourne 32 years ago that led MacLaurin into this unlikely career. A ten-day cricket tour in the south coast town coincided with Cohen's annual holiday there. "We used to dress for dinner every night, and Jack was quite taken by these young chaps in dinner jackets. He came and introduced himself, bought us drinks and gave us all his card. He said to us all, 'If any of you fellows ever want a job come and see me.'" MacLaurin, already employed as a trainee engineer, was the only one to take Cohen at his word.

"I had a most bizarre interview with him. He said, 'I'm sure you want a job, and I said, 'I didn't, I was just interested to know about his business. He asked what I was earning — £900 a year — and he said that if I joined him he would also pay me £900 a year but, after six months, if he liked me, he would put me on £1,000 a year and give me a company car. I took it. It was the car that sealed it, I was driving around in an old van at the time."

But his decision was not taken without familial opposition. The son of a Scottish civil servant, and brought up

in Blackheath, he was, he says, closer to his Welsh mother — "She was more like me, very cool and placid." And she was horrified when he accepted the offer. "They had sent me to Malvern College, Worcester-shire, spent a lot of money on my education and she was aghast that I should want to join a company like that."

That Tesco stigma now all but buried, both of MacLaurin's daughters, Fiona and Gillian, work for the firm, although his son Neil has followed in his sporting footsteps, playing cricket for Middlesex, and now works in sports promotion instead.

MacLaurin's first job at Tesco was leading lorries in the warehouse. "I then managed stores, groups of stores, I bought meat, fruit and vegetables in Covent Garden. I went through the whole of the business in four or five years."

On his relationship with Cohen, he admits they "fought like cat and dog", but adds, "I always felt close to him, we respected each other enormously — I probably shouldn't say this but I think I was perhaps the son he never had."

But for a protégé, he can see Cohen's feet of clay with sur-

prising clarity. "He was instrumental in breaking retail price maintenance, he was extremely high-profile and a magnificent retailer, but his administrative capabilities were not great."

And MacLaurin admits that if Tesco had not changed in 1977, "it could very easily have gone under. We were really rocking very, very badly in the mid-70s and we had to make a fundamental change to survive."

He describes himself as a retailer too. "I have a gut feel about retailing, but I'm much more disciplined than Jack was. He was able to take decisions and if they didn't work it really didn't matter. But you're not playing around with a few thousand pounds anymore."

The days when Tesco lived "by the seat of its pants" are long gone. "I don't think there's anybody in our business who is as well researched as we are now. Or who goes to the lengths that we do to make sure that the quality of the product that we are giving the customer is as it is." Not even Marks and Spencer.

MacLaurin describes his management style as relaxed. "There's no side to people here, we are all on Christian name terms, my office door is always open." Every Tuesday and Friday, almost without fail, he tours Tesco's stores. "I go round with our executives and I talk to the customers and the managers. That's where the action is." On Saturdays he goes out alone, and pushes a trolley round one of the three Tesco stores near his Hertfordshire home.

"I buy all the things that you should never buy, cream cakes and other terrible things." He laughs. "I drive my wife to

distraction. And I love buying our wines, it's great fun. I queue up. I see how the customers pay, how the check-out girls behave and then I'll talk to the manager."

"He is the managers' manager," said another City analyst. "He leads from the front. Employees in the lower echelons really appreciate him going round the stores, asking what he can do to help. I can't see Lord Sainsbury walking the boards like that."

Try as one might, it is seemingly impossible to find a single chink in MacLaurin's armour-like strategy. He is even dismissive of talk of power struggles during his absence from the office. Away for six weeks this year for his hip operation and a similar length of time last year when his wife Ann was struck down temporarily by both a heart attack and cancer, speculation about successors was rife. But according to MacLaurin, it is all perfectly under control.

Barring unforeseen circumstances, he will retire at 60 and his successor will be David Malpas, currently Tesco's managing director. Even the choice of Malpas's successor has been whittled down to a shortlist of two.

The City is certainly pleased with Tesco's performance, on all fronts, and happy also with his choice of management team. "MacLaurin is a very hard man and not always as nice as he appears. He certainly doesn't suffer fools gladly," a retail expert concluded. "He has transformed Tesco, taking it up-market both in terms of its supply chain and the store portfolio."

But when it comes to assessing the man himself, away from his trolley and desk, his City followers are not quite so sure. "He is not the sort of man you would sit down with and have a couple of beers and a good laugh," said one retail specialist, even though MacLaurin would probably disagree. Most who know him describe him as extraordinarily single-minded. "To transform Tesco in six or seven years has taken an act of will of quite frightening proportions," said another.

He likened him to a father obsessive about his son's success. Once the son has established himself, the father is filled with an enormous sense of pride and achievement. But then there is nothing else left. Yet in MacLaurin's case the analogy is not that simple. For in a way, he is like the son himself, who is only now — with his duty all but done — able to mature as a man in his own right.

He talks with almost childish delight of his non-executive directorships. Brought on to the board of Guinness in 1986 to help steer it through its troubles, he is clearly touchingly flattered. And last month he added National Westminster Bank too. Analysts will have remarked about his recent bullishness about Tesco conclude, no doubt accurately, that since he is by nature cautious, he would not be blowing his own trumpet unless he really did believe his job there was all but done.

"He's like a man who's bought himself a new suit," says a company chairman, who has known him for years. "It doesn't quite fit yet. He's got to grow into it, but he will."



Ever the sportsman: Sir Ian and Lady MacLaurin practise golf in the garden of their Hertfordshire home

## Knee-high by the fourth of July

HOBOS rummaging through Los Angeles's public refuse bins are among a rare group of people actually making a profit from a three-year campaign to recycle rubbish and save LA County from an impending disaster forecast within two years.

The homeless, jobless and destitute seek the aluminum, glass and plastic fizzy drinks containers on which the state of California, through the local supermarkets, will refund a few cents on each item as part of the recycling campaign started in 1987. For many who take the bottle back it represents a regular income and a profit, given they did not lay out any money for the original drink.

The well-organised collect drinks cans in a wire supermarket trolley which they wheel from one litter bin to another, guarding the contents with zeal. Aluminum cans are the most favoured item, fetching 2 cents each, or 93 cents for a pound in weight. Some beer bottles can be worth 10 cents each. Newspapers are worth only half a cent a pound.

But few others in the recycling industry are making a cent. A spokesman for a supermarket group which operates 23 recycling points said: "At the moment this is not cost-effective. We're trying to reduce the cost by installing automatic reverse vending machines. We've found few people are making any profit at this."

Others who collect the rubbish, which is to be used again, said the recycling markets are still much too volatile. One commented: "Some weeks the glass industry wants all you've got and then during others it doesn't want anything." Los Angeles is currently recycling 10,000 tons of rubbish a day, which according to experts, is still not enough. LA County's

## CAPITAL CITY

From PHILIP ROBINSON IN LOS ANGELES



Where there's trash there's cash target is for a quarter of its rubbish to go for recycling by 1995.

Its tips can barely keep pace with the 50,000 tons of non-recycled rubbish thrown out each day by the more than eight million households within the county. Solid waste disposal experts predict the metropolis will run out of places to bury waste by 1992 unless landfill permits are extended rapidly. Other fresh sites are found, and the recycling programme is stepped up. That

will begin to gather pace in two months when the city's six-month-old special recycling unit starts a \$20 million scheme for kerbside collection of paper, bottles, glass and metal from the 720,000 households in the inner city.

However, this is unlikely to prove a swift panacea to the county-wide problem, or its own. The cramped city of Los Angeles has nowhere to park new trucks designed to collect the recyclable rubbish. Its fleet of 700 trucks has only one car park, which means the new recycling programme will have to be phased in as soon as there is space to accommodate the trucks. As a result, it will take Los Angeles three years to deliver 720,000 bright yellow plastic crates (25 per cent of the material is recycled plastic) to 720,000 households for their recyclable waste.

And according to today's estimates, at the current rate of progress, Los Angeles will be knee-deep in rubbish before the city has time to deliver the final 200,000 crates. Mr William George, the recycling co-ordinator for Los Angeles County, said: "We're in a crisis. The planning process for landfill schemes takes between two and three years because of the public opposition. Permits for many of our existing landfills expire in two years."

"Even if we get 25 per cent recycling by 1995, we still have to throw away 45,000 tons of rubbish on landfills which are already close to capacity. It's like a man jumping from a building — as he passes the windows of those in the administrative offices they see him for a split second and then he's gone. But those of us outside can see the whole picture of the ground rushing up to him. And that's how we feel — at the moment the ground, deep in garbage, is rushing up," he said.

## FRAMLINGTON

# A good income and a great outcome

Framlington has three unit trusts investing in shares which all aim to provide a growing income whilst increasing your wealth.

	Income over five years*	Value of savings	Value adjusted for inflation
Extra Income Trust*	£302	£2277	£1711
Income and Growth Trust*	£283	£2063	£1551
Monthly Income Fund*	£345	£2189	£1645
Building Society Ordinary Account Interest/Income reinvested	NIL	£1319	£992
Building Society Ordinary Account Interest/Income withdrawn	£285	£1000	£752

Results of £1000 invested. \*Income prior, after tax to bid. Figures from 1.7.85 to 3.7.89. All unit trust performance and building society account figures supplied by MCGRAW-HILL, deflation measured by reference to the retail price index. \*\*Tax deducted at bank rate.

Please remember, past performance is not necessarily a guide to the future. The price of units and the income from them are not guaranteed and can go down as well as up and investors may not get back the amount originally invested.

For details phone 071-374 4100 or return the coupon NOW.

Advertisement issued by Framlington Unit Management Limited, member of MRO, LAURO, IOB and the UFA.

TO FRAMLINGTON UNIT MANAGEMENT LIMITED, FREEPOST, 155 BISHOPSGATE, LONDON EC2A 2TT

Please send me details of Framlington Income Funds

Surname \_\_\_\_\_ Initials \_\_\_\_\_  
Address \_\_\_\_\_  
Postcode \_\_\_\_\_

If you are already a Framlington investor please tick ☐ 7/87/040890

